

Business Offer

Bulgarian consulting company offers its services to foreign partners

Summary

Bulgarian company is providing consulting services in the field of development and management of projects, funded by the EU and other international funds, and is offering its services to foreign partners.

Creation Date	18 July 2014
Last Update	29 July 2015
Expiration Date	26 January 2016
Reference	BOBG20140718002

Details

Description

The Bulgarian company is founded in 2010 and is specialized in consulting services in the field of development and management of projects, funded by EU and other international funds. They provide services in the whole project management process - from planning to successful realization and achieved results. The company provides the following services:

- Diagnosis of the possibilities for funding by the EU and international programmes;
- Planning and structuring of the project ideas;
- Development of full project applications according to the requirements of the financing programmes;
- Project management - support in whole project process, preparation of monitoring documents and reports, tender procedures, assistance in communication with the authorized institutions of the programme;
- Monitoring and control of the achieved objectives and implementation of project results.
- Development of business plans, marketing strategies, investment and communication strategies.

The company has realized over 50 successful projects in field of IT sector, R&D, manufacture, renewable energy, trade, transport, building, agriculture, trainings, services, etc.

The company is offering its services to foreign partners.

Advantages and Innovations

The company offers an individual approach of consultations to each client according to its needs. Their experts have rich experience in business consulting, development and management of projects funded by EU and other funds, preparation of business plans, marketing and investment strategies. Their clients are private companies (start-up and existing ones), NGOs, municipalities, educational institutions, etc.

Stage of Development

Already on the market

Keywords

Market

09003005 Consulting services

NACE

M.70.2.2 Business and other management consultancy activities

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2010

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
Bulgarian
French

Spanish

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

SMEs (start-up and existing ones), educational institutions, NGOs, manufacturers, IT companies, start-up innovation companies, farmers and other organizations, interested in EU and international funds.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Services agreement

Business Offer

German company producing organic fertilizer- sheep wool based - is looking for distributors or licence agreement.

Summary

A German company producing organic fertilizer in case of pellets from sheep wool is looking for trade intermediaries and companies interested in representing the product in local markets. Distribution services agreements or license agreements are sought.

Creation Date	07 August 2014
Last Update	27 July 2015
Expiration Date	10 February 2016
Reference	BODE20130729002

Details

Description

A German company producing organic fertilizer in case of pellets from sheep wool is looking for trade intermediaries and companies interested in representing the product in local markets. Licence agreements are possible. Low grade sheep wool has no use and needs to be disposed of and that costs money! There are about 90 million sheep in the European Union, producing 270.000,-tons of wool. An estimated 10% (27.000,-tons) is low grade coarse wool and needs to be disposed.

Uncleaned sheep wool is very rich on nutrients. The sheep wool has: 10-12% N and 4-6% K₂O. For logistical reasons and as a fertilizer wool fleeces are not suitable. Therefore raw wool from the shorn sheep is mechanically processed, dried, and then pelleted. The pellets are better to dose and to store. The product is added without additives or binders. According to the EU regulation 1069 the pellets are processed as a Category 3 animal by-product according to the requirements.

The company is looking for trade intermediaries for distribution service agreement or licensees.

Advantages and Innovations

The pellets are an ecological fertilizer. Additionally the pellets are able to hold 3 times their weight in water.

The release of the nutrients takes place over a long period. One fertilization is enough for a period of growth.

Advantages compared with other fertilizers:

Mineral fertilizers are mostly not approved for organic farming.

Organic fertilizers such as manure, slurry, dung and other by-products from agricultural production have the disadvantage that they contain nutrients in a relatively low and varying

concentration. Also the environmental impact of its strong or is negative. Pharmaceutical ingredients such as antibiotics mostly used in conventional livestock farming are the greater problem. The livestock excretes the degradation products of these ingredients. In the form of manure or dung it is possible to influence the environment and the human food chain.

Fertilizers, based of secondary raw materials such as sewage sludge, compost and other organic raw materials, shall not be used on 40% of agricultural land in Germany. For organic farming its application is generally excluded.

Stage of Development

Already on the market

Profile Origin

Regional R&D programme

Keywords

Technology

03004006 Organic Substances

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.6.1 Support activities for crop production
C.20.1.5 Manufacture of fertilisers and nitrogen compounds

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1995

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Coordinator of CIP-ECO-Innovation project

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

Field of activities:

Trade intermediaries - Company is looking for long term cooperation with reliable partner as company dealing with vegetables, fruit and berry cultivation, flower growing, gardening, fertilizer dealers. The German company is looking for partners to construct a regional structure to represent the product in local markets.

Licence agreements are possible. - This includes all steps like purchasing sheep wool, producing pellets and selling pellets. Partner with good contacts to sheep wool producer or their associations are welcome.

Type of partner: Company

Partners from Hungary, Spain and Austria are already involved.

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250

Type of Partnership Considered

License agreement

Distribution services agreement

Business Offer

Feed additives and veterinary medicines for animal feed and husbandry

Summary

A German company that develops, produces and sells natural feed additives, supplement feed, veterinary medicines and care and hygiene products is looking for partners for a distribution service agreement.

Creation Date	02 June 2015
Last Update	02 July 2015
Expiration Date	05 July 2016
Reference	BODE20150602002

Details

Description

The products developed, produced and sold by the German company are all oregano based in different forms like powder, liquid, water-soluble or capsules. The applications and uses are very manifold. From conventional animal husbandry over organic farming to animal breeding and domestic animals, all products have been tested in many trials worldwide.

The company is also the leader in product quality and safety. Strictly controlled raw materials and permanently watched production processes - the guarantee for this is the company's accredited quality management - from the raw materials to the finished product.

The company is looking for partners to establish distribution service agreements in order to expand in new markets in Europe, Asia and South America.

Advantages and Innovations

As the European market leader, the company provides its customers a maximum of know how and experience to solve their problems in an effective and competitive but natural way.

The company disposes of recognized experience in the production of organic, natural, oregano based feed additives and hygiene products for veterinary use. The products are certified and worldwide successful.

Stage of Development

Already on the market

IPR Status

Secret Know-how

Profile Origin

Private (in-house) research

Keywords

Market

08005 Other Industrial Products (not elsewhere classified)
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.6.2 Support activities for animal production
C.20.2.0 Manufacture of pesticides and other agrochemical products
C.20.5.3 Manufacture of essential oils
C.21.2.0 Manufacture of pharmaceutical preparations

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2000

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

Company or freelancers as trade intermediaries from the manufacturing or trade sector with expertise in the respective markets.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement

Business Offer

Company producing an infrared heating system for piglets breeding is looking distribution service agreements

Summary

A German company that produces infrared panel heating systems for piglets breeding is looking for commercial agency or distribution services partners from Russia, the Middle and Eastern European countries.

Creation Date	16 June 2015
Last Update	23 July 2015
Expiration Date	22 July 2016
Reference	BODE20150616003

Details

Description

The German company has developed a infrared panel heating system for piglets breeding. The system is already on the market, its energy-saving and livestock-friendly effectiveness is scientifically tested and approved.

One unit provides sufficient energy/heat for an entire litter up to 16 piglets at an average consumption of 45 W per hour over the breeding cycle of 28 days. The power needed is 250W/230V and a continuous regulation of 1W-250W.

The company is looking for partners to act as commercial agents or distribution services partners in Middle and Eastern European countries including Russia in order to expand their influence on the markets in the countries mentioned before.

Advantages and Innovations

The most promising advantages of the infrared panel heating systems are the ideal temperature, pure infrared waves, durability and reliability, high energy efficiency, a short payback period, perfect heat evolution over the entire surface area, boosting of the immune system by 90% energy absorption, reduced mortality rate, antibacterial effect.

Besides that the system has high application flexibility concerning suspendable farrowing crates, a flatdeck to be assembled under cover.

Stage of Development

Already on the market

Keywords

Technology

04001002 Heat transport and supply, district heating
07001002 Animal Production / Husbandry

Market

06010003 Energy for Industry
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.4.6 Raising of swine/pigs
C.28.3.0 Manufacture of agricultural and forestry machinery

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2008

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company disposes of experience with its successful infrared heating products of especially high power efficiency.

Languages Spoken

English
German
Polish

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

Expected partners should be interested and able to act as commercial agents or as distributors to the infrared heating system in the respective markets. Therefore they should dispose of expertise in the mentioned industries and markets.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Distributors of angling / fishing tackle equipment sought by manufacturer of novel bait elastic dispenser and bait elastic.

Summary

An Irish fishing tackle manufacturer, focused on identifying, designing and developing premium practical solutions for anglers is seeking distribution agreements for their novel bait elastic dispenser, associated bait elastic spool refills and other angling products, with distribution companies who supply specialist angling and fishing equipment retailers.

Creation Date	24 June 2015
Last Update	24 June 2015
Expiration Date	05 July 2016
Reference	BOIE20150624001

Details

Description

Anglers use elastic of various gauges to secure soft bait to hooks. Bait elastic, as it is known, is normally supplied in spools and the practicalities of dispensing, gripping, handling and using the elastic material in normal environments encountered while fishing often proves difficult and frustrating for users.

Also the spools of unused material tend to degrade or become unusable when stored in bait boxes etc.

An Irish product development company specialising in angling related products has developed, IP protected and manufactures an easy to use, novel bait dispenser that overcomes these problems. The company also supply replacement spools of bait elastic of various gauges designed for use with the dispenser.

The product is on sale and has been received very positively by the end users. The feedback and demand have been 100%.

The company are interested in increasing their market reach by entering into distribution agreements to companies who supply retail outlets for this product type (sports goods shops, specialist angling equipment suppliers etc)

Advantages and Innovations

- Ease of use even in adverse conditions.
- Dispenses exact amounts of elastic.
- Protects elastic from degrading.

Range of elastic gauges available.

Technical Specification or Expertise Sought

Partners sought are distribution companies currently supplying to retail outlets stocking angling equipment and consumables.

The partner could be supplying to particular geographical areas or have a route to retailers in multiple jurisdictions.

Stage of Development

Already on the market

Comments Regarding Stage of Development

The products are fully developed and already on the market. They are supplied, packaged and ready for sale.

IPR Status

Patent(s) applied for but not yet granted

Comment Regarding IPR status

A patent application has been applied for the dispenser and the PCT route will be followed. The trade marks have also been registered.

Keywords

Market

07001004

Sporting goods, hobby equipment and athletics clothes

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.03.1.2

Freshwater fishing

R.93.1.9

Other sports activities

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

The bait elastic dispenser and bait elastic are the principal products produced by the company, but the company also have a portfolio of other concepts for new products.

Languages Spoken

English
German

Client Country

Ireland

Partner Sought

Type and Role of Partner Sought

Fishing tackle distributors and wholesalers, preferably with an existing route to market for this type of product.

Type of Partnership Considered

Distribution services agreement

Business Offer

An Italian start up specialized in mushrooms production requires commercial and distribution partnerships (agents and distributors).

Summary

The company was established in 2012 for mushrooms grown indoors production, using innovative R&D solutions. The company is based near Caserta (Campania Region) it is specialized in the production of many kinds of mushrooms (white mushroom, Pleurotus or slap, Pioppino, etc) and it is already on the production and distribution market. The company is looking for commercial and distribution partnerships to spread its products, establishing long term agreements and cooperation.

Creation Date 06 August 2015
Last Update 18 August 2015
Expiration Date 17 August 2016
Reference BOIT20150806001

Details

Description

Italian company specialized in mushrooms grown indoors production, using innovative R&D solutions, is looking for international partners to improve distribution of its products. The production plant is about 30,000 square meters and has a high production capacity. It is able to grow a full range of fresh mushrooms for both retail and food service customers: white mushroom, Pleurotus or slap, Pioppino, etc. The production process is characterized by the use of substrates, composed by coffee dregs. The company carefully monitors and controls the conditions inside our growing houses to create a perfect environment for growth. Moreover, all the European standards and production rules are respected. The use of modern production techniques and the care of environmental impact make this company unique in the sector and attractive for potential international partnerships. The company is investing also in energetic sustainability projects, to become completely self-sufficient. The projects consist in the implementation of solutions as alternative energy sources (solar panels, biomass, etc.) smart waste management and water facilities. The company is looking for commercial and distribution partnerships (agents, representatives, distributors) to promote and increase its presence on international markets through long term commercial agreements and cooperation to place the products in retail and wholesale chains.

Advantages and Innovations

The company cares of R&D aspects and realized several projects to improve production techniques and quality, as the ongoing program developed in cooperation with University of Naples, concerned a study about mushroom anticancer properties. One of the most innovative elements of its production process is the use of substrates, such as coffee dregs transformed into bales productive (currently the coffee dregs are used for the realization of small pats for

domestic production of pleutorus). Efforts in R&D and production knowledge make the company unique in the sector and strongly competitive. The company is quality and sustainability oriented and insures value for money

Stage of Development

Project in negotiations - urgent

Comments Regarding Stage of Development

It needs for a technical and business partnership with European Companies in the sector as know-how and business development

Profile Origin

Other

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.1.3

Growing of vegetables and melons, roots and tubers

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2012

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

The company expects from potential partners to market fresh mushrooms, so distributors must be familiar with the food market and products.

Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Lithuanian company specialized in manufacturing of bio humus is looking for trade intermediaries.

Summary

Lithuanian company specialized in manufacturing of bio humus is looking for trade intermediaries (agents, representatives, distributors). The company is the biggest bio humus (vermicomposting) producer and earthworm farm in Lithuania. The company maintains good equipment and offers high quality products in big quantities.

Creation Date 20 May 2014
Last Update 15 June 2015
Expiration Date 23 December 2015
Reference BOLT20140520005

Details

Description

Lithuanian company specialized in manufacturing bio humus, naturally pure organic microbiological fertilizer. It is manure and biological waste product produced by earthworms *Eisenia Fetida*. Product contains all the necessary set of macro and micronutrients, enzymes, soil antibiotics, vitamins, growth hormones and humid substances. The company is looking for distributor agents and representatives in other EU countries in order to introduce the product to new markets.

Advantages and Innovations

The company is producing an organic fertilizer, which has a set of competitive advantages. Bio humus efficiency: easily absorbed in all plant life cycles; increases productivity, faster-growing and tastier crops, containing more vitamins, protein and sugar; prevents accumulation of nitrates and heavy metals, disease and adverse environmental factor-resistant plants. The capabilities of the company allow producing high quality products in high volume. The company is the biggest bio humus producer in Lithuania.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.4.9 Raising of other animals

A.01.6.1

Support activities for crop production

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2006

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Certification Standards

other

Languages Spoken

English

Russian

Lithuanian

Client Country

Lithuania

Partner Sought

Type and Role of Partner Sought

The potential partners could be manufacturers of soil mixes, horticultural farms, fertilizer dealers / producers, organic farmers.

Field of activities: Services, Trade (Buying/Selling)

Type of partner: Company

Trans-National Co-Operation: Preferred

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Business Offer

Lithuanian company is specialized in peat extraction and is looking for trade intermediary services

Summary

The company based in Lithuania is extracting and distributing peat and is involved in biofuel production and supply. It has good experience and highest quality certified products. The company is looking to expand its clientele and is looking for trade intermediary services (distribution services or commercial agents agreements).

Creation Date	04 December 2014
Last Update	17 July 2015
Expiration Date	16 July 2016
Reference	BOLT20141204006

Details

Description

A worldwide company is operating in the field of peat extraction and is looking for peat buyers. The company has been operating in Lithuania since 1994 and has good experience in peat extraction and distribution; it has clients in over 70 countries. The main clients of the company are professional greenhouse owners all over the world. Moreover, the company is engaged in biofuel production and supply.

At the moment, the company is continuing to grow and is looking for new opportunities in Europe, Asia, Africa, Middle East and South and North America. Therefore it is looking for trade intermediary services, including agents, representatives and direct buyers, offering distribution or commercial agreements.

Advantages and Innovations

- High quality grades of peat with a higher degree of decomposition (used in substrate production);
 - Special nutrient concept;
 - International experience, big well known company name;
 - Certificates: RHP (Regulation Trade Potting soils, Regeling HandelsPotgronden), ISO 9001:2000, LRQA (Lloyd's Register Quality Assurance Limited certificate), AEO (Authorised Economic Operator's certificate)
-

Keywords

Market

08001022

Agricultural chemicals

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

B.08.9.2

Extraction of peat

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Bio Chem Tech

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1994

Turnover

50 - 100M

Already Engaged in Trans-National Cooperation

No.

Certification Standards

ISO 9001:2000

Languages Spoken

English
Russian
Lithuanian

Client Country

Lithuania

Partner Sought

Type and Role of Partner Sought

The company is looking for trade intermediary services, including agents, representatives and direct buyers, offering distribution or commercial agreements.
An ideal partner would be a company that have experience in dealing with such products as well as a widely developed sales network.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Distribution partner sought for agricultural crops, seeds, fertilizers and pesticides

Summary

A Polish company offers a wide range of agricultural organic and conventional crops, seeds, fertilizers and pesticides. The company is looking for distributors or agents in EU countries.

Creation Date	23 December 2014
Last Update	28 July 2015
Expiration Date	27 July 2016
Reference	BOPL20141222003

Details

Description

The company's principal activity is trading in agricultural crops for consumption and fodder purposes, both domestically and internationally. The company specializes in high quality organic and conventional crops such as: wheat, triticale, rye, oats, corn, buckwheat, barley, legumes, rape seeds, etc. The company also offers a wide range of seedlings, fertilizers and pesticides.

The company has been operating on Polish market since 2000. In the field of export it cooperates with numerous West and East European countries. The company's offer is directed to wholesale and retail customers in all European countries.

Advantages and Innovations

- * wide offer of high quality agricultural products
 - * fully equipped laboratory
 - * established strong market position
 - * excellent knowledge of Polish market
 - * experience in agribusiness
-

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.2.1

Wholesale of grain, unmanufactured tobacco, seeds and animal feeds

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2000

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

German

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for partners interested in distributing high quality crops, seeds, fertilizers and pesticides in their respective countries. The ideal partner will have experience within agricultural market and good network of clients in order to resell them products. Another possible partner will be mills or mixing plants which buy directly from international supplier.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

A Polish company specialised in the production of buckwheat, beans, etc. is looking for distributors of their products abroad

Summary

A Polish company, specialised in production and packing of buckwheat, beans, millet, pearl barley, semolina, etc. is looking for distributors of their products abroad - in the EU and other countries.

Creation Date	25 February 2015
Last Update	03 June 2015
Expiration Date	02 June 2016
Reference	BOPL20150225001

Details

Description

This Polish company is specialised in production and packing of eco buckwheat groats, barley groats, millet groats, maize grits, pearl barley, semolina, beans, yellow peas, oatmeal, barley flakes, rice flakes, potato flour, buckwheat flour, corn flour, white rice, poppyseed, linseed, breadcrumbs, kuskus and many other products of this category. The company is looking for distributors of their products abroad - in EU and other countries. The company is a winner of many regional / local awards for good quality eco / bio products. They participate in several local events, festivals, trade fairs, etc.

Advantages and Innovations

The advantage for a potential partner would be good value for money, high quality of products, fast delivery. The company is on the market since 2001, thanks to the experience, they are a reliable partner. The range of products is a wide spectrum. The company has won several awards in the region and has all necessary certification for production of this kind. The products are eco.

Stage of Development

Already on the market

Comments Regarding Stage of Development

The company is on the market since 2001, it is well developed, both when it comes to capacity for production, as well as production space.

Keywords

Market

09004008 Other manufacturing (not elsewhere classified)
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.6.1 Manufacture of grain mill products
C.10.7.2 Manufacture of rusks and biscuits; manufacture of preserved pastry goods and cakes
C.10.7.3 Manufacture of macaroni, noodles, couscous and similar farinaceous products

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2001

Turnover

10 - 20M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

FSC

Languages Spoken

English
Russian
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The partner should be a distributor of buckwheat, groats and similar products, preferably experienced in trans-national cooperation, who would distribute the products to grocery shops, food stores, eco / bio food stores, supermarkets, food markets, etc. outside Poland.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Offer

Romanian consultancy company is offering services in the field of projects elaboration and implementation of integrated management systems,

Summary

Romanian company specialized in business consultancy and technical assistance offers its services in the field of elaboration and implementation of European Quality Standards and writing European financing projects.

Creation Date	30 June 2015
Last Update	09 July 2015
Expiration Date	08 July 2016
Reference	BORO20140529005

Details

Description

Romanian consultancy and business support company is offering its services in the field of business consulting and project management. The company is mainly focused on providing access to financing solutions (access to European funding programmes as well as National Governmental programmes and financing schemes), drawing up projects, implementation and maintenance of integrated management systems (referred to as European Quality Standards: SR EN ISO 9001:2008, SR EN ISO 14001:2005, SR OHSAS 18001:2008, SR EN ISO 22000:2005, SR EN ISO 15189:2013, SR EN ISO 50001:2011, GMP+International). The company's services portfolio also consists in: consultancy on Romanian legislation and fiscal procedures, elaboration of partners business plans, cost benefit analysis, market research, business strategy, financing projects, etc..

Activities mentioned above can be performed for partners from the EU in various fields such as production, commerce and services area.

The Romanian company has already successfully implemented over 35 EU funded projects in various areas such as: rural development (farming, agriculture, fishing), enhancing competitiveness in SME's, ICT, construction, access to funding, standards implementation, etc.

Advantages and Innovations

Excellent experience in the development and successful implementation of over 35 projects developed through European funding programs.

Staff and partners with extensive experience in business consultancy and project management. Knowledge of the local business sector.

Implementation in over 50 companies and public institutions of European Standards for Quality Management Systems.

Technical Specification or Expertise Sought

Foreign companies that are willing to involve in business projects in Romania, according to the EU standards and European and national legislation in force, or foreign companies that already develop business projects in Romania and are willing to implement or to ensure maintenance of allready implemented quality management systems or enhance their business capacities. European companies/branches developing at the moment Projects in Romania, that might need consultancy services for various reasons: maintenance of quality systems, consultancy on Romanian legislation, national fiscal procedures, access to national governmental funds, etc)

Stage of Development

Already on the market

Profile Origin

Other

Keywords

Market

09003005 Consulting services

NACE

M.70.2.2 Business and other management consultancy activities

N.82.9.9 Other business support service activities n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Services and Retail

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2004

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company offers consultancy and business support activities on: - Implementation of quality management systems - Writing grants projects - Writing business plans, strategies, feasibility studies, cost-benefit analysis - Personalized assistance for businesses - Preparation for participation in the procurement documentation. All these activities are according to the provisions of EU laws and standards in force. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Certification Standards

ISO 9001

Languages Spoken

Romanian
English
French

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The Romanian company is willing to establish cooperation agreements with Partners involved in various fields of activity (industry, services, culture/education) and various types and public and private structures, such as: foundation, public Institutions, companies that are willing to initiate or involve in business projects in Romania or to act as partners in EU funded projects in Romania.

Trans-National Co-Operation: No Preference

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Services agreement

Business Offer

Romanian producer of strawberry and shrubs seedlings is searching for distributors for its products

Summary

Located in Transylvania, a Romanian company actively involved in the field of producing and selling fruit trees, berry bushes, strawberry runners, etc. is looking for foreign partners (distributors) interested in promoting and selling the Romanian strawberry and shrubs seedlings abroad on the basis of a distribution services agreement.

Creation Date	13 February 2015
Last Update	16 July 2015
Expiration Date	15 July 2016
Reference	BORO20150210001

Details

Description

Established in 2010 in Transylvania, the Romanian company is active in the field of fruit growing.

In the last few years, the Romanian company orientated its activity towards producing and selling fruit trees, berry bushes and strawberry runners.

The Romanian company offers to its customers a wide range of varieties (early, middle and late varieties) of strawberry, raspberry, black currant, blackberry, red currant and orchards.

Already known on the Romanian market as a reliable partner in the field of producing and selling fruit trees, berry bushes, strawberry runners, etc., the Romanian company is interested in finding foreign trade partners (distributors) willing to promote and sell the Romanian strawberry and shrubs seedlings abroad on the basis of a distribution services agreement.

Advantages and Innovations

With 6 years of experience in producing and selling fruit trees, berry bushes, strawberry runners, etc., the team of professionals involved in producing strawberry and shrubs seedlings is offering to the external market high quality biological material (quality and compliance documents) at competitive prices.

As compared to other existing competitors on the market, the Romanian company possesses the know-how and specific certifications for the strawberry and shrubs seedlings. Besides quality and certification of its products, the Romanian company is offering competitive prices and it also is open to the possibility of negotiating the prices depending on order's size.

Keywords

Market

07002005	Other retailing
07004008	Other consumer products
09003004	Distributors, imports and wholesalers
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.47.9.9	Other retail sale not in stores, stalls or markets
----------	--

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2010

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The Romanian company is looking for foreign partners active in the same or a related field of activity or involved in the distribution, import and wholesale sector.

The potential partner should be reliable, interested in selling the strawberry and shrubs seedlings abroad and, if possible, to ensure transportation & logistics abroad.

Type of Partnership Considered

Distribution services agreement

Business Offer

A company from Romania that produces meat products is interested in trade intermediary services

Summary

A company from Romania that has been on the market since 1991 is interested in entering on new markets that's way the company is looking for trade intermediary services (agents, distributors and representatives).

Creation Date	18 March 2015
Last Update	17 June 2015
Expiration Date	16 June 2016
Reference	BORO20150217001

Details

Description

A company from Romania that was establish in 1991 is interested in trade intermediary services (agents, distributors and representatives). The company is interested in such services because it has a large portfolio of products and is interested in entering new markets. In 2001 - 2002 the company build its own slaughterhouse to ensure a higher quality of the products offered and a better price. The company is state of the art when it comes to hygiene conditions, work conditions, production technology and production facilities. The daily average production of the factory is of 5 tons meat products with an appropriate diversification of product assortments. The products are made with beef, pork or poultry meat.

Advantages and Innovations

The company offers a large variety of products made with beef, pork or poultry meat. It has implemented high value quality control systems. It has it's own slaughterhouse. It has a large experience in producing meat products.

IPR Status

Granted patent or patent application essential

Keywords

Technology

08001004	Food Processing
08001005	Food Technology

Market

07006 Other Consumer Related (not elsewhere classified)
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.1.3 Production of meat and poultry meat products

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1991

Turnover

10 - 20M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The partner must have experience in the food industry, must have a very well thought distribution network, must be well known on the local market.

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Slovenian company is looking for agents and distributors for selling innovative homoeopathic products

Summary

The Slovenian company which offers innovative homoeopathic products for the complete plant care, to enhance the vitality of plants, for prevention of plant pests and curative use and to control plant pests is looking for agents and distributors to expand their business abroad. The company offers adequate professional training for sales staff and is inclined to the possibility of establishing joint ventures.

Creation Date	14 August 2014
Last Update	25 August 2015
Expiration Date	22 February 2016
Reference	BOSI20140228001

Details

Description

The Slovenian company active in the field of innovative products for plant care and control plant pests wants to expand their business and establish an effective distribution network and supply on the market. The company decided to look for agents and distributors in the European market. The company offers all its professional knowledge for successful sales of products. These are innovative products for agro-homoeopathy care for home and professional gardeners and farmers. Products are environmentally friendly and also friendly to people and animal. The company is looking for partners (agents, distributors) with experience in the field of homoeopathic products and is interested in cooperation in the form of joint ventures.

Advantages and Innovations

Due to their outstanding properties, these products are offering opportunities for successful and effective home gardening, as well as professional farming and gardening without the use of pesticides. It is well known, that the EU countries in the period 2014 - 2020 is required to significantly reduce the use of pesticides (of the 25% ahead). The use of these products ensured an adequate supply and appropriate care market for home gardeners and professional farmers and gardeners without using the pesticides. Products are diluted with water and used for spraying or watering. They are suitable for using in biological gardening and farming, as well as in all other ways of gardening and farming. Products are safe for humans and domestic animals and environmentally friendly. Spraying them is not polluting the water, air or soil. They are packed in glass so after use of the product can be recycled. Products are not classified as plant protection products. In Slovenia, they are in sale as products for general use.

Stage of Development

Already on the market

IPR Status

Trade Marks

Keywords

Technology

07001004	Crop Production
07001005	Horticulture
07001007	Precision agriculture

Market

09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products
-------	---

NACE

A.01.6.1	Support activities for crop production
----------	--

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Environment

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Slovenian

Client Country

Slovenia

Partner Sought

Type and Role of Partner Sought

The company is looking for successful agents and distributors for establishing an effective distribution and retail network, supply, adequate logistics and supply distribution / sales network. The partner should have experience in the field of sales, promotion and marketing, advising to customers as well there is a need to ensure good sales results and regular payments for ordering products.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement
Joint venture agreement

Business Offer

An Armenian producer of wines is looking for trade intermediary services

Summary

This Armenian winery produces more than 7 types of wines. Particularly, the company produces red and white, ordinary, dry, semidry and semisweet natural wines, as well as vintage wines via the method of natural fermentation. The company is looking for trade intermediary cooperation with agents and distributors specialized in the field of beverages.

Creation Date	03 February 2015
Last Update	03 August 2015
Expiration Date	02 August 2016
Reference	BOAM20131111005

Details

Description

This Armenian winery was founded in 1999 on the basis of the family business. The winery is situated in the Valley of Arpa River, in Vayots Dzor region. The region has an ancient history of winemaking traditions and is famous for unique indigenous grape varieties Areni and Voskehat. The microclimate of the 1450-1500 m above sea level mountainous valley, abundant with sun rays grants an exceptional flavor and taste to the grapes and hence the wine made from them. The winery uses the high quality yield of its own vineyard and modern wine making technologies. This combined with meticulous control throughout the production process has led to the production of superior wines, now famous and demanded among the consumers. To ensure the high quality of the wine, the fermentation occurs naturally. For semidry and semisweet wines the fermentation is never interrupted by adding alcohol. The fermentation discontinues naturally when the wine is taken into a colder place.

