

Business Request

German company is looking for Romanian cooperation partners for automation solutions

Summary

A German company, active in the fields of technological advanced automation solutions in the automotive, telecommunication, building and medical technology as well as consumer electronics and industrial automation is looking for a Romanian company for services agreements or subcontracting.

Creation Date	18 July 2014
Last Update	25 August 2014
Expiration Date	25 August 2015
Reference	BRDE20140714001

Details

Description

The German company's central business area is the customized development and production of systems in the field of assembly automation and testing technology. Its services range from integration of technology in existing production lines up to complete solutions for complex tasks. The company wants to offer an on-site high-level technical customer service and is looking for expert partners covering sales and project planning, mechanical and electrical design, programming, mechanical and electrical assembly and wiring. Services agreements or subcontracting for these fields of activity are sought. In the long run, tasks within project planning should be adopted. Possible fields of activity could be reconstruction of new and maintenance of existing technical facilities.

Advantages and Innovations

The company is able to integrate innovative production technologies in efficient assembly lines to secure competitive advantages for their customers. Assembly equipment can be converted fast and easily as well as its test system is minimizing the test times and costs and can optimize production processes. This ensures the flexibility to react on market requirements.

Technical Specification or Expertise Sought

The partner sought should be experienced in mechanical engineering. A profound knowledge in test and measurement engineering would be advantageous. The spectrum of after-sales services for customers comprises reconstruction and maintenance of test adapters for in-circuit and functional tests, adaptations for HF (High Frequency) technology, automation compatible test plugs for standard connections and complete testing lines.

Stage of Development

Already on the market

IPR Status

Secret Know-how

Keywords

Technology

002003004

Process automation

002006015

Management of construction process & life

Market

008002002

Industrial measurement and sensing equipment

008002003

Process control equipment and systems

NACE

C.26.5.1

Manufacture of instruments and appliances for measuring, testing and navigation

Network Contact

Issuing Partner

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Dissemination

Restrict Dissemination to Specific Countries

Romania,

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1994

Turnover

10 - 20M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

The company offers different products, from flexible standard solutions to complex complete solutions, depending on the customers' requirements. Highly qualified employees assure constant quality. Among the company's clients are well-known multinational corporations.

Certification Standards

ISO 9001:2008

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

The partner should be a reliable company undertaking the customer support like installation and commissioning, refurbishment and maintenance of the facilities, electronically as well as mechanical. The partner should have a workshop with milling machine and lathe. The adoption of tasks within the project planning would be ideal.

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Services agreement
Subcontracting