Presently this winery produces more than 7 types of wines among them red and white, ordinary, dry, semidry and semisweet natural wines as well as vintage wines through the method of natural fermentation. The wines do not contain any admixtures and preservatives. Before bottling, the wines age in 225-228 l oak barrels.

Presently this company produces red dry natural, red semi-dry natural, red semi-sweet natural, white dry natural, white semi-dry natural and white semi-sweet natural wines.

The wines of this company have been presented in international exhibitions many times. Now the company is selling the wines in local market, particularly this company is working with chain stores, but at the same time the company is exporting the wines to Russian Federation, Poland and other countries.

This is dynamically developing company and wants to enlarge the volumes of its production.

That's why this company is looking for trade intermediary services as agents and distributors, who can help to find new markets abroad.

Advantages and Innovations

The company offers high quality wines. The wines have won over 30 gold, silver and bronze medals and a diploma for the high quality by the Ministry of Agriculture of Russian Federation. The company has its own vineyard with the territory of 15 hectares and is growing the grapes of special sorts for the winery. The vineyard is in the most fertile region of Armenia. The wines do not contain any admixtures and preservatives.

The company has obtained ISO22000:2005 for Food Safety Management System and ISO9001:2008 for Quality Management System. The staff of this company is always open for new knowledge and the company is developing continuously.

The production has very nice design.

The company is already engaged in trans-national cooperation, as is exporting the wines to Russian Federation, Poland, etc.

Technical Specification or Expertise Sought

To explore new markets for the product.

Stage of Development

Already on the market

Keywords

Market

07003001 Wine and liquors

NACE

C.11.0.2 Manufacture of wine from grape

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1999

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Russian

Client Country

Armenia

Partner Sought

Type and Role of Partner Sought

The distributors and/or agents involved in trade of wines, as well as the store chains, hotels and restaurants, which are interested in wine purchase are sought for distribution services agreement and commercial services agreement.

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

An Armenian company is specialized in biohumus production, as well as in potato and beech growing, is looking for trade intermediary services

Summary

This Armenian company is specialized in biohumus production, as well as in agricultural food (mainly potato) and beech growing. The company wants to sell its products abroad and is looking for trade intermediary services (as agents and distributors).

Creation Date	22 January 2015
Last Update	30 July 2015
Expiration Date	29 July 2016
Reference	BOAM20131212003

Details

Description

This is an agricultural Armenian company, which is located in the central part of the country. The favorable climatic conditions create easier the growing of agricultural crops here. This company is growing mainly potatoes and beeches. The company is not adding any chemicals while growing the crops, thus the crops are growing in natural way. Only the biohumus of the same company's production is being used during the growing of crops. The company can provide the potatoes in large volumes. Besides these activities, the company is also engaged in biohumus production. This product can be used in agriculture as an organic soil conditioner. The company would like to offer its high quality and ecologically pure products to foreign markets. That's why the company is looking for trade intermediary services (as agents and distributors) in order to sell its products abroad.

Advantages and Innovations

The company has long time experience in the field. The staff of this company is from the same region, where the growing of potatoes is developed. The company has been established after the collapse of Soviet Union and during these years has already been engaged in transnational cooperation mainly with companies from Russian Federation. This company is the biggest in the central Armenia and can provide with large volume of potato. The potatoes are ecologically pure, as no pesticides and other chemicals are being used during the growing process. The company uses the biohumus, which is producing for growing the potatoes and beeches.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.1.1 Growing of cereals (except rice), leguminous crops and oil seeds

A.01.1.3 Growing of vegetables and melons, roots and tubers

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1991

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Armenia

Partner Sought

Type and Role of Partner Sought

The distributors and agents engaged in agricultural sphere, companies engaged in production of semi fabricated products, as well as the restaurants are sought for distribution services agreement or commercial agency agreement.

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Italian fresh and processed meat producer is looking for importers and distributors with focus on Europe

Summary

Italian family-run company focused on the production and commercialization of traditional and genuine meat products, is looking for European importers and distributors in order to expand its sales network abroad.

Creation Date	07 August 2015
Last Update	07 August 2015
Expiration Date	06 August 2016
Reference	BOIT20150807002

Details

Description

The company was founded in 1979, year in which the founder and Managing Director opened a small family-run business in Central Italy.

A big step forward was taken in 1998, when a new plant was established perfectly in line with the latest European standards in terms of hygiene and protection of the quality of the product.

Today, with all its meat products, such as ventricina, cured sausages, soppressata salami, aged tenderloin, medium grain salami, fine grain salami, pancetta, mini sausages, fresh sausages and ventricina skewers, the company stands as a great defender of tradition, typicality and quality, continuing with passion that journey began over 30 years ago and leading, with success, along the road drawn from the gastronomic traditions of the region.

In order to expand and strengthen its sales network, the company is looking for partners, importers and distributors, with focus on the European countries.

Advantages and Innovations

By maintaining the full control of the production process, the company offers a high product quality combined with a good quality/price ratio.

Stage of Development

Already on the market

IPR Status

Other

Keywords

Market

07003002	Health food
09003004	Distributors, imports and wholesalers
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.1.3	Production of meat and poultry meat products
----------	--

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Restrict Dissemination to Specific Countries

Austria, Bulgaria, Croatia, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Spain, Sweden, Switzerland,
UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1979

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
German
Italian

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

The company is looking for importers, wholesalers, distributors and trade agents specialized in food products and more precisely in the fine food and “gourmet” range, as well as in the large-scale distribution channels.

Partners are sought for commercial/distribution agreements with companies from all Europe.

Field of activity: Trade (Buying/Selling)

Trans-National Cooperation preferred but not a must.

Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

An Armenian producer of cheese is looking for trade intermediary services

Summary

This is medium-sized Armenian company, which is producing different types of cheeses. The company wants to cooperate with distributors and agents in order to realize its production abroad.

Creation Date	22 January 2015
Last Update	30 July 2015
Expiration Date	29 July 2016
Reference	BOAM20131213002

Details

Description

This Armenian company produces and sales large variety of ecologically pure and high quality cheeses. Particularly, this company produces traditional Armenian cheeses like amasia, lori, chanakh, and also other types of chesses like threads, smoked thread, Georgian traditional cheeses like chechil, sulguni, French cheeses, etc. All those types of cheeses are made of local natural and ecologically pure milk. This company is located in northern part of the country, which is known as alpine zone of Armenia. Only the natural milk is using during the production process. This company has participated in different events and is well known in Armenia by its cheeses. The main portion of the production of this company is realizing in local market, but the company also is exporting the cheeses to Russia and other post Soviet countries. The company is looking for trade intermediaries as agents and/or distributors, who can help to realize the production of this company in foreign markets.

Advantages and Innovations

The company is working in the sector stating from 1996, so has enough experience in cheese making. This was a small company at the beginning of the activity, and after these years it became to a medium-sized company with reliable local partners. The company is developing constantly and the specialists are passing trainings on chesses making technologies in different countries during these years. The company uses only ecologically pure and natural milk in the production process. The traditional technology mixed with the modern technology is being used by the company during the production process. That's why the company is producing both the Armenian traditional chesses and also foreign. Now this company is competitive in Armenian market. This company is already engaged in trans-national activities, as is exporting the cheeses to other countries, mainly to Russia and other post Soviet countries. The company constantly is increasing the volume of the production.

Stage of Development

Already on the market

Keywords

Market

009

Other

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.5.1

Operation of dairies and cheese making

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1996

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

Armenia

Partner Sought

Type and Role of Partner Sought

The distributors and/or agents engaged in the food sector, as well as the hotels and restaurants are sought for commercial agency agreement or distribution services agreement.

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

An Armenian company involved in production and sale of dried fruits and vegetables is looking for trade intermediaries and joint venture

Summary

An Armenian company, which is involved in production and sale of about 35 types of dried fruits and vegetables, is looking for trade intermediaries as agents for commercial agency agreement and distributors for distribution services agreement. The company is also looking for joint venture establishment.

Creation Date	23 January 2015
Last Update	10 June 2015
Expiration Date	09 June 2016
Reference	BOAM20131213004

Details

Description

This Armenian company produces and sells about 35 types of dried fruits (pear, apple, peach, apricot, plums, quinces, etc.) and dried vegetables (tomato, pepper, eggplant, pumpkin, etc.), Armenian sweet soujouk (nuts in special sweet sauce) and peach filled with nuts as well as herbage (thyme, chamomile, mint, etc.). The company is looking for trade intermediaries as agents for commercial agency agreement and distributors for distribution services agreement aiming to find new sales markets in EEN countries. The company also is looking for joint venture partners who can do investments for enlargement of the production assortment and volume.

Advantages and Innovations

The company's production is ecologically pure and is made by Armenian traditional technologies. It has excellent taste and look. The products are made by local fruits and vegetables. The company has a very flexible policy. This company is well known in the whole territory of Armenia. The company has reliable partners and customers. The company differs from other dried fruits producers by its management, because this company is not staying at the same level, it is growing and has become from the micro enterprise to middle sized during 9 years only.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.1 Processing and preserving of potatoes

C.10.8.9 Manufacture of other food products n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2005

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Armenia

Partner Sought

Type and Role of Partner Sought

The agents and distributors of food are sought for commercial agency agreement and distribution services agreement. The partners are sought for joint venture cooperation.

Type and Size of Partner Sought

SME 11-50, SME <10,251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement
Joint venture agreement

Business Offer

Serbian company for research, development and education in the fields of agriculture, environment, tourism, renewable energy, rural development and forestry is offering sale/acquisition of the company.

Summary

Serbian company for research, development and education in the fields of agriculture, environment, tourism, renewable energy, rural development and forestry is offering sale/acquisition of the complete company or a part of it.

Creation Date 04 November 2013
Last Update 06 July 2015
Expiration Date 05 July 2016
Reference BORS20131104001

Details

Description

Serbian company for research, development and education in the fields of agriculture, environment, tourism, renewable energy, rural development and forestry is offering sale/acquisition of the complete company or a part of it. Also, the company is engaged in the production of medicinal plants, aromatic herbs, spices, teas and volatile oil.

Advantages and Innovations

The company has a wide range of activities and high skilled employees. Currently it is engaged in development strategies and projects, in providing consulting services required for the certification of various management systems, in providing training in different areas: education services in the field of agriculture, tourism, accounting, marketing, management, organization and trade. Also, it is engaged in the production of medicinal plants, aromatic herbs, spices, teas and production of volatile oil.

Keywords

Market

05007007	Other medical/health related (not elsewhere classified)
07004002	Health and beauty aids
09003005	Consulting services

NACE

A.01.2.8	Growing of spices, aromatic, drug and pharmaceutical crops
A.01.6.1	Support activities for crop production
N.82.9.9	Other business support service activities n.e.c.
P.85.5.9	Other education n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Restrict Dissemination to Specific Countries

Austria, BosniaandHerzegovina, Bulgaria, Croatia, Germany, Hungary,
Italy, Macedonia, TheformerYugoslavRepublicof, Montenegro, Romania,
Slovenia,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1992

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Serbian

Client Country

Serbia

Partner Sought

Type and Role of Partner Sought

The potential partners should have an experience in company's or similar activities and an interest to invest.

Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

Acquisition agreement

Business Offer

A Serbian company is looking for distributors for its devices for water enrichment with oxygen-solar aerator

Summary

A Serbian company, specialized in production and sales of devices for water enrichment with oxygen-solar aerator, is looking for partner who is going to distribute its devices.

Creation Date 20 January 2014
Last Update 02 June 2015
Expiration Date 17 December 2015
Reference 20100318038 BO

Details

Description

Sector of activity of the company in Serbia is production, retail and installation of devices, so as equipment, for water enrichment with oxygen-aerators. Firstly, the company sells aerators to the manufactures and distributors of alive fish, and it could also be used in other section: abluion of used water, artificial and nature lakes, spots centers. The product is ecological and environmental safe. The company is looking for distribution services agreement.

Advantages and Innovations

Unique technical solution in enrichment water with oxygen area, with using solar energy and the air from the atmosphere.

Technical Specification or Expertise Sought

Cooperation in target field at international market.

Stage of Development

Already on the market

Profile Origin

Private (in-house) research

Keywords

Technology

10004001 Industrial Water Treatment

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.32.9.9 Other manufacturing n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Spain, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2005

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

Production and sales of devices for water enrichment with oxygen-solar aerator. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Languages Spoken

English
Serbian

Client Country

Serbia

Partner Sought

Type and Role of Partner Sought

Field of activities: Trade (Buying/Selling)
Type of partner: Company
Trans-National Co-Operation: No Preference

Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

Distribution services agreement

Business Offer

A Montenegrin company, specialized in the production of healthy food from conventional and ecological resources, is looking for trade intermediary partners, as well as for a joint venture partnership.

Summary

A Montenegrin company, specialized in the production of healthy food from conventional and ecological resources, is looking for trade intermediary partners, as well as for a joint venture partnership.

Creation Date	12 September 2013
Last Update	11 June 2015
Expiration Date	12 December 2015
Reference	20101209010 BO

Details

Description

A Montenegrin company specialized in fruits and vegetables processing and production of jams, fruit juices, fruit syrups, fruit brandies, mushrooms and vinegars (white vinegar, apple vinegar and wine vinegar) is looking for trade intermediary partners, as well as for a joint venture partnership.

The company has its own developed distribution network on the Montenegrin market and proposes wide variety of healthy and high quality products to its clients.

Advantages and Innovations

- 1) Unique products made of natural raw materials
- 2) Own sources of raw materials
- 3) Up-to-date equipment and technologies
- 4) Competitive prices

Technical Specification or Expertise Sought

The company is looking for the reliable partner with long term cooperation possibility.

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3

Processing and preserving of fruit and vegetables

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, BosniaandHerzegovina, Bulgaria, Cyprus,
CzechRepublic, Denmark, Estonia, Finland, France, Germany, Greece,
Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg,
Macedonia, TheformerYugoslavRepublicof, Malta, Netherlands, Poland,
Portugal, Romania, Serbia, Slovakia, Slovenia, Spain, Sweden,
Turkey, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1958

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Healthy food from conventional and ecological resources: - 100% natural cold-pressed juices made of fresh fruit and vegetables, without preservatives, flavors - vegetable and fruit pastes - jams - different vitamin products, fruit and vegetables - vinegar and other product. Percentage of Trans-National Activity (defined as approximate of turnover) : 10-49%

Languages Spoken

English

Client Country

Montenegro

Partner Sought

Type and Role of Partner Sought

Field of activities: Manufacturing, Trade (Buying/Selling)

Type of partner: Company

Trans-National Co-Operation: No Preference

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Distribution services agreement

Joint venture agreement

Business Offer

Italian company specialized in the production of typical Tuscany food, in particular in processing truffle, is looking for distribution services for expanding its own business. The company is willing to cooperate with European Countries, Brazil, China and USA.

Summary

Creation Date 05 February 2014
Last Update 15 July 2015
Expiration Date 14 July 2016
Reference BOIT20140205005

Details

Description

An Italian food company specialized in producing and processing of typical Italian food (truffle cream sauce, truffle cheese, other truffle specialties) is looking for distribution services, retailers and wholesalers in order to sell its own genuine and biological products in the listed countries. The Italian company uses raw materials of the highest quality according to traditional and typical Tuscan and Italian cuisine.

Advantages and Innovations

The main advantages the company could offer are high quality and checked products, reliability, tested production and long experience in the Italian agro-food sector.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.8.4

Manufacture of condiments and seasonings

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Brazil, Federative Republic of, Bulgaria, China, Croatia,
Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany,
Greece, Hungary, Ireland, Latvia, Lithuania, Luxembourg, Malta,
Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain,
Sweden, United Kingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1995

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Italian

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

Italian company is looking for a professional and reliable distributor, retailers and wholesalers available to introduce the Italian company and its products in the foreign markets of Europe, Brazil, China and USA.

Type and Size of Partner Sought

SME 11-50, SME <10,251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Offer

Polish company dealing with metal working, specialized in production of steel structures is offering subcontracting activities.

Summary

Polish, well-equipped metalworking company is offering subcontracting services in the field of production machined parts, welding, laser cutting, machining of welded structures.

Creation Date	06 May 2014
Last Update	30 June 2015
Expiration Date	29 June 2016
Reference	BOPL20140506001

Details

Description

Polish company with over 50 years' experience in the metal industry produces a wide spectrum of steel structures, steel components and parts from metal sheets. The company specializes in mass production of steel structures according to customers design. All these are manufactured in production halls with the area of 10000 square meters. The halls are equipped with modern equipment and CNC machining center. The company has great experience in subcontracting of welded metal components for: mining, forestry, agriculture, construction, cranes and automotive industries. The company offers following services in metalworking: laser-, plasma- and flame cutting, bending, robot-welding, machining, turning, milling, grinding, drilling and threading. Currently the company cooperates with companies from EU countries.

Company has certified its personnel, production processes and systems to ensure the highest quality with certificates as ISO 9001, ISO 14001, PN-EN 1090-2, ISO 3834-2, PN-N 18001.

Advantages and Innovations

The company is well positioned on the regional market and has a stable financial situation.

The advantages of the company:

- production of advanced welded structures on the one hand
- 10.000 m2 production space under the roof
- many years of experience in doing business with foreign countries
- flexible production profile - focused on serial production and special prototype building as well
- technological process duration is reduced to minimum
- new production hall with new machining center
- highest quality materials from Polish and foreign suppliers
- delivery available using own transport
- own steel service center offering steel sheets cutting lengthwise and crosswise

Keywords

Market

08003001 Machine tools, other metal working equipment (excl. numeric control)

NACE

C.24.5.3 Casting of light metals

C.25.6.2 Machining

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1957

Turnover

50 - 100M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9001

ISO 3834-2

ISO 14001

ISO 18001

Languages Spoken

English
German

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for industrial companies which are looking for subcontractor in the frame of metalworking from different industries: mining, forestry, agriculture, construction, cranes and automotive. The client is also opened at mass production of steel structures according to customers design.

Type of Partnership Considered

Subcontracting

Business Offer

Czech producer of organic fertilizers and growth promoters from earthworm breeding is looking for distributors

Summary

A Czech company engaged in the production of organic fertilizers and growth promoters from earthworm breeding, is looking for distributors of its products.

Creation Date	06 January 2015
Last Update	26 June 2015
Expiration Date	25 June 2016
Reference	BOCZ20150106001

Details

Description

The company is specialized in producing of a high quality organic fertilizers and enzymes for animal production. Excellent results were recorded in the cultivation of golf courses (and lawns in general), indoor and balcony plants, but also among winemakers, bio growers of a fruit and vegetable and farmers. The company gained the certification of all its products of an Bio product of an ecological agriculture.

Products:

1. Organic loose fertilizers:

- loose mixture extracted by activities of Californian red worms (*Eisenia fetida* genus)
- ratio of 60% of Vermikompost and 40% of a straw fermented poultry litter and manure

2. Organic liquid fertilizers (stimulators)

3. Enzymes for animal production.

Company is looking for distributors of its products. The future partner should have experience and contacts in agriculture sector.

Advantages and Innovations

- bio products of an ecological agriculture
- it contains no chemicals and it is suitable for bio growers
- products increases the shaft of flowers, prolongs the flowering, increases the shaft of fruits, accelerates the ripening of fruits, shorts the growing season, increases the vitality of plants and their resistance to acid rain, sucking insects and fungal diseases (eg. grapevine downy mildew and suppresses the strawberry black rot)

IPR Status

Secret Know-how

Keywords

Market

04007 Enzymology/Protein Engineering/Fermentation
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.6.1 Support activities for crop production
A.01.6.2 Support activities for animal production
A.01.6.3 Post-harvest crop activities

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1990

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover) : 10-49%

Languages Spoken

English
German
Slovak
Polish
Czech

Client Country

Czech Republic

Partner Sought

Type and Role of Partner Sought

The company is looking for a distributor of its product. The future partner should have experience and contacts in agriculture sector.

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Distribution services agreement

Business Offer

Spanish company devoted to horticultural nursery is looking for agents and distributors.

Summary

A Spanish experience firm devoted to horticultural nursery, dealing with farming plants such as: leek, celery, brassicas, zucchini, lettuce, tomato, onion, chard, fennel, aromatic plants and grafting of watermelon, tomato, cucumber and melon is looking for agents and distributors. The firm has its own greenhouses, with advanced equipment and a commitment to quality and research.

Creation Date	18 June 2015
Last Update	30 June 2015
Expiration Date	05 July 2016
Reference	BOES20150618005

Details

Description

The firm offers a wide range of farming plants such as: leek, celery, brassicas, zucchini, lettuce, tomato, onion, chard, fennel, aromatic plants and grafting of watermelon, tomato, cucumber and melon.

The company is located in the Region of Murcia and has more than 25 years of experience in agriculture and aromatic plants. Its speciality is grafts.

The firm markets its product all over Spain and France where its baby leeks are quite well appreciated.

Company facilities:

The company has its own greenhouses made up of three big areas that cover 80,000 square metres and are located in the city of Totana (Murcia). The production is distributed mainly to nearby regions. It has its own fleet of vehicles in order to offer a good delivery service to its clients.

The quality of its product is due to its innovative equipment with sowing machines and automated systems.

The firm has its own germination rooms aimed at getting an optimum germination of each variety.

Quality:

The company is committed to quality. This commitment is a main priority and get it through

compliance and tracking with the quality control system ISO 9001:2000.

The follow aspects are important for its quality system:

- A right customer care, handling general information and resolving complaints or claims.
- Product quality.
- Lead times.
- Fast collection of packaging, empty trays and carts.
- Continuous improvement in facilities and equipment.

Advantages and Innovations

- The firm is specialized in grafts,
- Advanced technology and equipment.
- Skilled staff,
- Ongoing research so is able to offer a large range of product with a high quality at competitive prices.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.3.0 Plant propagation

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1988

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Certification Standards

ISO 9001:2000

Languages Spoken

English

French

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

The potential partner should be an experience person or company with this sort of products.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Business Offer

A Turkish company based in Antalya and specialized in herbal products, especially aromatic oils, offers sale/acquisition of a complete company or a part of it.

Summary

A Turkish company based in Antalya and specialized in herbal products, especially aromatic oils, offers sale/acquisition of a complete company or a part of it.

Creation Date	26 June 2013
Last Update	12 June 2015
Expiration Date	11 June 2016
Reference	20120810002 BO

Details

Description

A Turkish company based in Antalya and specialized in herbal products, especially aromatic oils, offers sale/acquisition of a complete company or a part of it. The company produces, packages and markets herbal products. The products are shipped in corrugated cardboard post packet.

Advantages and Innovations

Most of the medical aromatic plants are located in Antalya. Turkish Ministry of Food, Agriculture and Livestock has announced Antalya applies base medical aromatic plants. The company offers high quality products and they got Food Production Certificate from Ministry of Agriculture.

Technical Specification or Expertise Sought

The company would like to cooperate with companies who are willing to distribute their products in perfumery and cosmetics stores.

Stage of Development

Already on the market

Keywords

Market

05007007 Other medical/health related (not elsewhere classified)

NACE

- C.21.1 Manufacture of basic pharmaceutical products
C.32.5 Manufacture of medical and dental instruments and supplies

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, BosniaandHerzegovina, Bulgaria, Croatia, Cyprus, CzechRepublic, Denmark, Egypt, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Lithuania, Luxembourg, Macedonia, TheformerYugoslavRepublicof, Malta, Netherlands, Norway, Romania, Russia, Serbia, Slovakia, Slovenia, Spain, Sweden, Tunisia, Ukraine, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2004

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company produces essential oils (oregano oil, laurel oil, myrtle oil, rosemary oil), cold pressed oils (nigella sativa oil, sesame oil, almond oil). Also, the company is specialized in wholesale of these products. The production capacity of the company is 1250 pcs/hour. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Certification Standards

other

Languages Spoken

Turkish
English

Client Country

Turkey

Partner Sought

Type and Role of Partner Sought

Field of activities: Trade (Buying/Selling)
Type of partner: Company
Trans-National Co-Operation: Required

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

License agreement
Financial agreement
Acquisition agreement

Business Offer

A Turkish company specialized in building cutting-edge turnkey greenhouses and manufacturing greenhouse equipment looks for agents/distributors for its products and also manufacturers for joint ventures especially from Europe, North Africa and Russia

Summary

A Turkish company based in Antalya is an innovative SME from greenhouse sector providing cutting-edge solutions for greenhouse cultivations. It constructs complete greenhouse structures and also produces greenhouse parts and equipments. It is searching for trade intermediaries especially in Europe, North Africa and Russia. Also, the company is ready to share and/or increase its know-how and technology under joint venture agreements.

Creation Date	30 October 2014
Last Update	17 June 2015
Expiration Date	16 June 2016
Reference	BOTR20141027008

Details

Description

A Turkish company based in Antalya has expertise in building various types of turnkey greenhouses. It also manufactures greenhouse equipments and systems. The company is in greenhouse sector. It was established in 1973 and has been operating in Antalya Mediterranean Industrial Zone in 700 m² of closed area. The greenhouses of the company are mainly categorized in 6 groups. They are listed and explained below:

Modern greenhouses: These are the cutting-edge greenhouses which can be modified and built according to the geographical conditions and the products planted in the greenhouse. These greenhouses also have central heating systems to ensure the required temperature inside the greenhouses.

Polycarbonate greenhouses: The material used for the polycarbonate greenhouses contains anti-fog, anti-mist, anti-dust, ultra violet stabilizer, etc. which help optimize plant cultivation conditions. They are more resistant to fire and easy to carry and set up.

Glass greenhouses: These greenhouses transmit light and they are 100% transparent. They are also financially more advantageous in the long term.

Plastic greenhouses: These greenhouses are built for a determined period of time. It starts from 6 months and up to 60 months, it is possible to build. The capacity of resistance to the sun of plastic greenhouses varies according to the amount of the ultraviolet stabilizer and the thickness of the film used for the greenhouse cover.

Tunnel greenhouses: These greenhouses are divided into some parts by tunnels inside the greenhouses and these tunnels are 6 m wide. The length of them varies from 10 m up to 100m.

Hobby greenhouses: The hobby greenhouses are small designs for gardens, easy to carry and set up. They provide strong isolation.

The company is already involved in transnational activities and 10% of its turnover is based on exportations. It wants to cooperate with companies internationally; especially from Europe, North Africa and Russia; and create sustainable business relations especially in the long run. The company offers distribution services and commercial agency agreements to companies willing to act as trade intermediaries for the products of the company in question in their local markets because the company is very enthusiastic about breaking into new markets. The company also offers joint venture agreements to manufacturer companies in order to produce at lower costs together or design new products for the market that can increase the market share reciprocally by increasing the range of the products and also customer portfolio. By means of these agreements, the company is ready to share and/or increase its know-how and technology to combine experiences.

Advantages and Innovations

They offer competitive prices, efficient products, high quality equipment and successful projects. Moreover, the company is an innovative company focused on research and development activities and technology oriented manufacturing. They provide cutting-edge solutions for the greenhouse market. They also have various types of greenhouses which change according to the budget. This variety widens the customer portfolio. The company is also ready to share its know-how and technological infrastructure with the potential partners which can increase the income of the investment directly.

Technical Specification or Expertise Sought

The company expects potential partners to have a professional staff experienced in technological progress. Also, the ideal partner should provide financial infrastructure for the cooperation. The company is interested in establishing a partnership based on trust and professionalism.

Stage of Development

Already on the market

Keywords

Market

08001005	Other fabricated plastics
09004008	Other manufacturing (not elsewhere classified)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.22.2.3

Manufacture of builders' ware of plastic

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1973

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Russian

Client Country

Turkey

Partner Sought

Type and Role of Partner Sought

- The potential partners for trade intermediary agreements are wholesalers in agriculture/gardening sectors. The partners are expected to act as trade intermediaries for the products of the company.
- The potential partners for joint venture agreements are companies that have experience and expertise in agriculture/gardening sectors. They are expected to be ready to invest together with the company for a joint venture.

Trans-National Co-operation Experience: Not preferred.

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement
Joint venture agreement

Business Offer

Catalan (Spain) producer of high quality olive oil looking for distribution

Summary

Family-run company focused on the production and commercialization of high quality extra virgin olive oil of a very exclusive and unique variety: Empeltre. Most of their trees are over 500 year old so they only use traditional methods for both farming & harvesting them. They control each step involved in the production process. The image of the product is modern and up to the latest market trends. They are looking for distribution for gourmet/delicatessen shops and restaurants/hotels channels.

Creation Date	16 July 2014
Last Update	21 July 2015
Expiration Date	21 January 2016
Reference	BOES20140716001

Details

Description

The company's project lies on the production of their own olive oil from their orchards and its commercialization under their own brand. Their orchards are located in Horta de Sant Joan, an area on the North-East of Spain about 200 Km south from Barcelona and close to the Delta of the Ebro river. The orchards are high in altitude (about 500m), behind a mountain ridge and hardly 30 Km away from the sea. This location brings a very particular climate conditions which, eventually, affects from blossom of the trees to ripening of the fruits and impairs to the oil very distinctive notes and flavours than other olive oils even from the same variety.

Most of their trees are over 500 years old or older so they only used traditional methods to carry out any labour on the field. They have full control on every step of the production of the oil since they run the land themselves (from harvesting the olives to milling them or storing the oil obtained). All olives are milled the same day they are harvested and the temperature used during this process is between 20-23° C (far below the 27° C that can be used to claim for "Cold Extraction"). By this method of milling, they ensure both to enlarge the shelf-life of the oil and to increase the concentration of many healthy components such as omega-3 or omega-6 acids and also polyphenols (natural antioxidants). Only taking that much attention during the whole process they can ensure the quality and nutritional values that they have committed to with their products and, in return, they can also achieve a higher quality on the olive oil produced than other olive oils also ranked within the same category (Extra Virgin). Besides all of that, their orchards are over the Transition Process so they will have Ecological Certification in the coming seasons, even though not any chemical product (fertilizer or pesticides) has been used over the last 5 years.

The products they start with are monovarietal oils from Empeltre and Picual varieties. The Empeltre variety, due to its high content in natural antioxidant components, so far has been

used to make coupages with other varieties more prone to go off. However, when the oil Empeltre is consumed on its own, it has very marked flavours of dry fruits (almond, hazelnut ...) whose are very characteristic and distinctive of this variety. In addition, when this variety is use for seasoning or cooking this variety does not mask any of the flavours from the ingredients of the dish. This olive oil is therefore very suitable to season salads, carpaccios or any kind of raw or boiled food as well as for cooking. For all these reasons, Empeltre variety is the great unknown in the olive oil sector and remains to be discovered amongst the most delicate palates and, therefore, making this variety very exclusive and distinctive from other olive oils. Regarding the Picual variety (despite this is the largest variety produced in the world and its notes and flavours being well known), due to the location of their orchards, its taste is softer, and not as pungent, than other olive oils of this variety produced in other regions. The company have also designed a unique image according to the quality of the product setting it apart from products of same kind currently available on the market.

Their current clients are specialized shops and restaurants in Barcelona and nearby. The company is looking for distributors/resellers of delicatessen or gourmet products, specialized on shops, restaurants, or hotels, with knowledge of the market and capability for storing reasonably amounts of products in their facilities.

Advantages and Innovations

- Young company with the inherited experience of five generations of family production
- High quality olive oil and with high nutritional value (omega-3, omega-6 acids and polyphenols)
- Long shelf-live olive oil
- Monovarietal oils: either Picual or Empeltre
- Modern and trendy labelling suitable for gourmet/delicatessen shops
- Different formats of packaging
- Orchards will have soon the Ecological Certification (is right now in the Transition Process)
- Full control of the production process (from the land to the commercialization)

Keywords

Market

05008002	Food and feed ingredients
07002005	Other retailing
07003002	Health food
09003004	Distributors, imports and wholesalers
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.2.6	Growing of oleaginous fruits
C.10.4.1	Manufacture of oils and fats
C.21.1.0	Manufacture of basic pharmaceutical products
G.46.3.3	Wholesale of dairy products, eggs and edible oils and fats

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2014

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

Characteristics of the products offered: • Production and commercialization of high quality olive oil from their own olive trees • Packaging with modern and trendy labelling suitable for gourmet/delicatessen shops. • Possibility to offer different formats of packaging: 1L, 2L, 5L, tin, box, ... • Possibility of offer oil in bulk

Languages Spoken

English
Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

The partner can be a distributor or reseller and should distribute the oil amongst its clients, find new interests and help to promote the benefits of olive oil to society. They are open to offer exclusivity of the product in its area or even in the country.

Partnering Opportunity

The ideal partner then should be:

- Experienced in distribution of food products and willing to incorporate new high quality olive oil.
- Experienced/Readiness for working with small local producers.
- Capacity to store reasonably amounts of product in its facilities.
- Prone to spread the use and benefits of extra virgin olive oil (the company can offer support to this activity).

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

An Estonian distributor of 100% natural unpasteurized honey in premium packaging is looking for distributors in Europe.

Summary

An Estonian company offering delicious, sustainably produced and fully traceable Estonian high quality honey in premium package is looking for distributors, retailers, wholesalers in all Europe. The honey is 100% natural and untreated, collected mostly from fireweed, raspberry, dandelion, clover. In addition to regular honey they offer a mixed honey (for example honey with blueberries).

Creation Date	03 June 2015
Last Update	04 June 2015
Expiration Date	03 June 2016
Reference	BOEE20150603001

Details

Description

The Estonian company offering pure and high quality Estonian honey carefully chosen from the best beekeepers with premium packaging- and marketing. Their mission is to connect the world with the delicious healthy Nordic honey and the captivating world of bees and beekeeping. The honey is collected from areas with the richest soil and variety of flora, mostly from fireweed, raspberry, dandelion, clover, rapeseed.

They are looking for a distributors, retailers, wholesalers in all Europe but as well as in other markets . Their products are mainly targeted to gourmet shops, food halls or as a corporate gifts (with standard or customized design).

Honey is packaged into 50g, 200g and 300g jars. The Estonian ethnic patterns from the areas the honey is collected are used on the labels.

There are two extra options for packing honey jars - different natural wooden boxes locally made from Estonian redwood, one of them is equipped with birch plywood sliding lid. An extra touch could be added with custom laser engraving which is ideal for corporate promotion.

Their production capacity depends on the weather conditions but they are partnered with very reliable beekeepers who do their best to supply the needs of up to 40-50 tons within the following seasons.

They are members of Estonian Professional Beekeepers Association, which has among it's goals to promote beekeeping, it's products and encourage people to get involved, also members of Estonian Chamber of Commerce and Industry.

Advantages and Innovations

Estonia has an unique Nordic climate combined with pollen and nectar rich flora - that is the most important basis of their business. The honey is 100% natural, unheated and doesn't

include any preservatives or additives. It is processed and packaged in a way that its properties, bio-activity and value have not been put in danger. They serve a simple number one rule - honesty.

Their product fills the gap in the market with high quality and genuine honey in a premium package. Honey is packaged into 50g, 200g and 300g jars.

In addition to regular honey, they offer an innovative honey mix – honey with blueberries. Also different style of gift sets combined with honey and for example dried berries and herbal tea.

An extra touch could be added with custom laser engraved wooden packages which is ideal for corporate promotion. The jars are designed with the ethnic patterns from the areas the honey is collected. They offer custom design and packing options (environmentally friendly package-cardboard and paper thread).

They have high standards in sourcing their honey, package design and customer service.

Technical Specification or Expertise Sought

Collaboration is offered to distributors of food and beverages, suppliers or food halls and gourmet shops or trade intermediary service providers. They are offering marketing support and different promotion materials as well.

Stage of Development

Already on the market

Comments Regarding Stage of Development

They have successfully entered into local markets: gourmet and souvenir shops, foodhalls and customized corporate gift sector.

Currently they are focusing on Finnish and Japan markets as their recent cooperation partners are there located.

Keywords

Technology

07001002 Animal Production / Husbandry

Market

07003002 Health food

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.3.8 Wholesale of other food, including fish, crustaceans and molluscs

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2013

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company's team is well experienced in different areas - marketing, design, beekeeping and wood industry. All members of board have been active with these different businesses for several years which provides reliable know-how. In addition there is an native Japanese speaker in their team with focus to Japanese market and partners. The word „Antvärk“ in the pictures means „handicraft“ in Estonian language.

Languages Spoken

English
Russian
Japanese

Client Country

Estonia

Partner Sought

Type and Role of Partner Sought

The company is looking for distributor of food and beverages, supplier or food halls and gourmet shops or trade intermediary service provider to sell 100 % natural, Estonian premium honey. Also they offer support with different marketing materials.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Offer

Spanish company specialized in manufacturing and commercializing dietary products for animals is looking for distributors and commercial agents.

Summary

Spanish company specialized in the manufacture and distribution of dietary products for animals is offering its products to distributors and commercial agents from the European Union countries.

Creation Date	02 October 2013
Last Update	11 June 2015
Expiration Date	10 June 2016
Reference	20120604041 BO

Details

Description

Spanish company specialized in the manufacture and distribution of alimentary supplements for animals.

This company produces and distributes products that supplement the dairy diet of the animals, such as pigments, acidulants, enzymes, antioxidants, mold inhibitors, antimicrobials and sweeteners.

The company has 40 years of experience in the research, creation and development of 100% natural supplements for animal's diets. Its extensive presence all over the world ensures that the company can offer one of the widest collection of products of the market, with the highest quality. This makes it to have become one of the leaders in the sector.

The company would like to expand its current activity to other countries and, for that reason, it offers its products to distributors and commercial agents from other countries from the European Union, which could help the Spanish company introduce its products into their local markets.

Advantages and Innovations

The main strength of the company is the large experience it has in producing alimentary supplements for animals: more than 40 years. Another advantage of it is the wide range of products it offers to its clients, trying always to satisfy their most specific requirements.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.9 Manufacture of prepared animal feeds
C.10.9.1 Manufacture of prepared feeds for farm animals
C.10.9.2 Manufacture of prepared pet foods

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Croatia, Cyprus, CzechRepublic, Denmark,
Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy,
Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1968

Turnover

50 - 100M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

This company produces and distributes animal feeds: pigments, acidulants, enzymes, antioxidants, mold inhibitors, antimicrobials and sweeteners. Percentage of Trans-National Activity (defined as approximate of turnover) : >50%

Certification Standards

other

Languages Spoken

English
French
Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

This company expects to find a partner that wants to establish a long-term collaboration. The partner should be a company which could act for the Spanish one as a distributor or commercial agent within its local market.

Field of activities: Trade (Buying/Selling)
Type of partner: Company
Trans-National Co-Operation: Preferred

Type and Size of Partner Sought

SME 11-50, SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Spanish company specialized in manufacturing seafood is looking for distributors and commercial agents focused on fresh seafood products in the European Union countries, Norway, Russia, Switzerland and Japan.

Summary

Spanish company specialized in manufacturing seafood is offering its products to distributors and commercial agents from the European Union countries, Russia, Norway, Japan and Switzerland, which could help it introduce its products into their respective local markets.

Creation Date	02 June 2014
Last Update	11 June 2015
Expiration Date	22 December 2015
Reference	BOES20140602001

Details

Description

Spanish company specialized in the production of seafood.

Among the company's products, there are all kind of fresh seafood products:

- Blue fish (Sardine, fresh anchovies, jack mackerel, atlantic mackerel).
- White Fish (Fresh local hake, national and imported hake, national and imported monkfish, sole, turbot, cod, seabass).
- Cephalopod (cuttlefish, fresh and frozen squid, fresh and forzen octopus)
- Tuna-like species (fresh and frozen mackerel, shark, fresh and frozen tope, yellowfin tuna, bluefin tuna, bigeye tuna, atlantic bonito)
- Acuicultura (Sole, gilt-head, seabass, turbot, white seabass, salmon, live king prawn, seabream).

The Spanish company offers a wide variety of high quality seafood products at very competitive prices and with commitment to surpass the highest level of quality and customer satisfaction.

The company would like to expand its current activity to other countries, preferably to countries from the European Union, Russia, Norway, Japan and Switzerland. For that reason, the company is offering its products to distributors and commercial agents from these countries, which could help the company introduce its products into their respective local markets.

Advantages and Innovations

The main strength of the company is the high quality of its products, since it tries always to provide the best pieces of seafood, in order to satisfy their customers' needs. In doing so, the

company gains its customers' confidence.

Keywords

Market

09003004 Distributors, imports and wholesalers
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.2.0 Processing and preserving of fish, crustaceans and molluscs
G.46.3.8 Wholesale of other food, including fish, crustaceans and molluscs

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Japan, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Norway, Poland, Portugal,
Romania, Russia, Slovakia, Slovenia, Sweden, Switzerland, Ukraine,
UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1978

Turnover

50 - 100M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover) : 10-49%

Certification Standards

other

Languages Spoken

English
French
Spanish
Italian

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

The Spanish company is looking for other companies from the European Union, Norway, Switzerland, Japan and Russia, which could act as distributors and commercial agents for it. These might be also freelance sellers with an important network of potential customers.

What the company expects is a fully reliable partner with expertise and knowledge about the product and the specific sector. This should also be interested in developing a close and long-term working relationship.

Field of activities: Trade (Buying/Selling)
Type of partner: Company
Trans-National Co-Operation: No Preference

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

A Dutch greenhouse grower of starting material for tropical pot plants and palms is looking for distributors and agents

Summary

A Dutch greenhouse nursery is specialized in growing starting material for tropical pot plants. The company has a broad assortment of green ornamental plants and palms and over the years developed a strong position on the Dutch market. The company is interested to further expand its export activities and is seeking contact with horticultural trade companies with a good regional network that are interested in cooperation in the frame of distribution services or commercial agency agreements.

Creation Date	08 June 2015
Last Update	06 July 2015
Expiration Date	05 July 2016
Reference	BONL20150521001

Details

Description

The Dutch company is specialized in greenhouse growing of starting material for tropical pot plants. Extensive expertise was developed regarding the in-house nursery from seeds and plant tissue of starting material (young plants) for green ornamentals, with a focus on palms, cycads, e.g. plants that resemble palms or tree-ferns in overall appearance, and ornamental plants, like e.g. coffee plants. The young plants delivered by the Dutch company are mostly used as starting material for further cultivation by growers to pot plants for the retail sector. This end product is indoor pot plants for use in temperate zones and outdoor plants in (sub)tropical zones.

To further expand its international business the Dutch grower is seeking contact with distributors and agents that have a well-established network in their region and/or country with horticultural companies.

Advantages and Innovations

The company has a very broad assortment of green ornamentals and palms, based on in house growing and their world-wide international network with suppliers of seeds and starting material (plant tissue). Active networking with the Dutch knowledge infrastructure regarding horticulture ensures that the production procedures are state-of-the-art and all regulations can be met regarding product safety.

Stage of Development

Already on the market

IPR Status

Secret Know-how

Profile Origin

Private (in-house) research

Keywords

Technology

07001005 Horticulture

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.3.0 Plant propagation

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2000

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Dutch

German

Client Country

Netherlands

Partner Sought

Type and Role of Partner Sought

Type of partner sought: importers, agents or distribution companies

Specific area of activity of the partner: preferred partner should have experience with ornamental plants and horticultural products, having a good network with growers and e.g. retail companies in their country and/or region.

Task to be performed by the partner sought: representation of the Dutch partner in their country and/or region in the frame of a distribution service agreement or commercial agency agreement

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Business Offer

Manufacturer of garlic based food and natural food products is offering subcontracting agreements

Summary

A Turkish company located in Izmir-Turkey, which processes garlic to manufacture garlic food supplements, garlic puree, garlic juice is offering its services under a subcontracting agreement.

Creation Date	26 February 2015
Last Update	01 July 2015
Expiration Date	30 June 2016
Reference	BOTR20140616001

Details

Description

The company founded in 2010 is a family company. The family has been in raising garlic for almost 30 years. As a result there lies considerable experience. The facility lies on 10000 square meters of land with latent technological processing machinery.

The company manufactures natural and organic products; primarily food supplements, garlic, wet-dry garlic, peeled garlic, dried garlic, garlic puree, garlic juice, organic apples and pears, natural apple and pear. The production facilities are compatible with organic manufacturing regulations.

The company has a solid network of distribution and especially marketing. In Turkey the company dispatches its products over 30 stores.

The company is looking for partners to make subcontracting agreement.

Advantages and Innovations

The advantages of garlic extract; is a natural product without additives.

The properties of company's products have been examined in clinical studies around the world. Increasing demand to organic and natural products brings a inherited advantage to producers of such products.

Processed raw garlic is raised in Turkey not imported. Hence, the final product complies with conditions of controlled harvesting and monitoring of growth.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.2 Manufacture of fruit and vegetable juice

C.10.3.9 Other processing and preserving of fruit and vegetables

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Restrict Dissemination to Specific Countries

Austria, Belgium, BosniaandHerzegovina, Bulgaria, Canada, China,
Croatia, Cyprus, CzechRepublic, Denmark, Egypt, Finland, France,
Germany, Greece, Hungary, India,Republicof, Ireland, Israel, Italy,
Japan, Macedonia,TheformerYugoslavRepublicof, Malta, Mexico, Moldova,
Montenegro, Morocco,Kingdomof, Netherlands, Norway, Poland, Portugal,
Romania, Russia, Serbia, Slovakia, Slovenia, SouthKorea, Spain,
Sweden, Switzerland, Tunisia, Ukraine, UnitedKingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2010

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Turkey

Partner Sought

Type and Role of Partner Sought

The company is looking for partners requesting garlic based food products of private label.

Type and Size of Partner Sought

SME 11-50,SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Subcontracting

Business Offer

Greek company producing blueberries is looking for trade intermediaries

Summary

A Greek company producing, packaging and trading fresh blueberries of excellent quality is looking for trade intermediaries (agents and distributors) in EU countries

Creation Date	05 August 2014
Last Update	24 July 2015
Expiration Date	09 February 2016
Reference	BOGR20140805001

Details

Description

The company began its activity in the field of herbs and alternative crops and later advanced its business activity a step further with the packaging and promotion of fresh fruit and standardized products. The company's vision is the long-term and strong presence in the markets, both domestic and abroad. At present, the company's interest has shifted to the cultivation of blueberry. A promising fruit - superfood with high nutritional value and increasing demand. After tests and experiments for two years, the company proceeded to its cultivation, that currently has reached 100 acres. Last year the company did the first steps in international markets and abroad, promoting approximately 1 tone of fresh fruit - with its own packaging- in Germany and in the domestic market.

Advantages and Innovations

To ensure its main objective, which is none other than the promotion of high quality products of Arcadian Greek land around the world, the company has the following advantages:

- function as a team that does not preclude taking initiatives
- optimum quality of products and services
- high demand of the product
- expertise with constant updates

Stage of Development

Already on the market

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9

Other processing and preserving of fruit and vegetables

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2003

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company has begun its exporting activity with small quantities to Germany and is looking to expand its activities in other EU markets.

Languages Spoken

English

Client Country

Greece

Partner Sought

Type and Role of Partner Sought

The company is interested in cooperating with importers, distributors and wholesalers of fresh fruit and standardized products in order to promote its products in new markets.

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Portuguese fish processing and wholesaler company, specialized in high quality fresh and frozen pelagic fish and octopus, is looking for foreign distributors

Summary

A Portuguese fish processing and wholesaler company based in south Portugal is looking for new EU and non-EU distribution partners (wholesalers, commercial agents, supermarkets and restaurant chains) for their fresh and frozen fish products, especially pelagic fish (sardines, mackerel, horse mackerel, bonito and anchovies) and octopus. The company is recognized by its several food quality certifications and by using the most advanced freezing and ultra-freezing techniques.

Creation Date	07 July 2014
Last Update	14 July 2015
Expiration Date	18 December 2015
Reference	BOPT20140707001

Details

Description

A Portuguese fish processing and wholesaler company based in the south of Portugal since 1991, but with a long family tradition in the European fish market, is looking for distributors, commercial agents or supermarket chains in EU and non-EU countries for their fresh and frozen products.

The company works essentially with high quality Portuguese pelagic fish (Sardines, Atlantic Mackerel and Horse Mackerel) and Octopus and can provide these products during all the year as they are present in all the important fishing ports across Portugal and Spain and owns a fishing vessel fleet and a transport fleet prepared for freezing products.

In the present, their main markets are Portugal and Spain, for fresh fish, and France, Italy and Malta, among other countries, for frozen products.

The company is recognized for its financial health and food quality through several official certifications, such as the ISO 9001:2000 and the MSC (Marine Stewardship Council) sustainable certification for the Sardine purse seine. It also follows the industry best practices and the HACCP guidelines.

In the company's new freezing facilities it uses the most advanced IQF freezing and ultra-freezing techniques and CO2 spiral freezing to assure the highest product quality (freezing capacity of 4 tonnes/hour)

By customer request the company can deliver fresh and frozen seafood in different types of packages (Carton, styrofoam, plastic and big bags).

Advantages and Innovations

Main advantages of the company:

- On-time order delivery;
- Transport efficiency;
- 100% customer requirements delivered;
- Own transport fleet prepared for freezing products;
- Highly experienced teams with many years in the fishing and logistic industry;
- 99% customer satisfaction;
- Competitive prices.

Technical Specification or Expertise Sought

The company works with the following products:

Pelagic fish

- Sardines (*Sardina Pilchardus*)
- Atlantic Horse Mackerel (*Trachurus trachurus*)
- Atlantic Mackerel (*Scomber scombrus*)
- Atlantic Chub Mackerel (*Scomber colias*)
- Anchovies (*Engraulis Encrasicolus*)
- Bonito – Bullet Tuna (*Auxis rochei*)

Cephalopods

- Octopus (*Octopus Vulgaris*)

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.03.1.1 Marine fishing
C.10.2.0 Processing and preserving of fish, crustaceans and molluscs
G.46.3.8 Wholesale of other food, including fish, crustaceans and molluscs

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1991

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company has more than 40 customers across Europe and Africa.

Certification Standards

other
ISO 9001:2000

Languages Spoken

English
Portuguese
Spanish

Client Country

Portugal

Partner Sought

Type and Role of Partner Sought

Long-term and valuable cooperation with wholesalers/distributors of fresh and frozen fish products, supermarket and restaurant chains and other resellers or independent commercial agents.

Type and Size of Partner Sought

SME 11-50,SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Greek dairy production company seeks trade intermediary services.

Summary

Greek company operating in the field of organic and conventional dairy products such as Feta cheese and Kefalograviera cheese as well as cheese with spices and cheese in many other variations, is looking for trade intermediaries to export its products abroad.

Creation Date	20 December 2013
Last Update	31 May 2015
Expiration Date	29 November 2015
Reference	20110502015 BO

Details

Description

Greek company specialised in the field of organic and conventional dairy products such as Feta cheese, Kefalograviera cheese, Kaseri cheese, Goat cheese, cheese with garlic and pepper, cheese with olive and chili, Mpatzios cheese, Manouri cheese and the local cheese with protected designation of origin (p.d.o.) "Anevato", is looking for trade intermediary services to export its products abroad.

The company was established in 1992, after the modification of the pre-existed company which was active in the same field since 1960.

Company's activity involves milk processing and production of cheese products, salads and yogurt, foodstuffs production and the development of agricultural economy with progressive applications.

The company has its own milk collection network, warehouse, pasteurization, processing, maturation, standarization and storehouse of ready products units. Also, it has a laboratory of quality control and follows strictly the tracing system.

It was the first company in 1996 that started the production of organic dairy products and with Naturland's German specifications, since there were no regulations concerning the animal organic products. Since then it builds an important for the organic agriculture, complete, self-supplied dairy production system with the application of laws Nr. 2092/91 and 1804/99. Today the company collaborates with 90 selected and self-conscious organic agricultural-farming households and cultivates 20 km² of land with breadstuffs and other various livestock feed, in order to self supply with Greek foodstuff the 20000 and more bio-fed sheeps and goats.

In total, 250 tones of organic cheese and 600 tones of conventional cheese are produced. 80% of these are exported to Europe.

The company has implemented the HACCP (hazard analysis critical control point) for every production line so as to fully assure the safety of the product. It has certified system of quality assurance in accordance with the prototype ISO 9001:2000 and BRC for dairy products production. It also carries out factory self examination checks under the EC guideline 89/662, with fully equipped and specialized scientific personnel for the carrying out of the controls.

The company collaborates with the University, especially with the Laboratory of Dairy Product Hygiene of Aristotle University of Thessaloniki and takes part in research programs concerning the standardization of traditional cheeses. It participates also in international exhibitions (SIAL, ANUGA, and DETROP) to propel its products and exchange professional information.

Company's fixed policy remains the quality improvement and product standardization, and the elevation of the traditional, Greek flavour in cheese making. This is achieved with constant investments in modern technologies, with research and with strategic targets, in a way which ensures the balanced relationship of food quality with the local agricultural economy. In order to control scientifically the animal feeding the development of organic and conventional foodstuff unit for the foodstuff production with right concentrations of ingredients, is needed. Intending to make foodstuff with the maximum quality a programme concerning the feed control and the determination of the relationship between the food quantity and quality and milk quantity is already developed in collaboration with a team of researchers.

The development of a livestock plant with a research and educational character, the long experience, the application of modern and progressive ideas, the important presence in the local, and not only agricultural, economy and the stable orientation for food production that combines the quality with the authenticity, in parallel with modern technology and knowledge of consumer's demands, and respect to human and the environment, guarantee company's future progress.

Advantages and Innovations

The main advantages the company could offer to a potential partner is the very specialised know-how in the complete manufacturing unit from the milk collection network to the quality control units as well as the experience the company has had in terms of exporting organic cheese within the European Union Countries.

Technical Specification or Expertise Sought

Reliability, confidentiality, communication, hard work.

Stage of Development

Already on the market

Keywords

Technology

03004006 Organic Substances

Market

09003004 Distributors, imports and wholesalers

NACE

A.01.4.1 Raising of dairy cattle

C.10.5

Manufacture of dairy products

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1960

Turnover

50 - 100M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Company's main products are organic and conventional dairy products such as Meta cheese, Kefalograviera cheese, Kaseri cheese, Goat cheese, cheese with garlic and pepper, cheese with olive and chili, Mpatzios cheese, Manouri cheese and the local cheese with protected designation of origin (p.d.o.) "Anevato", which has been established by the company itself. All Products are transported to Greece and Europe. Percentage of Trans-National Activity (defined as approximate of turnover) : >50%

Certification Standards

ISO 9000

Languages Spoken

English
Greek

Client Country

Greece

Partner Sought

Type and Role of Partner Sought

Field of activities: Manufacturing, Services

Type of partner: Company, Organization

Trans-National Co-Operation: Preferred

Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Business Offer

Insecticide and fungicide efficacy testing for agricultural sector

Summary

A UK-based SME is offering a complete set of services related to bio-pesticides trials, development and implementation, incl. consultancy, analytical and R&D solutions, glasshouse testing and field trials at several locations, available for clients from agricultural, horticultural, forestry and crops protection industries. The company is interested in services, outsourcing or subcontracting agreements.

Creation Date	09 March 2015
Last Update	04 June 2015
Expiration Date	31 May 2016
Reference	BOUK20140502001

Details

Description

A UK-based SME is offering rigorous laboratory, glasshouse and field trials of new and existing bio-pesticides (insecticides and fungicides) under strictly controlled environmental conditions, in accordance with GEP/GLP standards. The field trials are offered at several locations in the UK and EU, providing adequate conditions for product testing and data verification. The staff involved in testing is highly skilled in working with pathogens (fungi, bacteria, and viruses), insect pests, and nutritional imbalances, and in agricultural, horticultural and forestry trials.

The company operates a trained team of professionals with extensive experience in all areas of crop protection and agriculture; it has a range of specialist facilities for laboratory, glasshouse and field testing, incl. modern laboratories and culture rooms, where indigenous pests and diseases can be produced for controlled release in glasshouse and field trials. This high-tech approach ensures accurate testing conditions for efficacy studies, avoiding unreliability of natural infections or infestations.

Company's diagnostic centre offers solutions to pest- and disease-related problems which impact upon the work of farmers, crops growers, consultants and technicians in a variety of agricultural, horticultural, silvicultural, and crops protection industries.

Advantages and Innovations

The company offers pest identification services, incl. insect assays, identification of species through morphometric analysis and molecular sequencing, etc. Consultancy services include specialist support on all aspects of pest management; formulation, production and application of bio-pesticides; analysis (at the diagnostic centre) of soil and live material samples; advice on

registering of bio-pesticide products and field trials. Company also offers staff training for farmers and industry-based specialists working with bio-pesticides.

Technical Specification or Expertise Sought

The COMMERCIAL PARTNER is expected to provide an accurate description of the testing and consultancy services required. The COLLABORATION PARTNER is sought with the expertise in one of more relevant sectors, requiring expertise and testing facilities in bio-pesticides and crops protection areas.

Stage of Development

Already on the market

Comments Regarding Stage of Development

Services already commercially available

IPR Status

Secret Know-how, Patent(s) applied for but not yet granted

Profile Origin

Other

Keywords

Technology

07001003	Biocontrol
07001004	Crop Production
07001005	Horticulture
07001006	Pesticides

Market

04007	Enzymology/Protein Engineering/Fermentation
04009	In vitro Testing, Trials
04012	Toxicology
07004006	Garden and horticultural products
08001022	Agricultural chemicals

NACE

A.01.1.1	Growing of cereals (except rice), leguminous crops and oil seeds
A.01.1.3	Growing of vegetables and melons, roots and tubers
A.01.2.2	Growing of tropical and subtropical fruits
A.01.2.4	Growing of pome fruits and stone fruits
M.72.1.1	Research and experimental development on biotechnology

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company employs BASIS-qualified agronomists who have an extensive experience in crop protection, integrated pest management, and organic food production in the agricultural, horticultural, turf & amenity, and forestry sectors.

Languages Spoken

English

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

Type: commercial organization of any size (including sole traders and farmers) seeking consultancy and R&D support in crop protection; also R&D institution or a company developing bio-pesticides and requiring practical support and testing services in the process of this development. Sector: crop protection; also new agricultural, horticultural and forestry products development. Role: to be the recipient in commercial and technology transfer project.

Type and Size of Partner Sought

SME 11-50, University, R&D Institution, SME <10, 251-500, SME 51-250, >500

Type of Partnership Considered

Services agreement
Subcontracting
Outsourcing agreement

Business Offer

French industrial SME looking for main contractor regarding metal tube production.

Summary

A French company manufacturing and transforming metal tube for the industrial sector is looking for business partners interested in subcontracting cooperation.

Creation Date	18 June 2014
Last Update	17 June 2015
Expiration Date	03 January 2016
Reference	BOFR20140512002

Details

Description

A French company manufacturing and transforming metal tube for the industrial sector is looking for business partners interested in subcontracting cooperation.

The company is specialized in metal tube works (steel, stainless steel and aluminium) and offers a full range of industrial processes such as bending, drilling, reshaping, welding, etc... Its production targets primarily the automotive sector. The company can also supply other sectors such as railway, aeronautics and agriculture.

The company is able to deliver tailor made services to its clients and respond to a wide range of requests regarding the number of pieces produced (personalized objects - small and large series), size of tubes (4 to 40 mm diameter – 0.4 to 2 mm thick) and type (spare parts to subsets).

In addition to high quality standards, the company offers rapid 3d prototyping services.

The company is looking for main contractors willing to engage in strong, long-term partnerships.

Advantages and Innovations

Expertise in metal tube processing

Strong adaptability to client's requests

Tailor made product thanks to rapid prototyping services

Competitive costs compared to other manufacturers

Technical Specification or Expertise Sought

Main contractor willing to engage in quality-based, long term partnerships.

Stage of Development

Already on the market

IPR Status

Copyright

Profile Origin

Other

Keywords

Technology

02002005 Forming (rolling, forging, pressing, drawing)

Market

08003007 Other industrial equipment and machinery

NACE

C.24.2.0 Manufacture of tubes, pipes, hollow profiles and related fittings, of steel

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Automotive, Transport and Logistics

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1956

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9001

Languages Spoken

English
German
French
Spanish

Client Country

France

Partner Sought

Type and Role of Partner Sought

Main contractor in a subcontracting framework

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Subcontracting

Business Offer

Spanish company manufacturing swine artificial insemination products is looking for distributors and commercial agents.

Summary

Spanish company specialized in developing and manufacturing swine artificial insemination products is offering its products to distributors and commercial agents. It also offers its experience and knowledge to partners which could be interested in establishing a joint venture or reciprocal production agreement.

Creation Date	02 October 2013
Last Update	11 June 2015
Expiration Date	10 December 2015
Reference	20120801009 BO

Details

Description

Spanish company specialized in the development and production of swine artificial insemination products. is offering and requesting trade intermediary services, and is interested in joint venture and reciprocal production cooperations.

Among its products there are: extenders, collection materials (collection flasks, plastic collection cups, filters, latex gloves), evaluation and processing machines (extender boxes, colorimeters, drying ovens, microscopes, tubes, semen bags, plastic pipettes, semen coloring, plastic jugs, glass wares), semen storage and transportation equipment, insemination materials (foam and spiral catheters) and other complements (thermometers, scanner, soap).

The company is a family owned enterprise with 22 years of experience in the field. The company is already working in 35 different countries.

This company is looking for distributors and commercial agents of swine artificial insemination related products that can distribute its goods. It is also interested in finding other companies from the same sector interested in setting up joint venture or reciprocal production agreement.

The company is, preferably, looking for the partners in the European Union, Chile, China, Mexico, Russia, Norway, USA and Switzerland.

Advantages and Innovations

The main strength of the company is the high quality of the products it offers, which is a result of the strict quality controls that are carried out. The company counts also on a strong logistical structure, the company is able to deliver the products on time and with the best possible quality.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.20.5 Manufacture of other chemical products

C.28.4.9 Manufacture of other machine tools

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Chile, China, Cyprus, CzechRepublic,
Denmark, Estonia, Finland, France, Germany, Greece, Hungary,
Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Mexico,
Netherlands, Norway, Poland, Portugal, Romania, Russia, Slovakia,
Slovenia, Sweden, Switzerland, UnitedKingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1988

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover) : >50%

Certification Standards

ISO 9000
other

Languages Spoken

English
Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

The company is looking for other companies which could act as distributors or commercial agents for it. These may also be freelance sellers with experience in the field and an important network of potential customers. It also looks for companies from the same sector which could become reciprocal production or joint venture partners of the Spanish company.

Field of activities: Manufacturing, Trade (Buying/Selling), Services

Type of partner: Company

Trans-National Co-Operation: Required

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Joint venture agreement

Reciprocal production

Business Offer

Spanish company specialized in the commercialization of veterinary medicines and food additives for animal nutrition is looking for trade intermediaries in Bulgaria, Latvia, Romania, Turkey, Mexico, Israel, Chile, Lithuania, Slovakia, Slovenia and Cyprus.

Summary

Spanish company specialized in commercializing veterinary medicines and nutritional additives for animals is offering its products to commercial agents and distributors to introduce them into other markets. It is especially looking for partners from Bulgaria, Latvia, Romania, Turkey, Mexico, Israel, Chile, Lithuania, Slovenia, Slovakia and Cyprus.

Creation Date	04 October 2013
Last Update	11 June 2015
Expiration Date	10 June 2016
Reference	20120521032 BO

Details

Description

Spanish company specialized in the commercialization of veterinary medicines and feed additives for animal nutrition.

This company is in touch with the main livestock producers, pharmacies that provide medicines to the veterinarians and farmers as well as with feed mills that provide food to the farms. Usually the main users are porcine, poultry, dairy and beef cattle farms/integrators, veterinary surgeons and feed mills.

The company would like to expand its current activity and it is offering its products to distributors and commercial agents, which can help it to introduce its products into their local markets. The company is especially looking for partners in Bulgaria, Latvia, Romania, Turkey, Mexico, Israel, Chile, Lithuania, Slovenia, Slovakia and Cyprus.

Advantages and Innovations

This company has dossiers for registration recently approved by the EU as well as good quality documents.

The regulatory department is well trained. The company has developed the last generation of medicines in the pipeline to be registered in the foreseeable future. Furthermore, the company

offers a wide range of generic products, which have good quality and are sold at a competitive price.

Technical Specification or Expertise Sought

This company expects to find a partner specialized in the import and distribution of veterinary medical products and feed additives for animal nutrition. This distributor needs to have good logistics to store the goods conveniently.

Moreover, the partners must have a Regulatory department to be able to register the products in Health and Agriculture authorities.

Keywords

Market

09003004 Distributors, imports and wholesalers

NACE

G.46.4.6 Wholesale of pharmaceutical goods

G.46.7 Other specialised wholesale

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Bio Chem Tech

Restrict Dissemination to Specific Countries

Bulgaria, Chile, Cyprus, Israel, Latvia, Lithuania, Mexico, Romania,
Slovakia, Slovenia, Turkey,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

50 - 100M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company's products are: - Active ingredients, intended for manufacturing animal health products. - Veterinary specialties, generic medicines in oral and injectable form for poultry, porcine, bovine, ovine and companion animals. - Feed activities for animal nutrition with therapeutic effects (nutraceutical). All their medical products and feed additives are manufactured, registered and freely sold in the EU, following GMP standards. Percentage of Trans-National Activity (defined as approximate of turnover) : 10-49%

Certification Standards

other

Languages Spoken

English
French
Spanish
Italian

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

The company is looking for other companies which could act as distributors or commercial agents for it, to help the company introduce the products into their local markets.

Field of activities: Trade (Buying/Selling)
Type of partner: Company
Trans-National Co-Operation: Preferred

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Spanish company specialized in selling acorn-feed Iberian ham online is looking for distributors in the European Union and China.

Summary

Spanish company specialized in selling online one of the best acorn-feed Iberian ham vaccum packed is offering its products to distributors to introduce them into other markets. For that reason it is looking for partners from EU countries and China, which can act as distributors.

Creation Date 22 April 2014
Last Update 10 June 2015
Expiration Date 09 June 2016
Reference BOES20140422004

Details

Description

Spanish company specialized in selling online one of the best acorn-feed Iberian ham vaccum. The product is packed in cases of 100 grams with the Huelva Certificarte of Origin. The company offers one of the best products of the market with the guarantee of the mentioned certificate of origin and counts with an online shop that receives visits of people from all over the world. The company would like to expand its activity and it is offering its products to distributors from EU countries and from China, preferably Hong Kong, to introduce them into their own markets. The company would like to have its product sold in specialized supermarkets, gourmet shops, restaurants and hotels.

Advantages and Innovations

The main strength of the company is the high quality of the product it offers. The company has one of the best products of the market which is ratified by the Certificate of Origin.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.47.2.2 Retail sale of meat and meat products in specialised stores

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, China, Croatia, Cyprus, CzechRepublic,
Denmark, Estonia, Finland, France, Germany, Greece, Hungary,
Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands,
Poland, Portugal, Romania, Slovakia, Slovenia, Sweden,
UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2014

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9000

Languages Spoken

English
Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

The partner the company is looking for should be a company which acts as distributor of the Spanish company's products in its own country. The partner should also have experience in distributing meat products, especially ham and other cold meat products, as well as list of potential customers.

Type and Size of Partner Sought

251-500

Type of Partnership Considered

Distribution services agreement

Business Offer

Slovak company, the producer of wood pellets and agropellets is looking for a distributor or commercial representative

Summary

A Slovak company is looking for a distributor or commercial representative of its products - pellets and agropellets. The company is producer of these kinds of pellets: 1. Wood pellets – white, 6mm from soft wood, clean biofuel for heating or as very suitable animal bedding for pets 2. Agropellets from cereal and corn straw or hay as animal bedding material 3. Agropellets from Lucerne and hay for animal feeding 4. Pelleted DDGS best for animal feeding

Creation Date	25 June 2014
Last Update	26 June 2015
Expiration Date	05 January 2016
Reference	BOSK20140625001

Details

Description

The company is active in the field of production of wood pellets and pellets from substitute materials such as straw (grain, corn, rapeseed) and other energy valuable wastes in agriculture.

The company has first plant for agropellets with capacity up to 8.000 tons per year. The company is building next 2 plants with capacity up to 16.000 tons per year. They will be in operation during year 2014.

Advantages and Innovations

1. Wood pellets are very clean and suitable biofuel for heating - Calorific value of pellets is higher than the calorific value of brown coal and only slightly lower than the calorific value of coal. Pellets from biomass are therefore very high quality, calorific and clean fuel, which is very environmentally friendly.
2. Agropellets for animal bedding are great from logistics and manipulation point of view. Agropellets needs small place for storage and have large absorption capacity of urine to keep bedding dry. Used pellets from bedding can be utilized as very good and safe fertilizer.
3. Lucerne in pellets keeps all important nutrients for animals (especially horses, cows, pigs and also pets). Agropellets from hay are suitable for feeding too.
4. DDGS (Distillers Dried Grains with Solubles) are very know for feeding.

Technical Specification or Expertise Sought

1. Wood pellets – 6mm, EN Plus
2. Agropellets – 8mm

Stage of Development

Already on the market

IPR Status

Trade Marks

Profile Origin

Other

Keywords

Technology

04005006 Solid biomass

Market

06003009 Biomass and Biofuels
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.7.1 Wholesale of solid, liquid and gaseous fuels and related products

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Intelligent Energy

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2008

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Russian

Slovak

Client Country

Slovakia

Partner Sought

Type and Role of Partner Sought

Looking for a business partner - Buyer or reseller of pellets (wood pellets and agropellets)

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Business Offer

Spanish company specialized in the production of must and juice is looking for distributors and commercial agents

Summary

Spanish company specialized in production of concentrated grape must and juice and non from concentrate juices made mainly of grape, is looking for commercial agency or distribution services agreement. The company is located at Albacete (Castilla - La Mancha), one of the biggest grape producing areas in the world, having procurement of high quality raw material for production of its range of products.

Creation Date	12 January 2015
Last Update	08 July 2015
Expiration Date	07 July 2016
Reference	BOES20131126011

Details

Description

Spanish company dealing with production of concentrate grape must and juice and non from concentrate juice, works hardly in R&D areas investing in human resources optimizing and automating the manufacturing process and using the latest and most advanced technology in laboratory means to assure the highest quality standards in all products. Thanks to this technology, the company can adapt the product to client requirements.

Its main products are as following:

1.The concentrate grape juice is used in many ways: juices, soft drinks, jam, bakery, water, baby food, etc.

The company makes a standard product to 65° Brix:

- White juice concentrate
- Red juice concentrate

2. Deionized & Rectified Products:

*Deionized concentrate juice

This product is totally natural, with no colour and odourless; due to its main power which is sweetener and its odourless and neutral taste, it is used mainly for alimentary industry (bakery, jam, yoghurt...).

Its composition is 50% fructose and 50% glucose. This sugar from the grape is totally natural and technically healthier than other sugar due to the Resveratrol, medically proven that gives benefit against cancer and ageing. It is offered liquid with a concentration between 65 and 70 Brix.

*Rectified concentrate must

It is frequently used to rise the baume degree in certain must, exclusively during the grape harvest and getting a better fermentation and quality in the produced wine.

The rest of the year is used to sweeten the wines and sparkling drinks.

3. Organics:

The company looks after and pampers the baby food is essential; for this reason we have a new line of organic products.

The benefits of the grapes to our health are widely known: minerals, vitamins A and B, potassium, antioxidant power, ageing power... all these qualities are emphasized in the line of the organic products.

Non From concentrate Grape Juice: this juice is made not from concentrate, this juice is totally fresh giving great benefits to health due to the the low content in sugars.

The success key of the company is the union between experience and youth seniority and training, it also has commercial vision and it is consolidated in international markets.

The company is seeking commercial agency or distribution services agreement in order to expand its presence in the market. It would be desirable to find distributors and agents with experience to commercialize its products mainly in Europe, but also in Tunisia which is a potential market.

Advantages and Innovations

Products can be personalized and make it by order according to the specification and necessities from our customers, offering different Brix, acidity, colour and taste. Moreover, we also produce concentrate from varietal grapes.

Additional advantages are implementation of resources in research, development and human resources.

Stage of Development

Already on the market

Keywords

Market

09003004	Distributors, imports and wholesalers
09004008	Other manufacturing (not elsewhere classified)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.2

Manufacture of fruit and vegetable juice

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2010

Turnover

10 - 20M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Other certifications: IFS and BRS

Certification Standards

ISO 9001

Languages Spoken

English
Bulgarian
German
Russian
Portuguese
Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

The company is looking for commercial agents and distributors of juice, wineries, vinegar producers, jam and sweets producers interested in its range of products.

The company is looking for professional companies in the grape juice production sector with international experience interested in a trade relationship based on a regular and long term cooperation agreement.

Type and Size of Partner Sought

>500 MNE, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

French company specialized in wine trade is looking for commercial cooperation to develop itself on new markets

Summary

A French company specialized in wine trade is looking for commercial cooperation to develop itself on new markets. The company would like to set up business collaborations with wine distributors willing to have access to a large variety of champagne and/or willing to set up wine-related events.

Creation Date	18 June 2014
Last Update	17 June 2015
Expiration Date	03 January 2016
Reference	BOFR20140512001

Details

Description

French company specialized in wine trade and wine-related events is looking for commercial cooperation to develop itself on new markets. The company's main activity consists of selling champagne wine thanks to a large catalog of high quality independant growers (Premier and Grand Cru) . This enables the company to provide search sevicees matching specific client's needs both regarding the quality and prices sought. In addition, the company proposes events services centered on the champagne knowledge, manufacturing and history.

The company would like to set up business cooperations with wine distributors willing to sell and distribute champagne wine and organise champagne related events. The company can offer delivery services for its products and can provide events related services such as personalization, logistics, bar, staff, etc.

Advantages and Innovations

- Wine distributor specialized in Champagne
- Large choice of products and good quality/price rate
- Adaptable consulting and learning services about products
- Expertise in setting up wine testing events

Stage of Development

Already on the market

IPR Status

Trade Marks

Profile Origin

Other

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.11.0.2 Manufacture of wine from grape

I.56.2.1 Event catering activities

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
French

Client Country

France

Partner Sought

Type and Role of Partner Sought

The company would like to set up business cooperations with wine distributors willing to sell and distribute champagne wine or organise champagne related events. The sought partners should have an efficient business network of relevant clients and/or several projects to organise wine-related event.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Distribution services agreement
Subcontracting
Commercial agency agreement
Joint venture agreement

Business Offer

French company designing and manufacturing reed beds filters for sewage and wastewater as a primary treatment is looking for commercial partners

Summary

The French company is an 'outsourced' design office working for building contractors, architects and design offices. They design and build wastewater treatment systems through reed bed filters and artificial wetlands (wooded buffer zone, lagoons but also mixed process) as a primary and secondary treatment. The French company is looking for new partners interested in their systems, to act as subcontractor or service provider to develop the required wastewater treatment system.

Creation Date	21 May 2015
Last Update	17 August 2015
Expiration Date	16 August 2016
Reference	BOFR20150219002

Details

Description

French 'outsourced' design office for building contractors, architects and other design offices is looking for partners interested to promote and sell their innovative reed bed filters treatment plants. The French company would like to act as a subcontractor or service provider. The company design and build wastewater treatment systems through reed bed filters and artificial wetlands (wooded buffer zone, lagoons but also mixed process) as a primary and secondary treatment, bearing liability for their systems' performances.

Areas of development are mainly rural areas with a low population density/scattered population, where a low-operating cost, low sludge production wastewater system is often required.

They have designed 175 systems in France (75 since 2010).

80% of their work is based on public tenders for design-build projects, for domestic wastewater, but they also work on industrial discharges, rainwater run-offs and other effluents.

95% of their projects are for small capacity system (< 2000 P.E.)

They have established long-term and good working relations with IRSTEA (France's National Research Institute of Science and Technology for Environment and Agriculture), RITTMO (Research Center in the areas of organic fertilization and agri-environment), ICUBE (Fluids mechanics department).

Advantages and Innovations

Wastewater treatment through reed beds filters are well-known in Europe, but French systems are noteworthy as they don't require any preliminary decantation (no septic/settling tank hence no liquid sludge production).

Raw water is dispersed on the filters' surface, with oxygen in excess (never entering anaerobic conditions).

Such systems have taken the lead on the French market for wastewater treatment in rural areas which present common features: affordable ground space and a need for small capacity system (< 2000 P.E.) with basic and easy maintenance operations.

Main advantages are :

- High hydraulic overload undertaken
- Designed to resist through time with low maintenance
- No need of electrical power if plot enables it (sufficient slope)
- Minimum volume of very dry sludge produced (15cm every 10 to 15 years)
- No odours, harmonious landscape integration

Stage of Development

Already on the market

Keywords

Technology

10004001	Industrial Water Treatment
10004002	Municipal Water Treatment
10004003	Wastewater Recycling
10004005	Rain Water
10004006	Sludge Treatment / Disposal

Market

07004006	Garden and horticultural products
07005003	Hotels and resorts
08004003	Water treatment equipment and waste disposal systems
09007004	Engineering and consulting services related to construction
09008002	Water, sewerage, chemical and solid waste treatment plants

NACE

E.37.0.0	Sewerage
----------	----------

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Environment

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1996

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

French

Client Country

France

Partner Sought

Type and Role of Partner Sought

The French company is looking for building contractors, architects or other design offices looking for design specifications or expertise for an innovative, efficient and well-tried wastewater treatment system. The French company would be the service provider or would act as a subcontractor to develop the required wastewater treatment system.

Type and Size of Partner Sought

SME 11-50, University, R&D Institution, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Services agreement

Subcontracting

Business Offer

Italian company specialised in grapes growing and winemaking and selling bottled wine is looking for trade intermediary services

Summary

Italian company specialised in the grapes growing and winemaking and the selling of bottled wine is looking for trade intermediary services, in particular they are looking for importers and distributors of high quality products in order to enlarge their markets.

Creation Date	29 October 2013
Last Update	18 June 2015
Expiration Date	04 January 2016
Reference	BOIT20131029001

Details

Description

Italian company specialised in grapes growing and winemaking and selling of bottled wine is looking for trade intermediary services. They look for importers/distributors to sell DOC wine made in Valle d'Aosta by their winery.

With 25 hectares (62 acres) of grapes dedicated to wine production, the company is the largest privately held vineyard and winery operation in the Aosta Valley.

Company vineyards are planted in both indigenous vinifera varieties (Petite Arvine, Petit Rouge, Fumin, Mayolet, Cornalin), as well as the more traditional vinifera varieties (Chardonnay, Pinot Noir, Syrah, Muscat) which are also well adapted to the region's climate and soil conditions.

Plant densities in the vineyards range from 7,000 to 8,000 vines per hectare.

Because the family believe great wines always start with quality grapes, vineyard management at company is firmly based on a meticulous agronomic management system. Spraying to control diseases is kept to a minimum to protect the regions delicate terroir and to follow the new E.U. rural policies for preserving mountainous areas.

Advantages and Innovations

They are a family working with agriculture and wines since 1800. They produce quality wines, respecting our environment.

Technical Specification or Expertise Sought

Experience in wine businnes.

Stage of Development

Already on the market

Keywords

Market

07003001 Wine and liquors

NACE

A.01.1.3 Growing of vegetables and melons, roots and tubers

A.01.3.0 Plant propagation

A.01.6.3 Post-harvest crop activities

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1989

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Grapes growing and winemaking. Selling of bottled wine. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Languages Spoken

English
French
Italian

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

The company is looking for trade intermediary services, in particular they are looking for importers and distributors of high quality products in order to enlarge their markets.

Type and Size of Partner Sought

SME <10

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Distributor of snail caviar and snail delicacies sought

Summary

A Czech company breeding snails for gastronomy and producing snail delicacies (e.g. snail caviar, pâté, liver etc.) is looking for distributors of their products. The company is also offering customized production.

Creation Date	26 June 2014
Last Update	07 July 2015
Expiration Date	06 January 2016
Reference	BOCZ20140625001

Details

Description

The Czech company is specialised in breeding of *Helix Aspersa Maxima* - a snail species that is suitable for culinary, typical for its fine, soft and delicious meat.

The company offers snail caviar, snail liver, snail pâté, snails Burgundy (snail meat cooked in beef stock with vegetables and returned to the cleaned shells) and snail meat. All products are manufactured in the registered and hygienically approved premises under the regular veterinary supervision.

The company is looking for new distributors of their products and is also ready to produce its products under client's brand name.

Advantages and Innovations

All products are prepared according to the company's own recipes which were developed by its owner.

Stage of Development

Already on the market

Keywords

Market

07003002	Health food
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.4.9	Raising of other animals
----------	--------------------------

C.10.1.1	Processing and preserving of meat
C.10.8.5	Manufacture of prepared meals and dishes
C.10.8.9	Manufacture of other food products n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Slovak
Czech

Client Country

Czech Republic

Partner Sought

Type and Role of Partner Sought

The company is looking for distributors with contacts within the HoReCa (Hotel-Restaurant-Café) sector, such as wholesalers, retail chains, special stores/delicatessen shops, trade intermediary companies (distributor, agent) and specialised food e-shops which might be interested in snail meat and products from snails mentioned in the fields above.

The company also offers manufacturing under client's brand name.

Type and Size of Partner Sought

SME 11-50, SME <10,251-500, SME 51-250

Type of Partnership Considered

Manufacturing agreement

Distribution services agreement

Business Offer

Distribution partner sought for Polish producer of mushroom surface

Summary

A Polish company specialised in the production and sale of different kind of mushroom (both fresh and dried) and surface for mushroom growing is looking for distribution partners.

Creation Date 09 May 2014
Last Update 12 June 2015
Expiration Date 11 June 2016
Reference BOPL20140509003

Details

Description

A Polish SME specialised in the production of surface (mycelium in special boxes) for mushroom production at home or garden, mushroom types (all edible): Agaricus (brown and white), Pleurotus, Macrolepiota procera, Stropharia (sometimes known by the common name roundheads) as well as wholesale and retail trade of other mushrooms (used as parapharmaceuticals): maitake, shiitake, reishi, agaricus and many more is looking for trade intermediaries - companies who would like to act as distributors in other countries.

Advantages and Innovations

The company has got great production capacities and experience in the field of mushroom sale and production on the Polish and German market. The staff is experienced and well-trained. Good communication skills and knowledge of languages ensures perfect contact with potential partner.

Keywords

Market

09004008 Other manufacturing (not elsewhere classified)
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9 Other processing and preserving of fruit and vegetables
C.10.8.9 Manufacture of other food products n.e.c.

G.46.3.1

Wholesale of fruit and vegetables

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2001

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German
Russian
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The Polish company is looking for distributors in the food sector whose role would be promotion and distribution of mushroom surfaces, fresh or dried mushrooms locally. The partners should have experience in international cooperation and well-established network of customers.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Offer

Canadian manufacturer of organic agricultural inputs looking for distributors

Summary

Canadian manufacturer of high-efficiency inputs for organic and conventional horticulture and agriculture is looking for distributors in the horticultural and agricultural sectors.

Creation Date	15 January 2015
Last Update	13 July 2015
Expiration Date	12 July 2016
Reference	BOCA20150115001

Details

Description

This Canadian company is seeking partners for Distribution Agreements for their line of soil rejuvenation products so they can reach new markets.. Their products are environmentally friendly as well as sustainable and human friendly.

The creation and availability of organic input options for all levels of agricultural production is a major issue in the worldwide supply chain. To help solve some of these issues, this company offers a complete line of unique soil amendments and inputs to meet the needs of all organic and natural agricultural producers.

Advantages and Innovations

This company offers a certified-organic and patented biofertilizer. It is composed of a proprietary blend of naturally-occurring soil microorganisms and an all-natural forestry by-product. It does not contain genetically-modified organisms or chemically synthesized materials. Their products perform as well, or better than traditional chemical fertilizers while still being equal or lower in cost.

Technical Specification or Expertise Sought

Involved in distribution of horticultural and agricultural inputs.

Stage of Development

Already on the market

IPR Status

Patents granted

Profile Origin

Other

Keywords

Technology

07001003 Biocontrol

Market

07001007 Other leisure and recreational products and services

NACE

G.46.4.9 Wholesale of other household goods

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2001

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

French
Spanish

Client Country

Canada

Partner Sought

Type and Role of Partner Sought

Importer and distributor

Type and Size of Partner Sought

SME 11-50,SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Distribution services agreement

Business Offer

German agricultural company with research on microbial carbonisation is looking for mutual knowledge transfer and agents, operators and retailers for service and commercial agreements.

Summary

A German agricultural company specialized in the field of research on microbial carbonisation is looking for mutual knowledge transfer and agents of coequal companies, operators and retailers. Service agreements and commercial agency agreements with international partners are sought.

Creation Date	29 October 2014
Last Update	24 July 2015
Expiration Date	23 July 2016
Reference	BODE20130815001

Details

Description

A German agricultural company is a private research institute, which searches and gives seminars since 15 years in the field of sustainable agriculture and horticulture, especially in the field of humus development in soil. The company collected knowledge from former centuries, analysed the traditional knowledge and converted it into modern technologies.

In search of strategies to the existing environmental and climate problems of today, health problems as well as land degradation in many parts of the world, promising approaches such as the "Microbial Carbonisation" (MC) can fulfill key functions.

Thus, the MC-composting will prove to be an adequate measure in order to contribute to a more efficient resources and improved environmental data of the existing land use systems (e. g. reduction of linear material losses, healthy plant growth, sustainable soil fertility, etc.). It forms the basis for ecological food production, the improvement of water storage capacity of the soil, healthy growth and stable income without any expensive agrochemicals.

In addition to the organization of seminars focusing on agrarian topics as well as the possibility for firms to access own laboratories, the company also offers professional advice services for organic farming and humus management and support and instructional devices of the MC approach.

Desired partnership is a service agreement in to order to share resources for the production of further agrarian services and products in common. Commercial agency agreements are as well sought in order to establish a business relationship with agents, operators and retailers who want to represent the services of the company internationally.

Advantages and Innovations

- 1) exchange of the latest results for microbial carbonisation to farmers, gardeners and winemakers
- 2) 15 years of long lasting experiences in working with conventional and ecological working (farming) companies
- 3) high degree of willingness to distribute the knowledge to international companies and researchers

Stage of Development

Already on the market

Keywords

Technology

07001005 Horticulture

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.6.1 Support activities for crop production
E.39.0.0 Remediation activities and other waste management services
M.72.1.1 Research and experimental development on biotechnology

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

R&D Institution

Year Established

2006

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

agricultural and horticultural consulting, own research: microbial carbonization as an alternative to composting (humification instead mineralization)

Languages Spoken

German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

Agricultural training and research institutions should function as a distributor of the environmental formation measures and biological agriculture and horticulture system to students and interested Researchers and companies. SME, e.g. waste companies, sewage treatment firms, organic farming, conventional farming are able to test and adopt their processes to the new biological research approach.

Type and Size of Partner Sought

SME 11-50, University, SME <10

Type of Partnership Considered

Services agreement
Commercial agency agreement

Business Offer

A Turkish patented insecticide manufacturer is looking for distributors

Summary

A Turkish manufacturer who has patents and formulas for manufacturing water-based insecticides effective against 9 types of bugs, aerosol insecticides and repellents for cats to keep dogs/ cats away. The company manufactures different types of body spray repellents and rodenticides. The products can be used for householding purposes, public health and veterinary use. The company is looking for wholesalers and distribution partners.

Creation Date	17 November 2014
Last Update	03 June 2015
Expiration Date	02 June 2016
Reference	BOTR20141117001

Details

Description

A Turkish company is the leader in manufacturing of pest control products of the company and the products of company have been sold in several European countries.

The company is established in Izmir with a production area of 14.000 sqm. The company has a daily production capacity of 150 tons.

The company can produce water based insecticides for household purposes, veterinary insecticides, pesticides for agriculture, fertilisers and special plant protection products. Furthermore, the company may produce unse private label on demand

The company is looking for wholesalers, distribution partners.

Advantages and Innovations

The Turkish company is different than other competitors not only because of the companies' quality but also for its patented formulation.

With that formulation, the company isn't using PBO or any other solvent or any propellant

- the formula has the nanocapsule technology meaning that the company avoid the surface tension of the water molecules, shrinks it less than 1 micron, extends the active ingredient to these small molecules. So the active ingredients are mixed with water homogenously and do not decompose
- The user don't need to shake the product manufactured with the companies' patented formula since every droplet / spray contains the same amount of product and has the same efficacy.

Keywords

Market

05009003	Animal health
08001017	Industrial chemicals
08001021	Other speciality chemicals
08001022	Agricultural chemicals
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.20.1.4	Manufacture of other organic basic chemicals
C.20.2.0	Manufacture of pesticides and other agrochemical products
C.20.4.1	Manufacture of soap and detergents, cleaning and polishing preparations
C.20.4.2	Manufacture of perfumes and toilet preparations
C.21.1.0	Manufacture of basic pharmaceutical products

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2010

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 14000

ISO 9001:00

Languages Spoken

English

Client Country

Turkey

Partner Sought

Type and Role of Partner Sought

The potential partner should be in any sector. If the company aims to distribute in his own region, the potential partner should have a wide network.

Type and Size of Partner Sought

SME 11-50, SME <10,>500 MNE, 251-500, SME 51-250,>500

Type of Partnership Considered

Distribution services agreement

Business Offer

The company from Latvia specialized in production of cold pressed rapeseed oil and granulated rapeseed meal is looking for cooperation based on acquisition or financial agreement.

Summary

A Latvian company currently operating as a cold pressed rapeseed oil and granulated rapeseed meal manufacturer is looking for business partners willing to cooperate on the basis of acquisition or financial agreement.

Creation Date	07 November 2014
Last Update	19 June 2015
Expiration Date	18 June 2016
Reference	BOLV20141107001

Details

Description

This Latvian company is currently operating as a manufacturer of a cold pressed rapeseed oil and granulated rapeseed meal. Company has a strong know-how in particular field as well as large manufacturing and storage capacity, experience in trade as company has also acted as a trade broker.

The company is also offering logistics services - transportation of their products to the places preferable by clients.

Currently the company is looking for cooperation opportunities with companies interested in acquisition of the company or signing financial agreement.

Advantages and Innovations

- The company can easily adjust its equipment for manufacturing of other types of oil,
- The company is able to provide storage services up to 25 000 tonnes,
- The company is also offering to provide logistic services

Stage of Development

Already on the market

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.19.2.0

Manufacture of refined petroleum products

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2011

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Latvian

Russian

Client Country

Latvia

Partner Sought

Type and Role of Partner Sought

The company is looking for partners willing to cooperate on the basis of the acquisition or financial agreement.

Type of Partnership Considered

Financial agreement
Acquisition agreement

Business Offer

French company operating in food industry sector looks for distributors

Summary

French company operating in food industry sector, more precisely specialized in the production of snails and other French fine food (stuffed mussels, rolls of seasoned butter, appetizers...) is looking for distributors in Germany, United Kingdom, Belgium, Netherlands, USA, Canada, Japan.

Creation Date	16 June 2015
Last Update	08 July 2015
Expiration Date	07 July 2016
Reference	BOFR20150616002

Details

Description

French company operating in food industry sector, more precisely specialized in the production of snails and other French fine food (stuffed mussels, rolls of seasoned butter, appetizers...) is looking for importers/distributors in Germany, United Kingdom, Belgium, Netherlands, USA, Canada, Japan.

The French company prepares more than 160 million escargots each year in all its different forms (in the shell, in puff pastries, or canned).

Since 1984 in France, they produce and distribute their frozen, fresh and canned products all around the world.

Relying on traditional French know-how and gourmet recipes, they have been producing a high-quality range of escargots for 30 years, with specialties like puff pastries and "croquilles" with escargots, as well as stuffed mussels and rolls of seasoned butter.

Their products are exclusively made from wild snails, harvested in their natural environment.

Their snails are then prepared according to the traditional French recipe. The meat is cooked in a stock and infused in another white wine stock, developed by a famous culinary advisor (A starred chef, creator of several gourmet prepared meals). Once cooked, the snails are put back in their shells and stuffed in the traditional manner.

Their stuffing is guaranteed to be free of artificial coloring and preservatives, assuring the highest quality products.

This ongoing goal of authenticity, respecting tradition and the high-quality of their ingredients, is reflected in each escargot prepared ...assuring every gourmet's happiness.

Quality is the foremost priority of their company. More than 1,000 tests are conducted each year by an independent laboratory, not only on their final products but also for all of their production processes. IFS and ISO 9001 certified, our quality commitments are reflected in each escargot prepared .

Advantages and Innovations

The French company is part of France's culinary heritage. Their products are noble and of uncompromising quality, which is why they place tremendous importance on the selection of each ingredient used in their recipes.

Their unique integrated process allows them to manage each step in the production from wild snail to the final product, optimizing and securing the escargots supply.

Moreover, they are constantly innovating to create new products and they have now a range of products that will allow their importer/distributor to satisfy all its customers' needs concerning French fine foods.

Their quality engagement : They prepare fresh and frozen escargots in a traditional and gourmet way ...

This desire for authenticity combined with their high demand of quality make the gourmets' happiness

Few dates:

1996 - Move into new plants C.E. certified

1999 - Setting up of a new tool based on the H.A.C.C.P. requirements

Keywords

Market

09004008

Other manufacturing (not elsewhere classified)

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.8.5

Manufacture of prepared meals and dishes

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1984

Turnover

10 - 20M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Spanish

Client Country

France

Partner Sought

Type and Role of Partner Sought

The partner will have to distribute the products in the country(ies) where he is operating and he will have to maintain the high-end image of the French company brand and products.

Type of Partnership Considered

Distribution services agreement

Business Offer

Romanian company producing high quality wines seeks agents and distributors.

Summary

A Romanian producer of high quality wines of different varieties, is interested in promoting and selling its products in EU markets via agents and distributors. The company uses the best equipment in the manufacture of wine and has a production capacity of 20.000 bottles a day.

Creation Date	22 December 2014
Last Update	16 June 2015
Expiration Date	15 June 2016
Reference	BORO20141222007

Details

Description

With an experience of 20 years in the wine industry in Romania, the company is part of modern societies using in the winemaking process using stainless steel tanks, automatic bottling line, stainless steel plant to cool the must of grapes and other facilities that raise the quality of the wine and speeds the making process.

It owns an area of 26 ha noble grape - vine varieties like white maiden (Feteasca Alba), royal maiden (Feteasca Regala), Muscat Ottonel, Sauvignon. It also has signed contracts with suppliers of raw materials - vineyards of different varieties in the country. The wines produced are made through authorized practices and treatments.

The company's production capacity of 2 million liters (20 000 hectoliters) offers the possibility to ensure stock market needed to satisfy the bottling of 20 000 bottles / day.

The company is seeking international collaborations: agents / distributors in the EU, wine houses, restaurants, accommodations that can offer to their customers new refined and quality wine.

Advantages and Innovations

The company has gained a leading position by providing a rewarding mix between: grape processing methods and efficiency, increased yield and superior characteristics in terms of food safety and security standards settled by European legislation.

The company has implemented ISO 22000 and HACCP(Hazard Analysis. Critical Control Points) system.

Primary facilities: Stainless steel tanks with direct implications and advantages on the wine quality and efficiency of the production process.

The automatic bottling line, stainless steel plant to cool the must of grapes during the alcoholic fermentation, fully automated equipment for wine filtration, water treatment technology and household waste facilities complete the company facilities, increasing the speed of the production process.

Stage of Development

Already on the market

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.11.0.2

Manufacture of wine from grape

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1995

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Certification Standards

ISO 22000

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The company is seeking international collaborations: agents / distributors in the EU, wine houses, restaurants, accommodations that can offer to their customers new refined and quality wine.

Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Distribution of organic dried fruits and nuts

Summary

A Spanish company specialized in the production of organic dried fruits and nuts offers a wide range of products such as natural almonds, hazelnuts, pine nuts and walnuts, roasted pistachios, dried apricots and figs, sweet almond oil, caramelized and chocolate almonds, etc. They produce high quality products respecting the environment and the biodiversity where their crops are located. The company is looking for distributors to commercialise its products in foreign countries.

Creation Date	17 June 2015
Last Update	12 August 2015
Expiration Date	11 August 2016
Reference	BOES20150617002

Details

Description

A Spanish company produces, packages and exports organic dried fruits in different formats. The organic products offered by the company include natural almonds, hazelnuts, pine nuts and walnuts, roasted pistachios, dried apricots and figs, sweet almond oil, almond flour, caramelized and chocolate almonds, marzipan, and hard or soft nougat and almond toffee.

Their facilities, with over 26.000 square meters, enable them to produce high volumes of dried fruits and to develop crops and varieties more resistant to cold and commercially profitable. In order to improve its facilities, the company regularly invests in new machinery.

The company is committed to the organic farming and it has become leader in the organic dried fruits regional industry. In this sense, the company fulfills the terms of the European law CEE 889/2008 related to organic production and it has a rigorous quality control of its processes. Moreover, the company is certified under ISO 9001.

Currently, the company's products are used by the most important food companies for the development of children food, marzipan or other sweet products. In order to continue its expansion, the company is looking for distributors of dried fruits able to introduce its products in Europe and associated countries.

Advantages and Innovations

The company has wide experience in the sector and offers products of high quality according to European standards. In fact, the company's processes are closely supervised by a quality control department, ensuring thus products' quality. Specifically, the company produces according to the European law CEE 889/2008 and it is also included in the Regional Organic Agriculture committee. Additionally, the company is backed up by ISO 9001 certification and it is in process to obtain the environment ISO 14001 and CSR 26000.

Stage of Development

Already on the market

IPR Status

Trade Marks

Keywords

Market

07003002 Health food

NACE

C.10.8.9 Manufacture of other food products n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1990

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9001

Languages Spoken

English

Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

The partner sought should be a distributor with previous experience in distributing dried fruits and able to introduce the company's products in Europe and associated countries.

Type of Partnership Considered

Distribution services agreement

Business Offer

Italian wine cellar seeks new trade intermediaries

Summary

An Italian wine cellar that produces several types of wine, both red and white is seeking agents and distributors in Europe.

Creation Date	13 April 2015
Last Update	05 August 2015
Expiration Date	04 August 2016
Reference	BOIT20150413002

Details

Description

The company is located near Venice in the hear of DOC area Lisson-Pramaggiore and produces several types of red and white wines.

The wine cellar is family owned and has always devoted themself entirely to till the ground and in particular to the grape-growing. During these years the wine cellar has extended the original holding surface and panted new vineyards following the most scrupulous rules to obtain vintage grapes of excellent quality. The company have adopted for all the vineyards, some methods pro-ecology and they have equipped the wine-cellar with modern equipment.

The company is looking for new trade intermediaries (agents/distributors) to improve their presence on foreign markets. The company already works in several countries like (Norway, Switzerland, Germany) in a medium, medium high market segment.

Advantages and Innovations

0 % synthetic compost (the company do NOT use chemical fertilisers, only natural and organic ones!)

0 % weed killers (the company do NOT use weed killer)

0 % allergens like milk and egg (their wine is clarified without the use of milk and egg)

The amount of sulphites is 38 to 40 %, below the legal limits (the company uses state of the art techniques in their wine cellars to eliminate the use of sulphites, while maintaining perfect conservation)

Technical Specification or Expertise Sought

The company have adopted a model of sustainable agriculture which is both economically beneficial and environmentally friendly.

Their cultivation methods favour processes that allow them to preserve the environment as a resource, avoiding practices that damage the land and reducing the use of chemical substances to a minimum.

Keywords

Market

07003001 Wine and liquors

NACE

C.11.0.2 Manufacture of wine from grape

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1990

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

In 2014's edition of the well known AWC Vienna competition (International Wine Challenge) their Cabenet Franc 2013 and Merlot Cabernet 2013 had won silver and gold medals.

Languages Spoken

English
German

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

The company is looking for new trade intermediaries like agents and or distributors that can help them to improve their presence on foreign markets.

The main target of the company can be: agents, distributors, wholesalers also in the Ho.Re.Ca channel, specialized shops, wineries, Delicatessen.

Quality of the products: medium, medium-high.

Price of the wines: medium.

Type and Size of Partner Sought

SME 11-50,SME <10

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Romanian company specialized in breeding and marketing of poultry meat seeks agents and distributors from Hungary, Bulgaria, Moldavia.

Summary

The company is specialized in breeding and marketing of poultry meat having an experience of more than 10 years in this field. Being well known in Romania for the quality of its products, the company is interested in extending their market to Hungary, Bulgaria and Moldavia via cooperation with agents and distributors of meat products, specialized in this field.

Creation Date	22 December 2014
Last Update	18 June 2015
Expiration Date	17 June 2016
Reference	BORO20141222002

Details

Description

With over 10 years experience in Romania in growing and marketing of poultry meat, the company owns two broiler farms: one farm with a production capacity of almost 3.250.000 heads / year and one farm with a capacity of 975.000 heads / year.

Technology growth, slaughter and sale of poultry are up to the standards imposed by the European Union, the company having implemented ISO quality management and food security systems.

Among the products sell by the company are included: boneless chicken breast, chicken legs, chicken liver and chicken wings.

The company sells its products directly to retailers and small to large hypermarkets, and is interested in extending its collaboration with agents and distributors from Hungarian, Bulgarian and Moldavian market, specialized in selling meat products.

Advantages and Innovations

The company has implemented, sustain and develop a system of quality management and food safety in accordance with the standards SR EN ISO 9001:2001, ISO 22000:2005 and according to the Romanian legislation in what concern the quality and safety of meat products.

The technology of growth, slaughter and sale of poultry is up to the standards imposed by the European Union.

The company agrees to honor the orders and contracts in the deadlines agreed.

Stage of Development

Already on the market

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.1.2

Processing and preserving of poultry meat

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1994

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

No.

Certification Standards

ISO 9001
ISO 22000

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The company is interested in extending its collaboration with agents and distributors from Hungarian, Bulgarian and Moldavian market, specialized in selling meat products.
The partners must have experience in this field, must be serious and interested in long term cooperation.

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

French company specialized in production of champagne is looking for distributors of wine

Summary

A French champagne producer is looking for distributors in order to expand its export activities and reach new markets. The company would like to set up business collaborations with wine distributors willing to have access to a large variety of champagne.

Creation Date	05 May 2015
Last Update	20 August 2015
Expiration Date	19 August 2016
Reference	BOFR20150505001

Details

Description

French company specialized in champagne is looking for distributors to develop itself on new markets.

The company offers different types of champagne :

- champagne brut
- champagne semi dry
- champagne blanc de blancs
- champagne rosé
- millésime 2008

The company would like to set up business collaborations with wine distributors willing to have access to a large variety of champagne. The company's main activity consists of selling champagne wine thanks to a large catalog of different champagne.

Advantages and Innovations

This company offers local products, depending on the palate of every country; the company can adapt the champagne to the local demand.

Advantages:

- wine distributor specialized in champagne
- large choice of products and good quality/price rate
- a direct commercial relation without intermediaries, international experience.

The company is proud of the vintages and organoleptic qualities that represent all the knowledge that has been passed down from generation to generation. Their vineyards comprise an area of 9 hectares, which gives very high quality grapes.

Stage of Development

Already on the market

Profile Origin

Private (in-house) research

Keywords

Market

07003001

Wine and liquors

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.11.0.2

Manufacture of wine from grape

G.46.3.4

Wholesale of beverages

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry >500

Year Established

2014

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

French

Spanish

Client Country

France

Partner Sought

Type and Role of Partner Sought

The company is looking for new trade intermediaries like distributors who have good contacts to local purchasers (hotels, restaurants and wine cellars.).

Type and Size of Partner Sought

251-500,SME 51-250,>500

Type of Partnership Considered

Distribution services agreement

Business Offer

Turkish high intensity extra virgin olive oil producer is looking for distributors in Europe.

Summary

A Turkish extra virgin olive oil producer is looking for distributors and stores in Europe. It has a production capacity of roughly a thousand tons of olive oil every year. This unique product can be packed in glass bottles of various sizes even in the size of a perfume bottle and shipped to customers. On demand, the product can also be packed in cans of 5 liters to 20 liters.

Creation Date	18 December 2014
Last Update	24 July 2015
Expiration Date	23 July 2016
Reference	BOTR20141025002

Details

Description

Extra virgin olive oil is produced from the company's own orchard (200 hectares) situated along the Aegean coast of Turkey in Urla peninsula. The plantation contains about 60,000 olive trees of Ayvalik type olive - the most qualified olive for the oil production in the region.

The company is a model of eco-friendly sustainable multi-functional farm for all the Urla peninsula.

Company has extensive know how about the process of this product and has a laboratory that is able to perform every test concerning product quality.

The company is looking for partners who can distribute their products all over Europe. They look for buyers to distribute this unique product.

Advantages and Innovations

Extra virgin olive oil has many advantages such as being rare compared to refined oil hence it is much more commercially valuable.

It's taste is authentic to the regional conditions as such all trees are up on hills very close to the sea. Hence the aroma in this olive oil includes some sort of almond flavor which comes from the seed of olives.

Moreover, the company has latest technology in storing its products such as nitrogen sealed tanks which provide a complete isolation of olive oil from air penetration. The storage tanks are all made of chromium and they are all compatible with regulations for food storage.

The company has also a well equipped laboratory to make all the analyses necessary and they have vast experienced in export operations of olive oil such as external audit and other supervisonal services regarding the product.

Stage of Development

Already on the market

IPR Status

Trade Marks

Keywords

Technology

07001002	Animal Production / Husbandry
07001004	Crop Production
07001007	Precision agriculture

Market

05008002	Food and feed ingredients
05009001	Food & feed ingredients
07003002	Health food

NACE

A.01.1.9	Growing of other non-perennial crops
A.01.2.8	Growing of spices, aromatic, drug and pharmaceutical crops
A.01.4.5	Raising of sheep and goats
A.01.5.0	Mixed farming
C.10.4.1	Manufacture of oils and fats

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2000

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

Turkish
English
French
Arabic

Client Country

Turkey

Partner Sought

Type and Role of Partner Sought

Distribution partners who have good network with chains and stores are welcome. Knowledge on the quality standards of olive oil is an asset.

Type of Partnership Considered

Distribution services agreement

Business Offer

Croatian first organic fish farm, specialized in fish farming (sea bream, sea bass) and selling of fish, is looking for trade intermediary partners.

Summary

Croatian first organic fish farm, specialized in fish farming (sea bream, sea bass) and selling of fish, is looking for trade intermediary partners.

Creation Date 23 October 2013
Last Update 08 June 2015
Expiration Date 07 June 2016
Reference 20111114008

Details

Description

Croatian first organic fish farm, specialized in fish farming (sea bream, sea bass) and selling of fish, is looking for trade intermediary partners. The company is looking for sales agents, representatives, distributors from Europe. Their goal is to expand the fish market outside the borders of Croatia.

Advantages and Innovations

This company is since 2008 the first and only organic fish farm in Croatia. The company is certificated by EU, EKO (Croatia), Naturland (Germany) and by Bio Suisse. The audits and inspection for these certifications are done by IMO, Switzerland. Their policy is to grow slowly but firmly so they could build up experience. The company was officially founded in 2003. The capacity then was 13 ton of fish, and now it grows towards 200 ton per year. The company offers high quality fish from clear Adriatic sea.

Technical Specification or Expertise Sought

Good distribution network, experience, know how in the area of fish farming and distribution.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.03.1

Fishing

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Macedonia, TheformerYugoslavRepublicof, Malta,
Montenegro, Netherlands, Poland, Portugal, Romania, Serbia,
Slovakia, Slovenia, Spain, Sweden, Turkey, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2003

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

Fish farming and growing of sea bass and sea bream. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Certification Standards

other

Languages Spoken

English

Italian

Client Country

Croatia

Partner Sought

Type and Role of Partner Sought

Field of activities: Services, Trade (Buying/Selling)

Type of partner: Company

Trans-National Co-Operation: Preferred

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Offer

A Croatian company growing apples and plums is looking for distributors and joint venture partners

Summary

A family owned company from Croatia, growing apples and plums is offering its products to distributors of fruit but also offering joint venture partnership to partners interested in establishing a company in Croatia and/or investing into an ULO (Ultra Low Oxygen) storage.

Creation Date	27 December 2014
Last Update	26 June 2015
Expiration Date	25 June 2016
Reference	BOHR20141227001

Details

Description

A Croatian family owned company, growing apples and plums, is looking for long term partnership with companies engaged in fruit and vegetable production, trading and processing of fruit. The company is looking for distributors for its products and offering joint venture to potential partners. The company is growing 11 ha of apples (400-450 tons/year) and 7 ha of plums (predominantly "Stanley") by applying integrated production principles and procedures, certified as „integrated production“ product, according to EU criteria.

The trees in the orchard are protected by an anti-hail net. An irrigation system is installed in the orchards and an anti-frost system is available. The company owns additional 10 ha of land and there is an option to plant additional trees and expand production up to 900-1000 tons of apples per year.

The cooperation types that the company is interested in are distribution/export of their products, where the potential partner is a distributor, importer/wholesaler, supplier of supermarket chains and establishing a joint venture partnership in Croatia. This joint venture partnership would be in form of a company established in Croatia or renting/buying a premise and investing into an ULO (Ultra Low Oxygen) storage. The plan would be to export the company's fruit but also fruit bought from other fruit growers and then ship and export the fruit through foreign partners' network in line with the market demand. In addition the joint venture company may invest into a fruit processing plant, compatible with the ULO storage, in order to add value to the fruit which can not be sold as a product to be consumed fresh. The most interesting fruit processing options: production of 100% natural apple juice and production of cider from 100% apple juice.

Advantages and Innovations

The company has a secure source of fruit and vegetables, fruit juice and other products. The company has invested a lot into the protection of their fruit trees (anti-hail net, anti-frost system) and is applying integrated production principles and procedures, according to EU criteria.

Keywords

Market

07003002 Health food
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.2 Manufacture of fruit and vegetable juice
C.10.3.9 Other processing and preserving of fruit and vegetables

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2008

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
Italian

Client Country

Croatia

Partner Sought

Type and Role of Partner Sought

The potential partner could be a company engaged in fruit and vegetable production, trading and processing. The role of the potential partner is distribution and import of fruit but also joint venture is an option in form of establishing a company in Croatia.

Type of Partnership Considered

Distribution services agreement
Joint venture agreement

Business Offer

Hungarian producer of fruit jams is looking for distributors

Summary

Hungarian company specialized in producing all natural fruit jams which are produced in a new plant, though the process is, at the same time, mechanized; and it is also complying with all the modern food security requirements. The range of products has been widened to include other natural fruit jams and spicy special jams, as well as natural fruit syrups. The company is looking for partners to create commercial and distribution service agreement.

Creation Date	24 July 2015
Last Update	05 August 2015
Expiration Date	04 August 2016
Reference	BOHU20150701001

Details

Description

Hungarian producer of all-natural fruit jams, was established in 2001 with the objective of introducing the traditional Hungarian plum jam to the sophisticated consumer. This very special jam – made solely from fruit – is produced in a new plant, one built in 2002, strictly according to the traditions – though the process is, at the same time, mechanized; and it is also complying with all the modern food security requirements.

The range of products has been widened to include other natural fruit jams and spicy special jams, as well as natural fruit syrups. The main principle, however, is still the same: maximum fruit content, no additives!

These qualities make their products a good choice for retailers and consumers of natural, healthy food, a trend more and more important and widespread nowadays.

The company is looking for partners to create commercial and distribution service agreement not just in European Union but the surrounding countries. The ideal potential partner would have good connections and experience on the market of premium and/or healthy food retailers, chains or any other channel suitable for all-natural fruit jams.

Advantages and Innovations

All of the products share the following criteria:

- they are made without preservatives,
- without any additives,
- with 200-500% of fruit content for example 1 kg jam contains 5 kg fruits with their own sugar contents
- without adding any sugar or with only a minor quantity added.

There are many varieties of their products which are presented at the food market as independent.

Stage of Development

Already on the market

Keywords

Market

05008002	Food and feed ingredients
07003002	Health food
07005002	Other restaurants
07005003	Hotels and resorts
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9	Other processing and preserving of fruit and vegetables
----------	---

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Croatia, Cyprus, CzechRepublic, Denmark,
Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Russia, Serbia, Slovakia, Slovenia, Spain, Sweden,
Turkey, Ukraine, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2001

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

Hungary

Partner Sought

Type and Role of Partner Sought

The ideal potential partner would have good connections and experience on the market of premium and/or healthy food retailers, chains or any other channel suitable for all-natural fruit jams. They are also looking for trading company for distribution and brand representation tasks. The company is looking for partners to create commercial and distribution service agreement not just in European Union but the surrounding countries.

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Bulgarian company produces rapeseed, wheat and sunflower and needs distributors

Summary

A Bulgarian company is involved in agricultural production of rapeseed, wheat and sunflower. The company needs distributors abroad and also agents who can help in finding buyers in different countries.

Creation Date 11 May 2015
Last Update 04 August 2015
Expiration Date 03 August 2016
Reference BOBG20140305001

Details

Description

This Bulgarian company is specialised in agricultural activities. Since 2001 it has been involved especially in growing different crops on own and rented lands- overall of 5000 acres. The company produces mainly rapeseed, wheat and sunflower in big amounts. The company needs distributor who will help them with offering the production abroad. The company would trust to an agent who would support in finding partners to buy its production.

Advantages and Innovations

Company has own lands and high experience in production in agricultural sector- more than 10 years.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.1.1 Growing of cereals (except rice), leguminous crops and oil seeds

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2001

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

Distributors who will offer these products abroad or agents who will support the Bulgarian company in finding partners to sell its production in different countries.

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Distribution sought for high quality fish fillet products in the food service or retail sector

Summary

A Spanish producer of fresh and frozen fish, manufactured fish products, seafood and filleted fish is looking for distributors in the food service or retail sector

Creation Date	26 June 2015
Last Update	01 July 2015
Expiration Date	05 July 2016
Reference	BOES20150626002

Details

Description

Spanish company whose main activity is focused on handling and trading all kinds of fresh fish, frozen fish, manufactured fish products, seafood and filleted fish seeks distributors. The company was founded in 1992 and in 1997 opened a fish filleting line that played a decisive role in the company's activity. They are specialized in fish filleting (sardine, mackerel, horse mackerel and cod). The company is certified according to IFS Food v.6 Standard. Since 2009 they have been working on a new frozen fish line specialized in fish fillets. They distribute a wide variety of products to different kinds of customers all over the world: department stores, wholesalers, retailers, restaurants etc. Their products are successfully exported to other countries such as Portugal, France, Italy and Greece. Export development is a crucial component for growth in their business. HORECA: in 2010 they opened a new market line for hotels, restaurants, catering, canteens etc. .

Advantages and Innovations

- The company guarantees the excellent quality of their products and the productive process through all its stages: raw material selection, fish handling techniques, distribution, quality control
- More than 20 years of experience in the sector.
- Export knowledge
- Delivery time: 24-72 hours for shipments
- The company has developed a new market line for the HORECA sector. They are able to offer high quality products and the best service for the most demanding gourmets

Technical Specification or Expertise Sought

Good distribution network, know how in the area of fish distribution

Stage of Development

Already on the market

Keywords

Market

07003002 Health food
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.3.8 Wholesale of other food, including fish, crustaceans and molluscs

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1992

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 22000

Languages Spoken

English
Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

Distributors with a good network of contacts in the foodservice or retail sector

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement

Business Offer

Italian firm focused on production and trade of organic fertilizer and on the treatment of organic materials is looking for a trade intermediary

Summary

Italian company specialized in the production and commercialization of organic fertilizers and growing media derived from the treatment of organic selected materials of natural origin. This company is looking for trade intermediary services, mostly distribution, and joint venture agreements.

Creation Date	19 May 2014
Last Update	09 June 2015
Expiration Date	01 December 2015
Reference	BOIT20140519003

Details

Description

The Italian company since 2006 is specialized in the production and commercialization of organic fertilizers, for private and for farm use, and growing media derived from the treatment of organic selected materials of natural origin. Over the years this company reached a great expertise in this field of production, in particular, they give a special care to the control of every aspect of the production process and the quality of what they produce. The company focused on a complete range of organic fertilizers and growing media for a wide range of crops. The company is looking for trade intermediary services, mostly distribution, and joint venture agreements.

Advantages and Innovations

Reliability and very good knowledge of the agricultural market in their field.

Technical Specification or Expertise Sought

The potential partner must be reliable and should have a good knowledge of agricultural market in the field of fertilizers and growing media.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

- E.38.2.1 Treatment and disposal of non-hazardous waste
E.38.3.2 Recovery of sorted materials

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Latvia,
Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia,
Slovenia, Spain, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2006

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

Production of organic fertilizers and growing media. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Languages Spoken

English
Italian

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

Farm, distributors and commercial agency. The potential partner must be reliable and should have a good knowledge of agricultural market in the field of fertilizers and growing media.

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement
Joint venture agreement

Business Offer

Italian company specialized in production and trade of organic fertilizer and on the treatment of organic materials is looking for distributors

Summary

The Italian company is specialized in the production and the commercialization of organic fertilizers and growing media derived from the treatment of organic selected materials of natural origin. The company is looking for distributors to expand its market.

Creation Date	23 June 2014
Last Update	19 June 2015
Expiration Date	05 January 2016
Reference	BOIT20140623004

Details

Description

The Italian company since 2006 is specialized in the production and commercialization of organic fertilizers, for private and for farm use. The company focuses on composting, that is the recovery of organic waste through their transformation into an organic fertilizer called compost, an effective system to contribute significantly to the sustainable use of resources, both agricultural and environmental. Use compost in the soil has the purpose of maintaining the fertility, reduces the use of mineral fertilizers (usually synthetic and petroleum-based so from non-renewable resources) while reducing the amount of organic waste to be sent for disposal in landfill or incineration.

Over the years this company reached a great expertise in this field of production, in particular, they give a special care to the control of every aspect of the production process and the quality of what they produce. The company is looking for distributors to expand its market.

Advantages and Innovations

The company is a pioneer in the field of industrial composting distinguished by the quality of production and services offered, as well as the flexibility of the production. Continually modernized and renewed its inception, the company is one of the most modern and safest among those existing in the national territory for the processing of organic waste.

Technical Specification or Expertise Sought

The potential partner must be reliable and should have a good knowledge of agricultural market in the field of fertilizers and growing media.

Keywords

Market

07004006 Garden and horticultural products
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.20.1.5 Manufacture of fertilisers and nitrogen compounds
E.38.2.1 Treatment and disposal of non-hazardous waste

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Bulgaria, France, Germany, Greece, Ireland, Luxembourg, Malta,
Netherlands, Poland, Portugal, Romania, Spain, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2006

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Italian

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

The company is looking for distributors, retail shop or chains, eco farmers and organic farmers or any other company interested in distribution of this product.

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Offer

Companies working in agriculture sought to distribute GPRS ultra low power remote camera system suited to crop monitoring, land evaluation and weather impact management

Summary

This UK company designs and manufactures electronic instrumentation and monitoring systems for remote sites using a 2MP GPRS (General Packet Radio System) low power, camera. Distributors are sought with experience of selling to the agricultural industry, specifically in areas of crop pest/disease monitoring, land evaluation and weather impact measurement for distribution agreements. Agreements with manufacturers who wish to integrate the camera module into their own products will be considered.

Creation Date	31 July 2015
Last Update	14 August 2015
Expiration Date	13 August 2016
Reference	BOUK20150521001

Details

Description

This UK company designs, builds and installs agricultural monitoring systems suitable for land evaluation and surveys, crop pest and disease monitoring, building and asset monitoring and hydration/weather impact management. The monitoring system uses an innovative GPRS low power consumption 2MP camera system (drawing less than 200mW) that can be powered by battery or solar panel to suit remote surveillance applications.

Requiring only a 12V DC supply and GPRS to operate (with 3g in development) the camera is IP66 sealed and has an industry standard lens housing enabling any lens from ultra-wide angle to long focus to be fitted according to customer requirements. Filtered colour lenses can also be used for day/night use and the digital zoom function operates with no loss of resolution.

The camera can also be setup to automatically acquire pictures on a timed interval basis or can be activated by:

- * Web browser request via the monitoring suite
- * Local input i.e. from a Passive InfraRed sensor (PIR)
- * E-mail
- * SMS (Short Message Service)
- * Telephone call

The resulting pictures can be sent to multiple platforms including:

- * Web browser
- * FTP (File Transfer Protocol) direct to custom website
- * E-mail
- * Direct to mobile via MMS (Multimedia Messaging Service)

For local configuration the camera is Bluetooth enabled and is supplied with a software configuration tool for ease of setup. Commands can also be sent via email or SMS.

It is also fitted with an output which can be used to trigger a separate IR (Infra-Red) illuminator or other equipment on site.

The colour camera can be integrated into web applications, end user software or purchased as a complete web based management/monitoring system.

The company is looking for distributors working in crop protection or monitoring or manufacturers who may be looking to integrate the camera into their own products.

Agreements with manufacturers who wish to integrate the camera module into their own products may also be considered.

Advantages and Innovations

Cost effective, simple to deploy in a matter of minutes and easy to use, the camera and monitoring system requires no specialist technical knowledge.

The company has been established over 30 years and has a wide experience of remote instrumentation including particular expertise in projects relating to crop monitoring, The company offers a complete package of hardware and software that can be customised to specific customer needs.

Currently there are two camera configurations, both IP66 sealed for outdoor use and one supplied in a pillar configuration. Other adaptations can be supplied and the camera can also be supplied without a housing for integration into third party housings. All camera configurations are suitable for day and night time monitoring.

The camera is ideal for remote agricultural environments where access to power and communications can be problematic and is already proven with domestic and international sales in the agricultural sector.

Main advantages:

- * Simple setup and operation
- * Small, robust and easy to install
- * Web enabled for instant data access
- * Quad Band GPRS Class 10 modem
- * Local and remote alarm configuration
- * Internal storage for 20,000 images
- * External PIR input for movement detection
- * Operates from a nominal 12v dc supply with consumption less than 200mW.
- * Battery, Solar Cells and related hardware all available.
- * Power monitoring included alerting
- * Uses standard/readily available lenses
- * Robust, vandal resistant enclosure sealed to IP66

Stage of Development

Already on the market

Comments Regarding Stage of Development

Product fully developed and in use in the UK, the Netherlands, Israel, Iceland, the Caribbean, Kazakhstan and elsewhere. Future developments are in progress to further improve functionality and capability of camera.

IPR Status

Secret Know-how, Copyright

Profile Origin

Other

Keywords

Technology

01006001	Audiovisual Equipment and Communication
07001001	Agriculture Machinery / Technology
07001004	Crop Production
07001007	Precision agriculture

Market

03008004	Other electronics related (including alarm systems)
----------	---

NACE

C.26.3.0	Manufacture of communication equipment
C.26.7.0	Manufacture of optical instruments and photographic equipment

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1986

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

This UK company has been designing and making telemetry equipment for the Agricultural, Environmental, Marine and Utilities markets for over 25 years and has invested heavily in secure web based applications including their own Data Centre to provide integrated monitoring and control solutions. With a reputation built on providing robust equipment made to a high specification in their ISO EN 9001 approved factory, their capabilities cover GPRS (General Packet Radio System), GSM (Global System for Mobile communications, originally Groupe Spécial Mobile), radio and satellite communication technologies.

Languages Spoken

English
German

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

Potential distributors should already be operating in the agricultural industry in areas such as crop pest and disease monitoring, hydration and weather impact measurement or land evaluation and surveys. They should be established businesses with proven experience of distribution, sales and installation of monitoring software and hardware in their respective country or region. The company is also interested in speaking with manufacturers who might wish to integrate the heart of this camera into their own products. The UK company is particularly interested in finding partners in Ireland, Germany, the Netherlands and the Nordic countries.

Type and Size of Partner Sought

SME 11-50,SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Manufacturing agreement

Distribution services agreement

Business Offer

The company specializes in the production of frozen food products is looking for business partners from European Union countries in terms of trade and distribution of their products

Summary

Polish company is one of the country's largest producers of frozen vegetables, fruits and pre-packaged stuffs. In addition to the production, company is also engaged in foreign distribution of frozen products. The company is looking for partners for cooperation in trade and distribution of their products on the basis of commercial agency agreements and distribution agreements. The company is interested in selling its own products, as well as production under potential partner's brand.

Creation Date	29 April 2015
Last Update	29 July 2015
Expiration Date	28 July 2016
Reference	BOPL20150424005

Details

Description

Polish company is one of the largest producers in Poland, both frozen vegetables and fruits as well as excellent culinary products. The company started its activities in 1952.

The company deals with:

- * production of frozen fruits and vegetables for domestic and foreign market,
- * production of frozen pre-packaged stuffs,
- * distribution of foreign frozen products.

In their products the company is cultivating traditions of the native cooking, being based on traditional, regional prescriptions. Company products constitute the perfect substitute of laborious dishes prepared in household conditions. In the production the company is avoiding applying chemical additions and preservatives. The company also provides refrigeration services for the food industry, for the storage and freezing.

The producer and the distributor of frozen products is looking for business partners for the international cooperation: wholesalers, distributors, shops and producers. Company offers a form of commercial agency agreement or distribution agreement.

Advantages and Innovations

Modern production lines are a guarantee of high quality company's products, packing and the chosen way of freezing, as well as the proper selection of raw materials. The company is holding long-term (over sixty-year-old) experience in the production and in the sale.

The company uses raw materials for the production of ecologically clean Polish region - the north-eastern part of the country. In the production process makes every effort to ensure that the products retain the natural nutritional values, a unique taste and qualities appropriate for fresh fruits and vegetables.

Stage of Development

Already on the market

Comments Regarding Stage of Development

The company operates in the market continuously since 1952 and has experience in international cooperation.

IPR Status

Trade Marks

Comment Regarding IPR status

Certificates of trademark protection:

- protective law No. 245382
- protective law No. 231018
- protective law No. 239868
- protective law No. 238607
- protective law No. 242139
- protective law No. 234849

Keywords

Market

07003002	Health food
07004008	Other consumer products
09003004	Distributors, imports and wholesalers
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9	Other processing and preserving of fruit and vegetables
C.10.8.5	Manufacture of prepared meals and dishes
C.10.8.9	Manufacture of other food products n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1952

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

Type of partner sought
- distributor of food products,
- seller of food products,
- chains retail,
- wholesale companies.

The potential partner must have experience in sale of food products.

Area of activity of the potential partner:

- distribution,
- transport,
- storing,
- exhibition of goods adapted to refrigeration conditions,
- the temperature of the transport and storing frozen food is in the temperature from -16 C to -22 C.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

The Hungarian company is offering an affordable GPS (global positioning system) row guidance device with a large display

Summary

The Hungarian company is involved in the manufacturing, development and selling of agricultural electronic measuring instruments. Their products focus on the internally developed agricultural GPS product line. They are now looking for European commercial agency agreement, in order to sell the product.

Creation Date	05 June 2015
Last Update	31 July 2015
Expiration Date	30 July 2016
Reference	BOHU20150605001

Details

Description

The Hungarian company is principally engaged in the agricultural devices development, production. They developed the range of their products so they can supply up-to-date instruments useful for all farms with a territory from a few hundred to thousands of acres, which improve both the quality and the economic efficiency of farming. They include, among others, mobile land surveying devices unique on the market, as well as the row guidance GPS devices, which make the high precision parallel trace tracking of machinery possible. In agricultural machine control, the automatic steering, fleet tracking and automatic section control provide great help for users.

Product details:

- a GPS row guidance enormous touchscreen, because of this, the display is always easy to see,
- the area survey and area meter functions integrated in the GPS row guidance can be useful during seasonal works,
- speed measurement with decimal accuracy is essential in tractors without a kilometre meter,
- the row guidance comes with a high quality German signal amplifier antenna,
- field data can be viewed on the display of the row guidance, they can also be saved and later re-loaded,
- with the help of the map desktop PC (personal computer) software, overlaps can be displayed and data analysed without the GPS row guidance,
- GPS row guidance features a car navigation map.

The Hungarian company wishes to conclude a commercial cooperation agreement, it would help to open up new sales channels in the EU.

Advantages and Innovations

By using this device, adjusting to straight or curved reference lines customer can always stay on the optimal trace, this way decreasing the overlaps or omissions to a minimum. With the help of this GPS row guidance device, they can decrease both machine costs and working hours. It works with a row joining accuracy below 30 cm in 95% of the cases. With the agricultural product, the customer can always work on the right track, regardless of the weather conditions and it can accurately survey the dimensions of the area to be cultivated.

It is mobile, therefore can install it into any type of machinery, regardless of its brand and it can be re-installed in minutes.

Technical informations:

- 18cm enormous touchscreen
- land surveying, hectare calculation, speed display
- 0-30 cm pass to ass accuracy, in 98 % of cases
- 26 dB (decibel), 30-channel GPS antenna
- free satellite signals
- 2D/3D (dimensional) graphical display
- storage of work data and work reports on the device
- the data can be view on PC
- optional accessories: reverse camera

Stage of Development

Already on the market

IPR Status

Trade Marks

Keywords

Technology

- | | |
|----------|---|
| 01006008 | Satellite Technology/Positioning/Communication in GPS |
| 07001001 | Agriculture Machinery / Technology |

Market

- | | |
|----------|---|
| 01005002 | Satellite ground (and others) equipment |
|----------|---|

NACE

- | | |
|----------|---|
| J.61.3.0 | Satellite telecommunications activities |
|----------|---|

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2004

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

The accessories of the row guidance include: - row guidance instrument - GPS receiver - strongly built cockpit fixing pad - 12V (volt) mains cable - English user manual - antenna cable - USB (universal serial bus) synchronisation cable - SD (secure digital) card in the agricultural GPS - map software included in the price (downloadable)

Languages Spoken

English
Hungarian
German

Client Country

Hungary

Partner Sought

Type and Role of Partner Sought

This company is interested in commercial agreement within the agricultural sector in Europe. The partner's task in the target countries would be the initiation of contacts in the company's main clientel to market the company's products abroad. The partner should be close connected to the target countries agricultural market, well established on the market. It should have long-term experience in the field of farm produce or facilities. There are no preference concerning the partner's experience in transnational cooperation activities.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Commercial agency agreement

Business Offer

A Polish producer and distributor of deep frozen berry fruits is looking for distributors or commercial agents abroad

Summary

The company is a Polish producer of deep frozen berry fruits. Their annual production volume exceeds 20000 tonnes of various frozen fruit. They have been present on the market since 2002. Over 95% of their production is exported to Western Europe, Scandinavia and Russia. They are looking for foreign distributors or commercial agents.

Creation Date	07 April 2015
Last Update	23 July 2015
Expiration Date	22 July 2016
Reference	BOPL20150218001

Details

Description

The producer of deep frozen fruits from Poland is looking for foreign distributors or commercial agents. They produce strawberry, raspberry, raspberry crumble, wild strawberry, rhubarb, fruit mix, blueberry, blackcurrant, redcurrant, wild blackberry, chokeberry, lingonberry, cranberry, elderberry, champignon.

Their processing plant and cold store are situated in the region with long-term tradition in berry fruit cultivation. The potential of the region in terms of berry type fruits' production can be clearly seen in data originating from the National Statistical Office- in recent years 50% of berry-type fruits collected in Poland were harvested in the region. Consequently, the company has ready access to high-quality product. The company accepts orders for freezing of the raw material. They offer confectioning services and forwarding services as well.

Advantages and Innovations

The company implemented HACCP (Hazard Analysis and Critical Control Points) system and Codex Alimentarius. Their factory works on the basis of British Retail Consortium System (A level). The Polish company also have a certificate of ecological production and BRC Global Standard for Food Safety.

Keywords

Market

09004008

Other manufacturing (not elsewhere classified)

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9

Other processing and preserving of fruit and vegetables

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

2002

Turnover

10 - 20M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Russian

French
Polish
Spanish
Italian

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The partner sought should be a distributor or commercial agent experienced in agrofood sector willing to sign a long-term agreement.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Bulgarian producer of flour made by mill flour with millstone is offering its products

Summary

Bulgarian company produces unique flour produced by mill flour with millstone. The company is offering its products for trade intermediary services (agents, distributors) as well as is looking for joint venture.

Creation Date	08 July 2013
Last Update	20 July 2015
Expiration Date	28 January 2016
Reference	20130322014 BO

Details

Description

Company from North-western part of Bulgaria with more than 20 years of experience on the market is active in production of unique flour made by mill flour with millstone. Their flour mills have a capacity for production from 500 kg/h to 2000 kg/h. The company offers complete organization of the production process, raw materials for the whole production process and marketing for the ready products. The company is looking for joint venture, as well as offers its products for trade intermediary services (agents, distributors).

Advantages and Innovations

The company offers a complete organization of the whole production process, raw materials for the production process and marketing for the ready products. The company is offering also loyalty, correctness, proven experience and good communication.

Technical Specification or Expertise Sought

They are looking for loyal and correct partners for development of new markets.

Stage of Development

Already on the market

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.32.9.9

Other manufacturing n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Croatia, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Russia, Slovakia, Slovenia, Spain, Sweden, Ukraine,
UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1991

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Certification Standards

other

Languages Spoken

English

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

Type of partner sought: Company or Industry

Field of activities: Manufacturing, Services, Trade (Buying/Selling)

Role of Partner Sought: The company expects joint venture activities and distribution of its products abroad (agents, distributors).

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Joint venture agreement

Business Offer

Hungarian company is looking for sales representatives for organic jams and dried fruits

Summary

This Hungarian company is specialized in producing and processing organic fruits. They are manufacturing jams and dried fruits. Their products have organic certification. They have many varieties of jams: for example: plum, apple, cornel, rosehip, quince, mulberry. Dried fruits are made from apple and plum. They presently sell domestically in all areas of Hungary. Now the company is looking for trade intermediaries (agent or distributor) to build up their foreign relations in the EU countries.

Creation Date	02 June 2015
Last Update	18 August 2015
Expiration Date	17 August 2016
Reference	BOHU20150522001

Details

Description

Hungarian company is looking for partners in order to promote and sell their products at foreign markets. The aim is to deliver products not only to Hungarian customers but foreign clientele as well. The organic products become even popular since people have been more and more aware of healthy diets and their practice. All of their jams and dried fruits have organic certification. Now they are looking for sales partners who also support the presence of the organic products in the markets. Their products represent steady quality due to the nature of family business. Traditional processing, recipes given from generations to generations and pure taste of the fruits from county of Szatmár assure the success of their company's products. They are looking for cooperation with partners specialized in selling organic products, who promote traditionally made and healthy products to the clientele in Hungary and European Union. They seek partners for commercial agreement or distributors, who prefer organic fruits. The reliable quality of the organic products is ensured which leads to the success of joint cooperation thereby the sales representative becomes trusted among the clientele. The highest expectation is to provide regular, usual flavors and comply with the annual organic certification.

Advantages and Innovations

All of produced jams and dried fruits have organic certification. The company's products represent steady quality due to the nature of family business. Therefore the reliability is the main advantage of them. There are many varieties of their products, which are presented at the food market as independent, and also as related goods like gingerbread plum or plum donut. The organic products become more popular due to spread of healthy diet habits.

Keywords

Market

05008002	Food and feed ingredients
07005002	Other restaurants
07005003	Hotels and resorts
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9	Other processing and preserving of fruit and vegetables
----------	---

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2008

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
German

Client Country

Hungary

Partner Sought

Type and Role of Partner Sought

Hungarian company is looking for partners in order to promote and sell their products at foreign markets.

The company presents in all areas of Hungary and now the company is looking for trade intermediary agent to build up their foreign relations abroad. They seek partners for commercial agreement or distributors, who prefer organic fruits.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Business Offer

Hungarian manufacturer of sunflower and corn headers is looking for trade intermediaries and offers maintenance services in a framework of services agreement.

Summary

Hungarian company specialized in manufacturing headers for sunflower and corn harvest of the fully matured corn is looking for intermediaries, distributors or commercial agents for selling its products all over the world. The company is also offering maintenance services in a frame of services agreement.

Creation Date	27 April 2015
Last Update	03 August 2015
Expiration Date	02 August 2016
Reference	BOHU20141114002

Details

Description

The Hungarian company deals with manufacturing and selling agricultural machines. The SME, with more than 20 years market experience, is offering its own developed products. The main goods are sunflower and corn headers.

Because of the good quality, and economical use of its sunflower adapters, the market share of this product in Hungary is pretty high. The company has also considerable sales in the surrounding countries, and in the USA, Russia, Ukraine.

The stability of the company is shown by the fact that each financial year has closed with profit since the formation. The company employs 5 development engineers and invests 8-10% of the annual turnover in improving its existing products and in developing new products to be able to keep up with the customer demand and to stay competitive in the market.

The company is developing continuously its existing technology by purchasing new machine tools and making other investments.

The quality management system together with the professional skills of the employees ensures the good quality of its products.

The company is looking for commercial agents, trade intermediaries or distributors for selling its products all over the world. Also seeking partners who need maintenance service of the

machines, so the Hungarian SME is open for signing services agreement.

Advantages and Innovations

- More than 20 years experience in production of agricultural machines.
- Main advantages of harvesting with the sunflower and corn headers:
 - * low rate of harvest loss
 - * ease of operation, easy handling
 - * quick detachable - no tools required
 - * quick and blocking-free material flow even under bad harvesting conditions
 - * ease of maintenance
 - * high technical reliability
 - * high field performance, plugging-free operation at lodged down or weedy crop conditions
 - * simple connectivity to the combine
 - * low operating costs
 - * the harvest and the stalk crushing happens in the same time
 - * central agromechanical snapping plate adjustment.

Stage of Development

Already on the market

IPR Status

Copyright

Keywords

Technology

07001001 Agriculture Machinery / Technology

Market

09004008 Other manufacturing (not elsewhere classified)
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.28.3.0 Manufacture of agricultural and forestry machinery

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, BosniaandHerzegovina, Brazil,FederativeRepublicof,
Bulgaria, Canada, China, Croatia, Cyprus, CzechRepublic, Denmark,
Estonia, Finland, France, Germany, Greece, Iceland, India,Republicof,
Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands,
Poland, Portugal, Romania, Russia, Slovakia, Slovenia, Spain,
Sweden, Switzerland, Turkey, Ukraine, UnitedKingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1993

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

The products are CE marked.

Certification Standards

ISO 9001:2008
GOST R

Languages Spoken

English
Hungarian
German
Russian

Client Country

Hungary

Partner Sought

Type and Role of Partner Sought

The Hungarian SME is looking for agents, distributors, middleman to sell the products abroad. The company also would like to get in contact with partners for servicing, maintenance service of the machines all over the world in a frame of services agreement.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Services agreement
Distribution services agreement
Commercial agency agreement

Business Offer

Turkish company offers consulting and support services for business development in Turkey.

Summary

The Turkish company is an expert in the field of consulting and support services for business development providing full operational support to companies aiming to enter Turkish market or develop their business in Turkey. The company is offering its services as a trade representative in the context of a service agreement.

Creation Date	14 July 2014
Last Update	31 July 2015
Expiration Date	09 February 2016
Reference	BOTR20140714002

Details

Description

The company is a dynamic company providing innovative business development services to a wide range of companies from Turkish energy, media, agriculture companies to foreign Multi-nationals that are aiming at accessing the Turkish Market.

The company's strength comes from its qualified and competent three managing partners having various professional and international knowledge and awareness as an important key of success in developing strategies.

Services offered:

-Consulting & Market entry (Market study, Business intelligence / publications, Strategic consulting, Canvassing of business partners, Sourcing, Negotiations, Operational follow-up).

-Business Center services (Creation of subsidiary, Address domiciliation, Office rent, Providing of sales force).

-Sales development (Sales representation and business development, Sales agents, Specialization in products or services / trade shows).

The company is searching cooperation with companies wishing to develop their business in Turkey by providing professional and efficient support at each step.

Advantages and Innovations

Dedicating prime importance to customer satisfaction and establishing the company image on a basis of long-term credibility in the market, the company is well aware that consistent improvement of the services with the accumulated lessons learned from the previous projects in all stages is crucial.

With this approach, the company is capable of supplying its clients superior tailor-made solutions and optimized business processes that will help them save time and money.

The company has vast business development experience in various segments of energy business including power plant investments, green energy, electricity market and engineering & design.

Technical Specification or Expertise Sought

Need for new business fields or partners in Turkey.

Stage of Development

Already on the market

IPR Status

Trade Marks

Comment Regarding IPR status

The company operates in the market under its registered trade mark.

Profile Origin

CIP

Keywords

Market

02007025 Consulting services

NACE

M.70.2.2 Business and other management consultancy activities

M.73.2.0 Market research and public opinion polling

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2011

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company helps its clients to build required-bridges between products/services and targeted-audience. With a strategy-driven approach, plans the best combination of marketing mix, follows and executes marketing planning that best fits with clients' goals and budget rationales.

Languages Spoken

Turkish
English
German

Client Country

Turkey

Partner Sought

Type and Role of Partner Sought

- Type: SMEs which are small and/or medium-scaled and large-scaled companies working in industry.
- Activity: The partners which have activities in energy, construction and other high added-value sectors (such as medical, nanotechnology, bio-textile, etc.) are sought and have a position of priority.
- Role: The partners are expected to be willing to establish long-term business relationships in Turkish market and explain their expectations, priorities and fiscal constraints clearly.

Type and Size of Partner Sought

SME 11-50,251-500,SME 51-250,>500

Type of Partnership Considered

Services agreement

Business Offer

Spanish automation company looking for European distribution partners

Summary

A Spanish automation company belonging to the electronic sector specialized in design, manufacture, sale and repairs of electrical engines and control boxes for farms, greenhouses and biomass furnaces is looking for European distributors specialized in livestock equipment and more specifically ventilation/refrigeration/heating equipment.

Creation Date	09 July 2015
Last Update	13 July 2015
Expiration Date	12 July 2016
Reference	BOES20150709003

Details

Description

The company was founded in 1999 with varied activities but with a common element, electronics and its own R+D taking advantage of more of 35 years of experience of its management. The activity focus in three fields:

- Mechanisation and automation of greenhouses.
- Mechanisation and automation of farms
- Automation of biomass furnace

The company manufactures the electronic regulation (natural ventilation, air conditioning, etc) for agriculture and livestock sectors, as well as all the mechanical parts: geared motors in direct current, able to work with the same operation in installations with or without power supply.

The Spanish company is marked by its interest in customers' and users' satisfaction as indicates its quality policy (UNE-EN ISO 9001: 2000, N° 0.04.05151), it is vital in its philosophy of improvement, the capacity for dealing the specific needs of its customers, just like coming early to the market's needs. The constant product innovation, the continuous investment in research, the respect to the environment and a team full of energy, ideas and passion, form the company way of working.

The company is looking for European distributors specialized in livestock equipment and more specifically ventilation/refrigeration/heating equipment.

Advantages and Innovations

The advantages of the company are more than 35 years of experience, ability of operating in installations with or without power supply, constant product innovation and continuous investment in research & development.

Technical Specification or Expertise Sought

The company looks for distributors with a wide knowledge on the field of livestock equipment.

Stage of Development

Already on the market

IPR Status

Design Rights, Patents granted, Trade Marks

Keywords

Market

06003002	Photovoltaics
06003009	Biomass and Biofuels
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.26.1.1	Manufacture of electronic components
C.26.1.2	Manufacture of loaded electronic boards
C.27.1.1	Manufacture of electric motors, generators and transformers

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1999

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

French

Portuguese

Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

Distributors in the área of livestock equipment and more specifically, of ventilation, refrigeration and heating equipment for farms and greenhouses.

The distributor must perform technical assistance, after sales support and customer research.

Type of Partnership Considered

Distribution services agreement

Business Offer

Olive oil producer looks for distribution partners and offers subcontracting activities

Summary

Portuguese innovative micro-company that uses cutting-edge technology of olive oil extraction is looking for companies active in distribution of food products or retailers interested in a distribution agreement. The Portuguese company also offers subcontracting activities to international olive oil producers.

Creation Date	12 June 2015
Last Update	16 July 2015
Expiration Date	15 July 2016
Reference	BOPT20140716001

Details

Description

The Portuguese company is a 3rd generation unit, which uses technology of low temperature and low water addition to enhance and maximize the organoleptic properties of olive oil and thus get a high quality product with unique flavours.

The production of olive oil as a family tradition is now on the 3rd generation. The company uses cutting-edge technology of olive oil extraction, using Pieralisi DMF system becoming the first company to use it. The technology of low temperature and low water addition to enhance and maximize the organoleptic properties of olive oil ensures a high quality product with unique flavours.

At the moment, the company has developed 3 own brands of olive oil:

1st – Superior category extra virgem olive oil, produced with traditional Portuguese varieties Galega (95%) and Cobrançosa (5%) and is collected in Beiras region, a temperate area, where the harvest is done with traditional manual method. This olive oil is extremely smooth, with a touch of chlorophyll, delicate but intense;

2nd – Superior category extra virgin olive oil, produced with the Portuguese traditional varieties Galega, Cordovil and Verdeal. Collected in Elvas city area, south of Portugal, with large thermic amplitude what gives it a smoothly taste with fruitfully unmistakable aroma;

3rd – Superior category extra virgin olive oil, obtained directly from olives and solely by mechanical process. The cold extraction provides high quality and unique flavour, ideal for salads, grilled fish and cod fish.

The Portuguese micro-company is looking for distributors or retailers with a consolidated network of distribution interested in distribution agreements.

The company also offers its production capacity to be subcontracted by international olive oil

producers.

Advantages and Innovations

The Portuguese company is able to supply a wide range of olive oil tastes, is able to supply a large number of packaging options from bulk to individual packaged small bottles accordingly with different preferences, has an unique access to Piralisi DMF technology giving thus a high product quality.

The Mediterranean diet, recognized by UNESCO, often is cited as beneficial for being low in saturated fat and high in monounsaturated fat and dietary fiber. One of the main explanations is thought to be the health effects of olive oil included in the Mediterranean diet.

Technical Specification or Expertise Sought

The Portuguese company looks for distributors or retailers with experience in market and a consolidated network of contacts, and also looks for olive oil producers that need more production to meet their demand.

Regarding the trade of their olive oil, the company uses silkscreened glass bottles for 250ml, 500ml or 750ml. The company can also use predominantly PET bottles (polyethylene terephthalate) in 250ml, 500ml, 750ml and 5000ml formats. The company is also able to commercialise its olive oil in bulk, either in IBC 1000ml, flexitanks 25m2 or tank trucks.

Stage of Development

Already on the market

IPR Status

Trade Marks

Comment Regarding IPR status

Already has 3 different brands of extra virgin olive oil in the market

Profile Origin

FP7

Keywords

Technology

08001005	Food Technology
08002003	Safe production methods

Market

07003002	Health food
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.4.1	Manufacture of oils and fats
G.46.3.3	Wholesale of dairy products, eggs and edible oils and fats

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

Starting to implement the ISO:22000

Languages Spoken

English
French
Portuguese
Spanish

Client Country

Portugal

Partner Sought

Type and Role of Partner Sought

The Portuguese company looks for other enterprises that act as distributors or retailers with experience in market and a consolidated network of contacts in agrofood, and also looks for other olive oil producers that have needs of buying olive oil to meet the demand of their customers.

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250,>500

Type of Partnership Considered

Distribution services agreement
Subcontracting

Business Offer

Polish company specialized in manufacturing of natural and organic food products is looking for distributors and agents.

Summary

Polish company, specialised in manufacturing natural and organic food products is looking for distributors and commercial agents to distribute, represent or offer its products in specific markets.

Creation Date	13 April 2015
Last Update	13 July 2015
Expiration Date	12 July 2016
Reference	BOPL20150319005

Details

Description

The company is a young and has a dynamic team of professionals passionate about herbal plants. The company offers organic and natural products made from the highest quality plants, without food additives or harmful chemical contaminants.

The company products range consists of raw materials and finished organic products:

- organic arabica coffee, organic grain coffees with herbs, green coffees, green coffee with herbs;
- organic herbal teas;
- organic herbs;
- acacia honeys with herbs;
- rose jams;
- food supplements such as elixirs based on herbal extracts;
- organic millet groats with fruits;

The company also created a line of cosmetic products based on herbs.

Advantages and Innovations

The main advantages of our company are:

- the production is 100% pure, natural and organic;
- company products are original in many markets, healthy, rich in vitamins and bioflavonoids;
- company products can be used by diabetics or in pharmaceutical industry and can also be used for different kind of treatments in food production;
- the company offers the highest quality products and also raw materials such as organic herbs and plants used for essential oils, pharmaceutical and medical and cosmetic industry.

Stage of Development

Already on the market

IPR Status

Design Rights, Trade Marks, Exclusive Rights

Keywords

Market

09004008 Other manufacturing (not elsewhere classified)
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.8.9 Manufacture of other food products n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Albania, Republic of, Austria, Bosnia and Herzegovina, Brazil, Federative Republic of,
Bulgaria, Canada, Chile, China, Croatia, Czech Republic, Denmark,
Estonia, Finland, Germany, Hungary, India, Republic of, Ireland, Italy,
Japan, Latvia, Lithuania, Netherlands, Norway, Peru, Republic of,
Portugal, Romania, Russia, Serbia, Slovakia, Spain, Sweden,
Switzerland, Turkey, Ukraine, United Kingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2009

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Already cooperating with partners from United Kingdom, France, Romania, Serbia, Kyrgyzstan, Kazakhstan, Ukraine, Qatar, United Arab Emirates.

Languages Spoken

English
Russian
French
Polish
Portuguese
Spanish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for partners who could distribute natural food products (importers, distributors, agents, stores and online stores, companies that are looking for raw materials such as herbs and plants).

The international partner shall be trading (either to its partners or directly to final customers) or be an agent for trading different types of ecological/ natural products (food, cosmetics).

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Transylvanian wood industry cluster offers to act as a gateway for international b2b cooperation between its group of companies and foreign companies or clusters

Summary

Transylvanian wood industry cluster offers to act as a gateway for international business to business cooperation between its group of companies and foreign companies or clusters. The cluster is able to facilitate contacts and proper commercial communication between its SME members and foreign companies interested to identify suppliers, producers and service providers in the wood related industrial sectors.

Creation Date	11 June 2015
Last Update	21 June 2015
Expiration Date	05 July 2016
Reference	BORO20150417001

Details

Description

The cluster was established in 2010 and is one of the few Romanian clusters benchmarked as a bronze label cluster by the European Secretariat for Cluster Analysis. The cluster gathers 21 companies, 3 professionals associations, 6 public authorities, 4 R&D and education organizations and 6 institutions.

The core of the cluster is represented by its group of companies covering the following fields of the wood industry:

- wood harvesting and processing,
- production of wooden houses and wooden constructions,
- production of wooden doors, windows, stairs and balusters,
- manufacturing of solid wood furniture,
- production of wooden decorations, accessories and sculptures.

The cluster is strongly oriented toward internationalization activities having as main objective the creation of business connections between its member companies and potential foreign business partners.

The advantages of choosing the cluster as an access point toward the Romanian wood industry SMEs consist in the fact that the potential business partner can be directed to the most appropriate company or can receive integrated solutions, products and services involving more than one company.

Contacts with foreign clusters from the same industry field are always welcomed.

Advantages and Innovations

Transylvania has a long tradition in wood harvesting and processing, benefiting of both abundant wood resources and skilled professionals. However finding the right business partner in this field can be difficult due to lack of structured information and language barriers.

Offering a solution to this impediment, the cluster will act as a one stop shop for the foreign companies interested to find a reliable Transylvanian business partner or group of partners in the field of wood industry.

Keywords

Market

09004002	Office furniture and other professional furnishings
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products
09007002	Manufacture of construction materials, components and systems

NACE

A.02.2.0	Logging
C.16.1.0	Sawmilling and planing of wood
C.16.2.1	Manufacture of veneer sheets and wood-based panels
C.16.2.9	Manufacture of other products of wood; manufacture of articles of cork, straw and plaiting materials
C.31.0.9	Manufacture of other furniture

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Materials

Client

Type and Size of Organisation Behind the Profile

Other

Year Established

2010

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

Romanian

English

Hungarian

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The cooperation partner should be a foreign company interested to find a Romanian subcontracting partner, manufacturer or service provider in the field of wood industry.

The cluster will act as a one stop shop for these companies, being able to direct them toward the most appropriate Romanian company or to offer integrated solutions, products and services involving more than one company.

Cluster to cluster relations are welcomed as they could lead to commercial partnerships between their respective SME members.

Type and Size of Partner Sought

SME 11-50, SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Services agreement

Business Offer

Pulsed electric field technology for precision processing of healthy, structured and tasteful foods and beverages

Summary

A Dutch company is specialised in the engineering and production of pulsed electric field processing systems for the food and beverage industry. By applying pulses of a strong electric field the pores of the cell membranes are enlarged. This leads to more efficient production processes of e.g. potato, vegetable, fruit and meat products and improved structure and taste. The company is looking for cooperation in the frame of a distribution agreement or joint venture agreements across Europe.

Creation Date	13 May 2015
Last Update	07 July 2015
Expiration Date	06 July 2016
Reference	BONL20150511001

Details

Description

A Dutch high-tech company is specialised in food technologies with a special focus on pulsed electric field technology for food and beverage processing. The company was established in 2000 and combines years of experience with pulsed power technology.

Pulsed electric field processing or electroporation is a method for processing potato, vegetable, fruit and meat products by means of brief pulses of a strong electric field. Electric field processing enlarges the pores of the cell membranes and in this way can significantly improve processes and product quality. Permeabilizing cell membranes is the key function in food processing to enhance the winning of valuable intracellular compounds from cells, resulting in improved extraction and also improved cutting, easier peeling and various other process and product improvements that are variety depended. Applied on liquids and semi-liquids pulsed electric field processing can achieve a non-thermal food preservation while maintaining organoleptic and nutritional product quality and freshness.

The Dutch company is seeking contacts with companies active in the field of specialized machinery and equipment for the food and beverages sector in Europe, that are interested in cooperation in the frame of distribution agreements and joint venture agreements.

Advantages and Innovations

For processing of solids like potatoes for French fry manufacturing the company's pulsed electric field processing technology induces poration of potato cells, leading to cell disintegration. This makes the proposed technology an excellent alternative for preheaters in the potato industry. The treatment also improves cut quality and significantly reduces French fry breakage. Water and energy consumption in potato processing are reduced; blanching, drying and pre-frying times are shortened. Furthermore, the leaching of sugars is improved. The treatment can also reduce frying oil absorption and fat content up to 50%.

Applied on liquids and semi-liquids pulsed electric field processing technology can achieve a

non-thermal food preservation while maintaining organoleptic and nutritional product quality and freshness.

The pulsed electric field processing technology is energy efficient, compact and hygienic.

Stage of Development

Already on the market

IPR Status

Secret Know-how

Keywords

Technology

08001004 Food Processing

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9 Other processing and preserving of fruit and vegetables

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

2000

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Dutch

French

Client Country

Netherlands

Partner Sought

Type and Role of Partner Sought

The Dutch company is seeking contacts with industrial companies and partners active in the distribution and trade in the field of specialized machinery and equipment for the food and beverages sector in Europe.

The Dutch company is interested in cooperation in the frame of distribution agreements with companies that are well established in the food and beverages sector in their region and/or country.

Regarding industrial production companies with a focus on the food and beverages sector, the Dutch partner is interested in joint venture agreements with the goal to implement the proposed pulsed electric field technology in existing and new to be developed food processing systems and equipment.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250,>500

Type of Partnership Considered

Distribution services agreement

Joint venture agreement

Business Offer

Air purification products that kill and remove viruses, bacteria, dust, asbestos and toxic gases permanently.

Summary

A Dutch technological start-up has developed a range of innovative and very effective air purification products. The products kill viruses and bacteria, and remove other microbes, particulate matter (PM) such as (fine) dust & asbestos and toxic gases and volatile organic compounds. Targeted sectors are hospitals, schools, industry, warehouses, agriculture. The company is looking for agents and distributors in the above mentioned relevant sectors, with emphasis on Western European countries.

Creation Date	03 July 2014
Last Update	30 July 2015
Expiration Date	29 July 2016
Reference	BONL20140701002

Details

Description

This Dutch technological start-up is a spin-off from the Delft University of Technology and founded in 2007. This energetic passionate entrepreneur with a background in nano technology, environmental studies and installation business for hospitals, recognized the potential of a physical mechanism, transformed it into a proven technology and created a range of products with this technology. This process took a few years.

Now the company has a range of products ready, and is a pioneer and specialist in indoor air treatment and indoor air quality. The company translates own technologies into commercial, standardized system, yet continuously developing and seeking new technologies for new or customized product development.

The purification works in a combination of ventilation, electrostatics and an advanced filter system. The smart combination of technologies and design, ensure a very high capture rate, combined with a very low energy consumption. Some of these purification systems do not include any moving parts and yet generate own airflow even without a fan, which makes them silent, safe and sustainable.

The products are available in several categories: stand-alone room air cleaners; induct filtration units for integration with HVAC systems; self-operating indoor climate and ventilation systems, products components & accessories and devices for monitoring indoor air quality. The systems are modular and can be easily scaled up or down upon necessity and application

The open structure and low pressure drop of the systems make them very interesting for effective filtration in mechanical ventilation systems, and practicable in all utility and healthcare buildings and many more.

Now that the products are mature, the company is looking for a distributor that has access to relevant markets and has the technological background to understand and explain the uniqueness of the technology and products.

Advantages and Innovations

The first advantage of these purification systems is that even the smallest particles in the air are caught. Therefore it is one effective effective solution for viruses, bacteria, fungi, (fine) dust, asbestos and toxic gases and many other pollutants. This makes these purification systems suitable for situations where particulate matter (PM) and microbes are a major threat to the health of people and animals, like in healthcare, hospitals, schools, sports, offices, farms.

The second advantage is that the particles are caught and kept in a collector, avoiding that they get blown back into the purified air.

Thirdly, the systems are supplied with an open structure section where the pollutants are collected. Hence, because these purification systems do not contain a fine textile filters, these products do not clog. As a result of that, there is no pressure drop and therefore energy consumption is low. Also humidity is not captured on the filter and thus no microbial growth in the system is possible. Therefore, this is specifically interesting in very dusty situations (like warehouses, agriculture).

Finally, some of the products do not include any moving parts and yet generate own airflow even without a fan, which makes them silent, safe and sustainable.

Stage of Development

Already on the market

IPR Status

Secret Know-how, Design Rights, Patent(s) applied for but not yet granted, Patents granted, Granted patent or patent application essential, Trade Marks, Copyright

Profile Origin

Private (in-house) research

Keywords

Technology

03001001	Cleaning Technology
05005	Micro- and Nanotechnology

Market

05007005	Hospital and other institutional management
07	CONSUMER RELATED
08003007	Other industrial equipment and machinery

NACE

M.72.1.9

Other research and experimental development on natural sciences and engineering

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Healthcare

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2007

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Dutch
German
French
Arabic
Hebrew

Client Country

Netherlands

Partner Sought

Type and Role of Partner Sought

Type of partner sought: agent / distributor

Specific field: Air purification and ventilation, or hospital installations, or industrial installations, or utility / building installations or distribution of agriculture systems and installation.

Role of partner: Bring the product to the market in relevant sectors and give market feedback to the Dutch company for new developments

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Acquisition agreement

Commercial agency agreement

Joint venture agreement

Business Offer

Romanian company specialized in manufacturing and selling fiberglass reinforced polyesters is looking trade partners and it is offering its services as subcontractor

Summary

A Romanian company specialized in manufacturing and selling fiberglass reinforced polyesters is looking for an EU partner for trade intermediary services and it is offering its services as subcontractor.

Creation Date 06 September 2013

Last Update 22 June 2015

Expiration Date 15 December 2015

Reference 20090727004 BO

Details

Description

Established in 1997, the Romanian company is specialized in the manufacture of fiberglass reinforced polyesters.

Given the resistance of fiberglass reinforced polyesters, different parts in a wide range of colors, with indefinite shapes and gauge can be produced, from the smallest objects to industrial fittings. The Romanian company realizes products both in transport, railways areas and agriculture or industrial areas.

Products for public spaces, food markets, play equipments for children, mini basket - ball panels, bus stations, benches for parks, traffic signs, superstructures (car body), kitchen furniture, garbage wheelbarrow and wheeled garbage cans.

The company is looking for an EU trade partner – distributor – for its products; furthermore, the Romanian company is and it is offering its services as subcontractor.

Advantages and Innovations

The main advantages of the Romanian company are the high technical level, similar to the one from Western markets, superior quality, reliability and low cost production!

Keywords

Market

009007006	Other construction and building products related
08005	Other Industrial Products (not elsewhere classified)

09003004 Distributors, imports and wholesalers
09004008 Other manufacturing (not elsewhere classified)
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.23.1.4 Manufacture of glass fibres

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Spain, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1997

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover): 10-49%

Certification Standards

ISO 9001
ISO 14001
ISO 18001
other

Languages Spoken

English
French

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

Type of partner: Company
Field of activities: Trade, Manufacturing
Trans-National Co-Operation: Preferred

The company is looking for partners among medium and large companies interested in trade intermediary services and which manufacture the same/related range of products and are interested in subcontracting services for products used in transport, railways areas, agriculture or industrial areas.

Type and Size of Partner Sought

SME 11-50,251-500,SME 51-250

Type of Partnership Considered

Distribution services agreement
Subcontracting

Business Offer

Romanian company specialized in manufacturing plates, foils, tubes and plastic profiles is looking for trade partners and it is offering its services as subcontractor

Summary

With more than 15 years of experience in the field of manufacturing thermoformed products for transport, railways areas, agriculture and other industrial areas, the Romanian company is specialized in manufacturing plates, foils, tubes and plastic profiles. The company is looking for trade partners and it is offering its services as subcontractor for partners active in the same/ related field of activity.

Creation Date	06 September 2013
Last Update	22 June 2015
Expiration Date	15 December 2015
Reference	20090727005 BO

Details

Description

The Romanian company was founded in 1997, at the initiative of an engineer after its personal experience which led to the identification of a market segment uncovered at that time by producers and merchants.

The activity of the company focuses the design, production and sale, both on the internal and external market, of products made of polyester reinforced with fiberglass, composite marble and thermoformed articles.

The company has a complete production cycle starting from the design, manufacturing models and molds up to achievement of the finished product.

Products are tracked in all stages starting from checking raw materials and materials, molds, the flow-work, up to the final inspection, thus ensuring the reproducibility of the quality of the finished product.

The clients have the possibility to personalize their products.

The company has implemented the Quality Management System according to SR EN ISO 9001:2008, Environmental Management System according to EN ISO 14001:2005 Management System and Occupational Health and Safety according to OHSAS 18001:2008.

The company is looking for partners among medium and large companies interested in the distribution of the Romanian products abroad and it is offering its subcontracting services for partners, which are active in the same or related field of activity.

Advantages and Innovations

- high technical level;
- superior quality of products;

- reliability;
- low cost production.

Keywords

Market

009	Other
07004008	Other consumer products
09003004	Distributors, imports and wholesalers
09004006	Packing products and systems
09004008	Other manufacturing (not elsewhere classified)

NACE

C.22.2.1	Manufacture of plastic plates, sheets, tubes and profiles
----------	---

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Spain, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1997

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover): 10-49%

Certification Standards

ISO 9001
ISO 14001
ISO 18001
other

Languages Spoken

English
French

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

Type of partner: Company
Field of activities: Trade, Manufacturing
Trans-National Co-Operation: Preferred

The Romanian company is looking for partners among medium and large companies, which are active in the same or related field of activity, as well as in transport, railways areas, agriculture and other industrial areas and interested in thermoformed products.

Type and Size of Partner Sought

SME 11-50,251-500,SME 51-250

Type of Partnership Considered

Distribution services agreement
Subcontracting

Business Offer

Romanian company specialized in woodworking (sawmilling and planing of wood) is offering its services as subcontractor

Summary

Located in Transylvania, a Romanian company specialized in woodworking has 15 years of experience in sawmilling and planing of wood. The company is looking for potential partners active in the same or a related field of activity interested in the subcontracting services offered by the Romanian partner.

Creation Date	28 August 2013
Last Update	29 June 2015
Expiration Date	16 December 2015
Reference	20091104037

Details

Description

Established in 1999, the Romanian company is active in the field of wood working and manufacturing, but it is specialized mainly in sawmilling and planing of wood. The main products/ activities of the company in the field of woodworking include: timber, semi-finished beech, strips of beech and furniture made of agglomerated wood panels. Having in view the experience, professionalism and quality of services, the Romanian company is offering its services as subcontractor for foreign partner interested.

Advantages and Innovations

The Romanian company is highly flexible, reliable and motivated.

Keywords

Market

009007006	Other construction and building products related
09004008	Other manufacturing (not elsewhere classified)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.16.1.0

Sawmilling and planing of wood

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Spain, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1999

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover): 0-9%

Languages Spoken

Romanian
Hungarian

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The potential partner could be a company active in the forestry, woodworking field of activity or in a wood manufacturing related sector. The foreign partner could also be involved in the construction field bases on wood structures. The partner should be reliable and, if possible, to have previous trans-national experience.

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250

Type of Partnership Considered

Subcontracting

Business Offer

Romanian company experienced in organizing conventions and trade shows for the wood industry is offering its services as subcontractor

Summary

A Romanian company with 12 years of experience in organizing conventions and trade shows for companies involved in the wood industry is offering its services as a subcontractor for foreign partners interested in (co-)organization, participation, promotion or any other related activities.

Creation Date	06 May 2014
Last Update	02 June 2015
Expiration Date	01 December 2015
Reference	BORO20140430001

Details

Description

Located in the heart of the country, the Romanian company was established in 2002, being specialized in organizing conventions and trade shows for companies involved in the wood industry.

The main activity of the Romanian company consists of communication and marketing; thus, every year the company organizes its own two international events, as well as other conventions and trade shows for Romanian and international partners.

The Romanian company has the necessary experience and professionalism in order to organize successful events, advertising campaigns and related projects, by designing catalogues, flyers, portfolios, banners etc., by establishing marketing communications and building up corporation identity.

Over the years the Romanian company has created and developed a few brands well-known in the field of wood, being proud of its international conventions and trade shows, as results of a professional team's work.

Willing to extend its business, the Romanian company is offering its services as subcontractor for foreign companies interested in (co-)organization, participation, promotion or any other related activities in the wood industry sector.

Advantages and Innovations

The Romanian company is for already 12 years active in the field of organizing conventions and trade shows in the wood industry sector, having many satisfied clients. The staff is offering professional services and their ambition and devotion are key factors of the future development of the company!

Keywords

Market

08003004	Industrial trucks and tractors
08003007	Other industrial equipment and machinery
09003002	Advertising and public relations
09003007	Other services (not elsewhere classified)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

N.82.3.0	Organisation of conventions and trade shows
----------	---

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2002

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover): 10-49%

Languages Spoken

English
Hungarian

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The potential partner could be any foreign company active in the wood industry sector (could be forestry, industrial trucks and tractors, as well as industrial equipments and machinery used within the wood sector, or even advertising services), interested in finding a reliable partner for the organization of specialized conventions and trade shows.

Type of Partnership Considered

Subcontracting

Business Offer

Romanian company specialized in energy crops is looking for trade partners

Summary

Creation Date	12 February 2014
Last Update	16 July 2015
Expiration Date	21 December 2015
Reference	BORO20140210001

Details

Description

Established in 2011 in Transylvania, the Romanian company active in the field of renewable energy resources focuses its activity mainly on short-rotation-plantations. The company is a known company on the Romanian market involved in the import, marketing, planting and exploitation of mature energy crops, being the sole distributor of the Paulownia Clone in Vitro 112 hybrid, which is adapted to the climatic conditions in Europe. Although a young company, the Romanian company is already known on the internal market and it is involved in transnational activities with partners from Hungary and Spain, for it is offering a full range of services, including the soil analysis, planting, monitoring of the plantation, etc.

Willing to expand its range of partners, the Romanian company is looking for trade partners interested in representing the Romanian company abroad and in promoting and selling the energy crops.

Advantages and Innovations

- CPVO certification;
 - TUV quality certificate;
 - European certificate and passport;
 - Trading license.
-

Keywords

Market

09003004	Distributors, imports and wholesalers
09003007	Other services (not elsewhere classified)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.1.9

Growing of other non-perennial crops

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2011

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

As a second activity, the Romanian company is dealing with the promotion and setting-up of biomass and waste gasification plants for the production of alternative energy.

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The potential partner could be a SME active in the agricultural field or in the forestry field or any related field of activity. The partner could also be involved in the distribution, import or wholesale field and/or in services.

The tasks to be performed by the foreign partner are: representation, promotion, trade and specialized assistance for energy crops.

The foreign partner should be reliable and interested in mutual financial benefits!

Type of Partnership Considered

Distribution services agreement

Business Offer

Romanian company actively involved in the field of growing and processing sea buckthorn is looking for distributors for its bio products (sea buckthorn oils, powders, jams, syrups, etc.)

Summary

A Romanian company actively involved in the field of growing and processing sea buckthorn is manufacturing bio products, such as: sea buckthorn oils, powders, jams, syrups, etc. The Romanian company is looking for foreign distributors willing to sell the sea buckthorn bio products abroad.

Creation Date	08 May 2014
Last Update	02 June 2015
Expiration Date	01 December 2015
Reference	BORO20140507001

Details

Description

Established in 1992 in Transylvania, the Romanian company is active in the field of retail sale in non-specialised stores with food products and related.

Starting with 2008 the Romanian company focused its activity on growing and improving the culture of sea buckthorn (*Hippophae rhamnoides*). The company developed a sea buckthorn female plant, called Miki, which can be found in the Official Catalogue of Varieties and Hybrids Crop Plants in Romania. Also, the Romanian company continued its researches in this field of activity and it is now waiting for the official approval for other two sea buckthorn varieties.

The Romanian company owns a surface of 6 ha of sea buckthorn in the second year of culture (in organic conversion stage) and 2 ha of sea buckthorn (in fruit stage)

In 2013, the Romanian company started the activity of processing the organic sea buckthorn fruits, as well as blueberries and currants all organic, offering to its clients a valuable of vitamins from fruits.

As a novelty for the Romanian market, the company produced and promoted the sea buckthorn oil, which was developed using the highest natural oil extraction method, namely the extraction with carbon dioxide (CO₂)!

The Romanian bio products (oils, powders, jams, syrups, etc.) are the result of years of research and search for solutions in the field of processing and storage of sea buckthorn products, so as their qualities of natural and bio products are preserved.

Interested in extending its market and to promote its bio products internationally, the Romanian company is looking for foreign distributors willing to sell the sea buckthorn bio products abroad.

Keywords

Market

07002005	Other retailing
07003002	Health food
07004008	Other consumer products
09003004	Distributors, imports and wholesalers
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.47.1.1	Retail sale in non-specialised stores with food, beverages or tobacco predominating
----------	---

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1992

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activities: 10- 49%

Languages Spoken

English

Hungarian

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The potential partner should be interested in promoting and selling the Romanian sea buckthorn bio products abroad; it can be active in the field of retailing, distributors, importers, wholesalers of food and other consumer products, but it can be also involved in the field of agriculture and health food.

The foreign partner should be reliable and it would be good if they have already been involved in trans-national activities, but not compulsory!

Type of Partnership Considered

Distribution services agreement

Business Offer

Romanian organization actively involved in raising goats and processing of goat milk is searching for trade partners interested in selling the Romanian goat milk products abroad

Summary

A Romanian organization located in a Transylvania is actively involved in raising goats and processing of goat milk. Willing to promote and sell the Romanian goat milk products abroad, it is searching for foreign partners interested in trade intermediary services.

Creation Date	19 May 2014
Last Update	22 June 2015
Expiration Date	10 December 2015
Reference	BORO20140515003

Details

Description

Established in 2008 in Transylvania, the Romanian organization is actively involved and supporting the sector of raising goats and processing of goat milk. The Romanian organization counts on a daily production of goat milk of 2,600 liters produced by approximately 1900 goats carefully raised.

The Romanian association is currently producing and selling on the Romanian market various types of traditional goat cheese, such as: fresh goat cheese, aged goat cheese, mixed goat cheese, fresh goat curd, etc.

Interested in promoting and selling the traditional Romanian goat cheese abroad, the association is looking for foreign trade partners willing to sell the quality Romanian products in their own countries.

Keywords

Market

07003002	Health food
07005002	Other restaurants
09003004	Distributors, imports and wholesalers
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.4.5	Raising of sheep and goats
C.10.5.1	Operation of dairies and cheese making
G.46.3.3	Wholesale of dairy products, eggs and edible oils and fats

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2008

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The potential partner could be any foreign company involved in the field of health food, restaurants, distributors, importers and/ or wholesalers or even to companies active in the field of agriculture and animal husbandry interested in getting in contact with the Romanian organization so as to promote and sell the traditional Romanian goat cheese abroad. It is preferred that the foreign partner has already been involved in transnational co-operations!

Type of Partnership Considered

Distribution services agreement

Business Offer

Lavender oil offered for cosmetic industry.

Summary

A Bulgarian company involved in agriculture activities and especially in cultivation of lavender and extraction of lavender oil is looking for distributors for their product in the European Union.

Creation Date 15 July 2014
Last Update 07 July 2015
Expiration Date 21 January 2016
Reference BOBG20140715001

Details

Description

The Bulgarian company is marketing lavender oil on the territory of North East of Bulgaria.

The variety is *Lavandula Angustifolia*. The species name *angustifolia* is Latin for "narrow leaf". Previously, it was known as *Lavandula officinalis*, referring to its medicinal properties. This lavender variety is commonly grown as an ornamental plant. It is popular for its colorful flowers, its fragrance and its ability to survive with low water consumption.

Most commonly the lavender oil has been known for its relaxing effects on the body and therapeutic-grade on the skin. It may be used to cleanse cuts, bruises and skin irritations. The fragrance is calming, relaxing and balancing – physically and emotionally. Carrying a bottle of lavender around with you is like having your own personal first aid kit, perfume and pick-me-up.

The company is looking for distributors for their product in the European Union.

Advantages and Innovations

High quality of the lavender oil processed in own distillery by the steam distillation method.
Use of modern technologies and machinery for the process of extraction.
Perfect quality/price ratio.

Stage of Development

Already on the market

Keywords

Market

07004002 Health and beauty aids

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.20.5.3

Manufacture of essential oils

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2002

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
Bulgarian

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

The company is looking for partners that are willing to distribute or represent the product of the company and who possess basic knowledge of lavender, lavender oil and lavender oil market. It is desirable for the partner sought to be able to provide an easier access to new markets. The possible partners can be cosmetics companies, companies dealing with essential oils, culinary companies, preventive health care companies, cleaning companies (to use the oil for refreshment purposes).

Type of Partnership Considered

Distribution services agreement

Business Offer

French company selling milk replacers for young farm animals is looking for distributors

Summary

French company specialized in cattle breeding offers high quality milk replacers for young farm animals. It is looking for importers, trade agents and distributors.

Creation Date	22 July 2015
Last Update	31 July 2015
Expiration Date	30 July 2016
Reference	BOFR20150720002

Details

Description

This French company is well established on the European and North American young animals breeding industry. It offers a cutting-edge range of milk replacers for young farm animals feeding (including calves, lambs and kid goats). The company is considering business agreements with importers, distributors and trade agents. It can either supply raw materials or semi-finished milk replacers based products.

The company has been an actor of the milk replacers since 1959.

The milk replacers quality is ensured by a range of national and international certifications (ISO 22000, QS/GMP) and high quality standards of production (Implementation of the HACCP method, defined as a systematic preventive approach to food safety from biological, chemical, and physical hazards in production processes).

Advantages and Innovations

The company's production is made with top quality raw material set out in specification forms and controlled for each delivery by the laboratory, that follows stringent quality requirements and specifications to analyse ingredients : gas chromatography, HPLC chromatography, atomic absorption spectrophotometry.

This subtle balance applied to those milks replacers guarantees for the stock breeders a final top quality meat that reinforces the value of their products in the market.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.9.1 Manufacture of prepared feeds for farm animals

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1959

Turnover

100 - 250M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 22000

Languages Spoken

English
German
French

Client Country

France

Partner Sought

Type and Role of Partner Sought

The company is looking for importers, trade agents and distributors or other organizations within the farming sector or in the field of animal welfare.

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Italian company operating in the electronics manufacturing services field is offering itself as subcontractor.

Summary

The Italian company, located in the Emilia-Romagna region, is specialized in the production of electronic boards and appliances and it is interested in offering its subcontracting services to other European companies.

Creation Date	04 August 2014
Last Update	30 July 2015
Expiration Date	07 February 2016
Reference	BOIT20140801003

Details

Description

The Italian company was established in the 1997 and it is operating in the electronics manufacturing services field. It produces electronic boards and appliances and now it has a department in Hungary. The company actually is able to provide high quality solutions for the following sectors: industrial automation; domotics; industrial precision measurement; agriculture; automatic identification; security systems; vision system; civil automation; biomedical; car diagnostic; mobile computing; broadcasting and avionics. The company's work is crucial in supporting technological development. It works with domotics houses doing fast prototyping and it implements mass production for its clients. The Italian company offers itself as subcontractor for the production of electronic boards and appliances and is dispoable to evaluate a collaboration with European companies.

Advantages and Innovations

Thanks to its know-how and high technological level, the company is flexible on customer's requests and it is able to work in many different industrial sectors.

Processes excellent running and high standard technology allow the company to get a competitive production either of large and medium-sized cards or of the single hi-tech prototype card

Stage of Development

Already on the market

Keywords

Market

03001009 Other electronics related (including keyboards)

NACE

C.26.4.0 Manufacture of consumer electronics

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1997

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company obtained also the certification: IPC-A610 @Gestlabs IPC Member @IPC

Certification Standards

ISO 9001:2008

Languages Spoken

English
Italian

Client Country

Italy

Partner Sought

Type and Role of Partner Sought

The ideal partner should be a company operating in the industrial automation, domotics, industrial precision measurement, agriculture, automatic identification, security systems, vision system, civil automation, biomedical, car diagnostic, mobile computing, broadcasting and avionics sector. The partner must be interested in a collaboration with a subcontractor for the production of electronic boards and appliances.

Type and Size of Partner Sought

>500 MNE, 251-500, >500

Type of Partnership Considered

Subcontracting

Business Offer

Water retaining soil enhancer for flowers, trees and other plants

Summary

A German company offers a highly sophisticated, patented soil enhancer that retains water in the ground and releases it to the plants as the soil gets dryer. This ensures the optimum water supply while reducing irrigation requirements. The granules are non-toxic and insensitive to salt. Applications are in parks, gardens, agriculture as well as in flower pots. Distribution partners are sought.

Creation Date	06 August 2014
Last Update	27 July 2015
Expiration Date	01 December 2015
Reference	BODE20130809001

Details

Description

A German company offers a highly sophisticated, patented soil enhancer. Normally, up to 70% of irrigation water seeps away or evaporates. The German company's product retains that water in the ground releasing it to plants as the soil gets dryer.

The granules absorb water at up to 30 times their own weight. This happens in line with the saturation of the soil into which the granules are mixed. During this process the granules swell and they shrink again as the water is released to the soil and the plant roots.

This sequence is repeated throughout the product life of the granules, aerating the soil and optimizing the development of root systems. Plants grow stronger, biomass production and crop yield are improved.

Nutrients and other agents contained in the irrigation water are stored in the granules along with the water. Thus they remain effective for a longer time and dosages can be reduced. The granules merge with the soil. Roots can easily grow around the granules and can even penetrate the granules which become soft like a sponge once they have absorbed water.

The granules consist of volcanic rock dust, sands and minerals and are based on a naturally modified polymer basis. The lifetime is three years. After that time the organic polymer has been degraded biologically.

Applications are flowers and plants in gardens and landscaping, in flower pots, in agriculture, in lawns, cemeteries, trees and shrubs on road sides

Advantages and Innovations

- Irrigation efforts reduced by up to 50%
- Water is available when the plants need it. Non toxic and environmentally friendly
- Biologically degradable,
- Granules are to a large extent insensitive to salt (fertilisers),
- Improved growth conditions lead to vital healthy flowers and plants,
- Merges with the soil and is not washed out to the surface

Stage of Development

Already on the market

IPR Status

Patents granted

Profile Origin

Private (in-house) research

Keywords

Technology

07001001	Agriculture Machinery / Technology
07001005	Horticulture
10004008	Water Resources Management

Market

07004006	Garden and horticultural products
08001022	Agricultural chemicals

NACE

C.20.1.5	Manufacture of fertilisers and nitrogen compounds
G.46.1.1	Agents involved in the sale of agricultural raw materials, live animals, textile raw materials and semi-finished goods
G.46.2.2	Wholesale of flowers and plants
G.47.7.6	Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialised stores

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2007

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

Distributors are sought: Companies with good contacts to wholesale and large retail chains in horticulture and landscaping, well established in their national markets.

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Nature, wildlife and science topics prepared and processed for media, educational and commercial purposes

Summary

A small German company offers to process and prepare scientific information on nature topics in a generally understandable way. They combine expert biological know-how with special film and photo techniques to deliver unique solutions for TV, publications, education and industry. Partners are sought for commercial and technical co-operation to adjust the services to their requirements as well as partners for the development of new products.

Creation Date	01 September 2014
Last Update	18 August 2015
Expiration Date	01 March 2016
Reference	BODE20140901002

Details

Description

A small German media consultancy company is specialised in nature topics. The company functions as an effective link between science and media. Their concept combines scientific know-how, comprehensible information and entertainment aspects. The goal is to offer sophisticated educational entertainment showing the fascination and aesthetics of nature based on scientific knowledge. The company has established special video and photo techniques in order to implement the projects.

The projects carried out and services offered cover a wide range:

- Nature logistics: provision of logistical information, e.g. when and where to film a certain animal or plant
- Visualisation: Technical and content-based approach to visualise stories with wildlife topics
- Story development: Identification of new developments which can entertain a wide audience. Development of exciting stories and design of proposals or thorough concepts to facilitate any kind of media production.
- Editorial processes: Scientific facts and background information are researched. Articles written by others and facts collected can be checked for inaccuracies. Information can be processed in an understandable way tailored to the target group
- Event organisation: This includes organisation of exhibitions, workshops and seminars as well as safaris

The company founders are biologists with a strong background in imaging technologies who work with a team of international experts of various disciplines. They adhere strictly to nature, animal and species protection laws.

Current and Potential Domain of Application: TV production companies, private and public broadcasting corporations, advertising agencies, public institutions, commercial enterprises and editorial departments of scientific book and newspaper and magazine publishers.

Partners are sought for commercial and technical co-operation to adjust the services to their requirements as well as partners for the development of new products.

Advantages and Innovations

- Professional combination of science and entertainment
- Biological experts and interdisciplinary team tailor projects to customer requirements
- Special film and photo technology suited for nature projects
- Unique know-how and experience available

Stage of Development

Already on the market

Profile Origin

National R&D programme

Keywords

Technology

01004002	Applications for Tourism
10002005	Biodiversity / Natural Heritage
11003	Information and media, society

Market

01001001	Radio and TV broadcasting stations
09003006	Media related services
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

M.74.2.0	Photographic activities
R.91.0.4	Botanical and zoological gardens and nature reserves activities

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2000

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

The company is interested in service agreements with technical assistance and technical co-operation.

They are on the one hand looking for partners needing their expertise to carry out projects. The services will be adjusted to their requirements.

On the other hand they are also looking for partners with complementary activities to develop new products and services. Partners may derive from creative industry, IT or any other sector.

Type of Partnership Considered

Services agreement

Business Offer

Producer of preserved and processed wild mushrooms is looking for distribution services and manufacturing agreements with food processing industries

Summary

A Bulgarian company specialized in processing of wild mushrooms: - Boletus Edulis (known also as cep, penny bun, porcino, or king bolete), - Marasmius Oreades (known also as Scotch bonnet or fairy ring champignon) - Cantharellus Cibarius (known also as chanterelle, golden chanterelle or girolle), is looking for distributors, retailers, wholesalers for distribution service and companies from the food processing industry which are looking for manufacturing agreements.

Creation Date	02 March 2015
Last Update	15 July 2015
Expiration Date	14 July 2016
Reference	BOBG20150302001

Details

Description

A Bulgarian family company located in the slopes of the Balkan Mountain produces preserved and processed wild mushrooms. The company offers to its potential client's mushrooms, typical for the Bulgarian region:

- Boletus Edulis (known also as cep, penny bun, porcino, or king bolete, usually called porcini),
- Marasmius Oreades (known also as Scotch bonnet, fairy ring mushroom or fairy ring champignon)
- Cantharellus Cibarius (known also as chanterelle, golden chanterelle or girolle).

Other wild mushrooms proceeded are Pleurotus ostreatus (known also as oyster mushroom), Hydnum Repandum (known also as sweet tooth, wood hedgehog or hedgehog mushroom), Craterellus cornucopioides (known also as horn of plenty, black chanterelle, black trumpet) nut also Ccultivated champignons.

The products are natural and of high quality, free of any chemical additives, preservatives or stabilizers of any kind. Most of the products are hand-made by well-trained and experienced staff.

The company exports to the USA, South Africa, Russia, France, Germany, Spain, England, the Netherlands, Czech Republic, Croatia, Poland, Ukraine, and Romania. It is able to deliver canned, brined (in drums), shock frozen or dried wild mushrooms, depending on demands but at the same time is very flexible and can accept new technologies, recipes, change the size of the package, or work under customer's private label. The managers are open for new ideas, new products, and new partners - companies from the food processing industry which are

looking for manufacturing agreements .

The company is aiming at expanding its markets in countries, where wild mushrooms are usually used in their cuisine and is looking for distributors, retailers, wholesalers with the capability to enter retail or wholesale chains, large-scale consumer stores: restaurants, hotels, canteen kitchen / catering for distribution service.

Advantages and Innovations

The mushrooms are wild coming from natural regions which are far from industrial pollutants, free of any chemical additives, preservatives or stabilizers of any kind. The mushrooms are manually processed by well-trained staff with experience to make high quality products. The preserved and processed mushrooms can be sold under company's brand. At the same time the company is very flexible in production process and is open for new technologies, recipes, and can produce under customer's private label.

Stage of Development

Already on the market

IPR Status

Trade Marks

Comment Regarding IPR status

The company's products are sold under own trade mark but it is open to produce under clients' trade mark.

Keywords

Technology

08001004 Food Processing

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.8.9 Manufacture of other food products n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1991

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The mushrooms are gathered by hand from different parts of Bulgaria. The processing of the wild mushrooms is made under strict control of experts. This inspection guarantees the absolute absence of false mushrooms.

Certification Standards

ISO 9001

Languages Spoken

English
Russian
French

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

The company is looking for partners who are able to distribute the specialty food products in their countries - distributors, retailers, wholesalers with the capability to enter retail or wholesale

chains, large-scale consumer stores: restaurants, hotels, canteen kitchen / catering. The other potential partners are companies from the food processing industry which are looking for manufacturing agreements under customer's private label for production of mushrooms.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Manufacturing agreement
Distribution services agreement

Business Offer

Indian manufacturer of Ispaghula Husk (Psyllium Husk) and its base products is looking for partners for trade intermediary activities

Summary

An Indian company specialized in manufacturing of Ispaghula Husk (Psyllium Husk) and its base products, Senna Pods, Senna Leaves and other agri base products, is looking for partners for trade intermediary activities (distributors, agents) to market their products on the European market. The company has expertise and is ready to invest in facility and other requirements.

Creation Date	15 July 2014
Last Update	31 July 2015
Expiration Date	28 January 2016
Reference	BOIN20140709001

Details

Description

The company is supplying material to the European countries since their establishment and is one of the major manufacturers and exporters of Ispaghula Husk, Ispaghula Husk Powder, Senna Pods, Senna Leaves and other agri base products.

The company's total Psyllium Husk production capacity is around 4000 Tons per annum and the policy of the company is to upgrade the equipments to get the best quality products. Today, the company stands at the first rank in providing a 100 % customer satisfaction in terms of quality, on time delivery and prompt in communication.

The company has fully automatic milling plant made from stainless steel and follows the Good manufacturing practices rules. The company has installed a five stage rotor to make the powder as per specifications of customers. At present, company is supplying 30 mesh, 40 mesh and 100 mesh to the different customers worldwide. This plant is fully functioning since 2004.

The company's activities are backed by expansive warehousing facilities with a total storage capacity of 66000 bags i.e. 5000 tons Psyllium seeds for the whole year. There are three separate warehouses with material air lock for raw materials

To give quick & quality products to destination, the company has its own transportation facilities – 5 trucks with marine containers and 3 trucks for transporting raw material from markets to their well designed warehouses.

The Company have their own 2 Forklifts (battery operated and diesel operated) to maintain hygienic condition for handing/loading of finish products in Jumbo Bag. All shipments are made

in marine containers which are cleaned and fumigated before stuffing at plant by a specially trained staff.

The company ranks first in Psyllium & Senna Industry in terms of Quality consciousness. It is company's constant endeavor to deliver only such products, which have qualified our strict quality control norms. Company's fascination for providing best quality product has prompted them to acquire highest system and product certification in form of ISO 9001:2008, GMP and SQF 2000 (HACCP).

The organization maintains well developed and furnished "Quality Control" Laboratory with highly sophisticated equipments and qualified technicians for carrying out chemical and microbiological analysis applicable to their products as per buyer's specific requirement. Their final products are released by quality control department only after approval of Quality Assurance Manager. As a result, the products have been well accepted in International market.

The company is already supplying material to the European countries and is looking for to manufacture finish products in India and directly supply to market in Europe and for this company has required expertise and ready to invest in facility and other requirement.

Advantages and Innovations

The company is in agro base industry since 1973 and located in very near to agricultural market.

The company have facility which fully capable to produces the material as per European standards.

The company have unique equipment to reduce moisture up to require limit.

The company maintains well developed and furnished "Quality Control" Laboratory with highly sophisticated equipments and qualified technicians for carrying out chemical and microbiological analysis.

The company have their own transportation facilities.

Stage of Development

Already on the market

Profile Origin

Private (in-house) research

Keywords

Technology

02002003	Drying
02002006	Hardening, heat treatment

Market

09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products
-------	---

NACE

Q.86.9.0

Other human health activities

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Healthcare

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1973

Turnover

100 - 250M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9001:2008

Languages Spoken

English

Client Country

India, Republic of

Partner Sought

Type and Role of Partner Sought

Field of activities : Trade (Buying/Selling)

Type of partner : Pharmaceuticals Companies, Distributors, Agents looking to manufacture finish product in India and directly supply to market in Europe.

Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

Distribution services agreement

Business Offer

An Indian Trading Company specializing in Engine & Other Components for Automotive, Commercial Heavy Vehicles and Agricultural applications looking for Distributors, Importers and Manufacturers

Summary

An Indian Trading Company, driven by a team of professionals with approx 45 years of cumulative experience in Purchasing, Engineering, Vendor Development, Export Sales and Marketing with India's leading manufacturers of diesel engines and engine components, with the capabilities to select the most appropriate suppliers and to develop long term associations with them, is looking for Distributors, Importers and Manufacturers, who want to source components /products from India.

Creation Date	15 July 2014
Last Update	31 July 2015
Expiration Date	28 January 2016
Reference	BOIN20140709002

Details

Description

The Trading Indian Company offers a range of high quality components from the finest manufacturers in India and presently supplying spare parts to some of the quality conscious customers in USA, UK, Canada, Thailand, Philippines, Mauritius, Poland, Mexico, UAE and Turkey.. The company is managed by professionals with vast experience in Purchasing, Engineering, Vendor Development, Export Sales and Marketing with India's leading manufacturers of diesel engines and engine components. The company's team comprises persons with successful experience in all functions that are critical to an organization involved in global distribution of products such as Vendor Selection/Development, Engineering, Quality Audits, Purchasing, Sales & Marketing. Company's team members have headed these functions at some of India's leading manufacturers of diesel engines and critical engine and transmission components.

The company offers a wide range of the finest quality products for agricultural tractors and for trucks / heavy duty diesel engines from India at competitive prices to worldwide customers.

The company sourced their products from some of the leading manufacturers in India and currently offering some of the popular range such as :

- Alternators & their spare parts
- Balancer Shafts
- Ball Suspension Joints

- Bimetallic Bushings including Connecting Rod Bushings, Camshaft Bushings, Transmission Bushings & a range of other bushings based on customer requirements
- Camshafts in Forged steel & solid machined bars
- Connecting Rods
- Connecting Rod Bolts & Nuts
- Crankshafts in Forged steel material (EN 19C & CK45 grade options)
- Crankshaft Seal Spacers
- Crown Wheel Pinions
- Cylinder Blocks
- Cylinder Heads
- Cylinder Head Bolts & Nuts
- Cylinder Liners
- Cylinder Liner Seals & Shims
- Drag Links
- Feed Pumps
- Gaskets including Cylinder Head Gaskets, Complete Overhauling Gasket Sets / Full Sets, Oil Pan Gaskets & a range of other gaskets as per customer requirements
- Gear Pumps
- Gears
- Gauges: Temperature Gauge, Tachometers, RPM Meter Gauge, Fuel Gauge
- Hydraulic Lift Pumps & Spares for these Pumps
- Impellers for Water Pumps
- Inlet & Exhaust Valves
- Oil Coolers (plate type)
- Oil Pumps
- Oil Seals (in PTFE, FKM, PolyAcrylic, NBR etc.)
- Other Range of Fasteners : Brake Bolts & Nuts, Clutch Finger Bolts, Connecting Rod Bolts & Nuts, Cylinder Head Bolts, Crown Wheel Pinion Bolts, Flywheel Bolts, Shoulder Bolts, Turbo Charger Fasteners and other range of Bolts, Nuts & Rivets in a wide range of material grades.
- PTO Shafts
- Pistons & Piston Rings
- Piston Cooling Nozzles
- Push Rods
- Rocker Shafts
- Rubber & Rubber-Metal bonded parts: Bushings, D Rings, Elbow Hoses, Flat Rings, Grommets, O Rings
- Shut off Solenoid Valves & Coils
- Spare Parts for Agricultural Implements including Plough Discs, Rotavator Blades, Top Links, Top Link Ends, Stabilizer Chains, Linch Pins, Weather Caps etc.
- Spare Parts for Hydraulic Pumps including Control Valves, Relief Valves, Cam Blocks, Pistons etc.
- Starter Motors & their spare parts
- Switches: Oil Pressure Switches, Temperature Switches, Pressure Switches, Fuel Shut Off Solenoids etc.
- Steering Shafts & Nuts
- Thermostats
- Tie Rod Ends
- Valve Bridges / Cross Head Valves
- Valve Collets / Keepers / Cotters
- Valve Guides
- Valve Springs
- Valve Tappets
- Water Pumps & Repair Kits for these including Impellers, Bearings, Seals & Gaskets

The company sourced the above items from OE supplying manufacturers and also get parts develop based on prints/samples received from customers through reliable manufacturers in

India. The company is looking for Manufacturers, Distributors and Importers of spare parts for Agricultural Tractors, Agricultural Implements, Heavy Commercial Vehicles & Passenger Cars who want to source components /products from India on a long term basis through a consolidator-exporter.

Advantages and Innovations

The company is located approx. 100 miles from the most popular sea port of India. Logistically, this allows the company flexibility to source products from manufacturers in north as well as south India, cost effectively. These regions account for over 90% of the manufacturing of components in the India.

The Company is commercially active with approx. 40 manufacturers and their main focus is in the areas of critical application components for engine, valve train, power train, turbocharger parts and fuel injection system.

The company can offer wide package of product sourced from manufacturers from different geographical locations in India.

Stage of Development

Already on the market

IPR Status

Other

Profile Origin

Private (in-house) research

Keywords

Technology

02002010	Machining (turning, drilling, moulding, planing, cutting)
02009012	Automotive engineering
07001001	Agriculture Machinery / Technology
07003002	Fish / Fisheries / Fishing Technology

Market

08003004	Industrial trucks and tractors
08003007	Other industrial equipment and machinery
09001005	Motor vehicles, transportation equipment and parts

NACE

C.29.3.2	Manufacture of other parts and accessories for motor vehicles
C.30.9.9	Manufacture of other transport equipment n.e.c.

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Send to Sector Group

Automotive, Transport and Logistics

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2010

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

India, Republic of

Partner Sought

Type and Role of Partner Sought

Type of Partner: Companies, Distributors and Importers of spare parts for Agricultural Tractors, Agricultural Implements, Heavy Commercial Vehicles & Passenger Cars..

Manufacturers seeking to source components / products from India on a long term basis through a consolidator-exporter.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement

Outsourcing agreement

Commercial agency agreement

Business Offer

Bulgarian company specialized in trade with agricultural production, pesticides, fertilizers and seeds is looking for joint venture

Summary

Bulgarian company is specialized in trade with agricultural production, pesticides, fertilizers and seeds, trade and storage of agricultural products. The company has its own agricultural production located on over one hundred thousand decares. The company is looking for companies from the EU for import and export of agricultural products, fertilizers, seeds and pesticides. The company is requesting joint venture, as well as trade intermediary services (agents, distributors).

Creation Date	08 April 2014
Last Update	08 July 2015
Expiration Date	18 January 2016
Reference	BOBG20140408002

Details

Description

Bulgarian company with more than 25 years of experience is specialized in trade with agricultural production (wheat and barley), pesticides (herbicides, fungicides and insecticides), fertilizers (eco fertilizers and granular fertilizers for soil application – suitable for all types of soils) and seeds (imported seeds and their own production), trade and storage of agricultural products. The company has its own agricultural production located on over one hundred thousand decares. The company buys agricultural production from farmers across the country and has its own transportation. The company is looking for similar companies from the EU for import and export of agricultural products, fertilizers, seeds and pesticides. The company is requesting joint venture, as well as trade intermediary services (agents, distributors).

Advantages and Innovations

It is the first company in Bulgaria which organized seminar for innovative approach in Bulgarian agriculture with more than 150 participants from Bulgaria and abroad. The company has been awarded to be the best Euro Farmer in 2012.

Stage of Development

Already on the market

Keywords

Market

08001022 Agricultural chemicals
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.6.1 Wholesale of agricultural machinery, equipment and supplies

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1989

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Bulgarian
Russian

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

Looking of loyal and correct partners for import and export of agricultural products, fertilizers, seeds and pesticides. Looking for partners for joint venture, as well as trade intermediary services (agents, distributors).

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement
Joint venture agreement

Business Offer

Swedish company specialized in developing and manufacturing weighing products is looking for distributors

Summary

Swedish company specialized in developing and manufacturing weighing products for the use at sea (marine scales) is looking for distributors primarily in Poland, Germany, the Baltic states, Eastern and Southern Europe and Russia within the fishing industry. The scale can be approved and verified for weighing at sea possible according to directive 2009/23/EC.

Creation Date	18 August 2015
Last Update	18 August 2015
Expiration Date	17 August 2016
Reference	BOSE20131028001

Details

Description

A Swedish company offers their marine scales ideally for the marine and fishing industry. The marine scales are developed for commercial -both small and large- fishing vessels; therefore motion, tilt and gravity compensated and verified for use at sea. With the scale comes labelling possibilities of fish species, grading, date/time and area. The software included also makes catch- report and logging possible. The company is looking for distributors of the scales all over the world. The partners should have good contacts and knowledge in the commercial fishing industry. E.g the partner could be a distributor of weighing systems, retailer of electronic products for the marine market, or an actor who repairs and offer service for marine and fishing vessels.

Advantages and Innovations

With more than 40 years within the business, the Swedish company can offer their long experience and high quality of the products to a potential partner. The scales can be approved and verified for weighing at sea possible according to directive 2009/23/EC. The scales are fast, robust, hygienic, easy-to-use and very accurate. Furthermore, they are durable and designed to withstand heavy wash down conditions and waves at sea. The scales may be used all over the world and no recalibration is needed. The software included is also easy to use and makes catch- report and logging possible. Even larger, customized scales and weighing equipment for the use at sea are part of the companies portfolio. The company offers two year guarantee of the product and also a favorable after service support of the products.

Stage of Development

Already on the market

Keywords

Technology

07003002 Fish / Fisheries / Fishing Technology
09001004 Electrical Technology related to measurements

Market

007003005 General food products
007003006 Other food and beverages
09003004 Distributors, imports and wholesalers
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.26.5.1 Manufacture of instruments and appliances for measuring, testing and navigation

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Albania, Republic of, Bulgaria, Croatia, Cyprus, Estonia, Finland,
France, Germany, Greece, Italy, Latvia, Lithuania, Malta,
Montenegro, Poland, Portugal, Romania, Russia, Serbia, Slovenia,
Spain, Turkey,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1979

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The company has more than 40 years of experience within the weighing industry. The company policy is to produce high-tech equipment, which can solve difficult problems and which is easy to work with. After year 2002 most weighing equipment must be certified and EC-verified according to the EU directive 2009/23/EC. The company delivers such scales also for difficult applications e.g. on trucks or in explosive environments with high accuracy. The company are already engaged in transnational activities and have retailers all over the world for their marine scales.

Certification Standards

ISO 9000:2008
other

Languages Spoken

English
Swedish

Client Country

Sweden

Partner Sought

Type and Role of Partner Sought

The partners should have good contacts and knowledge in the fishing industry. For example the partner could be a distributor of weighing systems, retailer of electronic products for the marine market, or an actor who repairs and offer service for marine and boats. The partner should be ready to handle the whole value chain, meaning: marketing, sales, delivery, installations and after-sales matters (support, service, repairs). The Swedish company will be available for initial support, help and education, even when the sales representatives are up and running.

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Distribution services agreement

Business Offer

Hungarian foil products manufacturer and trader is looking for wholesalers, retailers, distributors, agents and other partners in the EU. The SME is open for manufacturing agreement as well.

Summary

The Hungarian company specialized in retail, wholesale and manufacturing of foil goods (bags, flat film, stretch film, etc.) is looking for commercial agents and/or distributors from packaging material, agricultural, food and automotive industry in the EU. The SME is open for manufacturing agreement as well.

Creation Date	13 January 2015
Last Update	25 June 2015
Expiration Date	24 June 2016
Reference	20130312023

Details

Description

The Hungarian firm specialized in retail and wholesale of foil products is looking for wholesalers and distributors in packaging material industry. The products are suitable for food, automotive, logistics, agricultural sector as well. The SME is on market since 2007, so has great market experience.

The manufactured and offered products:

- bags
- pouches
- flat film
- stretch film
- shrink film
- agriculture film
- Polyethylene (PE) raw material.
- Hygiene products: condom, air freshener.

Its target companies are in different segmentations: meal, food, beer and beverages drinks, vegetable, mills, electronic, milk, etc.

It is also looking for retailers like '1 Pound shop' (cheap products), wholesales, cosmetics wholesales who trade with air freshener and condom.

The company would like to sell their products in foreign markets with the help of commercial

agents, wholesalers, retailers or distributors. The company has free capacities so it is also open for manufacturing agreement.

Advantages and Innovations

- Several years of market experience.
- Small, flexible company with quick reactions,
- Competitive market price.
- Wide range of products which could be used widely, in agricultural, food, logistics etc. sectors.

Stage of Development

Already on the market

Keywords

Market

08001001	Plastic fabricators
08001005	Other fabricated plastics
08001018	Polymer (plastics) materials
08005	Other Industrial Products (not elsewhere classified)
09004006	Packing products and systems

NACE

G.46.7.6	Wholesale of other intermediate products
----------	--

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Croatia, Germany, Netherlands, Romania, Serbia, Slovakia,
Slovenia, United Kingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2007

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover) : 10-49%

Languages Spoken

English
Hungarian

Client Country

Hungary

Partner Sought

Type and Role of Partner Sought

The company would like to get in contact with commercial agents, distributors, retailers or wholesalers from abroad to extend market activity to new and foreign markets. The SME is offering its foils products for these partners, but also open for manufacturing agreement. The firm has ability to manufacture products for companies from another companies as well. Trans-national co-operation is preferred.

Type and Size of Partner Sought

SME <10,SME 51-250

Type of Partnership Considered

Manufacturing agreement
Distribution services agreement
Commercial agency agreement

Business Offer

A Polish family vineyard offers its high quality products for distribution.

Summary

A Polish wine manufacturer which started production in 2014, would like to enter international markets with their products and therefore seeks distributors, wholesalers and wine shops. The vineyard cultivates 4 kind of grapes and has the latest winemaking machines. Moreover the manufacturer cooperates with a renowned German winemaker who shares his know-how. As the company has its own laboratory, it can test and control wine parameters and quality all the time.

Creation Date	15 June 2015
Last Update	17 June 2015
Expiration Date	16 June 2016
Reference	BOPL20150608002

Details

Description

A young Polish vineyard is looking for partners: distributors, wholesalers and wine shops to introduce its products on the international markets.

The company, based on the family experience in agriculture, decided to start wine production. Taking advantage of good location of the plant and environmental conditions they started to plant vines. At the moment there are 2 parcels of 17 ha with 4 kinds of grapes: solaris, johanniter, rondo and regent. Meanwhile the company has renovated 19th century outbuilding. The vineyard is equipped with the top wine production machineries. The complex also includes its own processing plant and laboratory what makes it independent and allows to test and control wine quality at the every stage of the production process.

The vineyard has started production in 2014. What is very important it cooperates with well-known German winemaker who support the team in their effort with his know how of wine making. As the company puts a lot of attention to the quality of the offered product and the brand image the producer price is approx. 15 euros per bottle.

The manufacturer is looking for partners across Europe to start long term partnership.

Advantages and Innovations

- the vineyard is equipped with the most recent machines dedicated to winemaking available on the market
- the producer cooperates with well experienced winemaker from Germany
- the company has its own laboratory which means that they can test and control produced wine all the time

- highest quality product costs approx. 15 euros per bottle - which is quite high producer price
- the company team includes experienced growers and enologist

Stage of Development

Already on the market

Keywords

Market

07002005	Other retailing
07003001	Wine and liquors
07005002	Other restaurants

NACE

C.11.0.2	Manufacture of wine from grape
----------	--------------------------------

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2012

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for distributors, wholesaler and wine shops.

The ideal partner should have his own customers base and look for new wine brands to include them in its existing range of product and to present and sell it to its customers.

Type of Partnership Considered

Distribution services agreement

Business Offer

A Bulgarian company manufacturing wooden heating products is looking for distributors and agents

Summary

A company from Bulgaria engaged in the production of cut firewood such as charcoal briquettes, ecological wooden sticks, split fire wood in bags and pellets is looking for foreign partners able to distribute and sell the company's production to European markets. The company seeks to establish long-term and reliable contacts with wholesalers, distributors or commercial agents to distribute their products abroad.

Creation Date	30 July 2014
Last Update	29 July 2015
Expiration Date	02 February 2016
Reference	BOBG20140730001

Details

Description

The company has an extensive experience in the production of heating products and has been actively engaged in the manufacturing of wooden products since 2011. Up to now, the company has been operating exclusively for the Greek and Cyprus markets. Currently, the company is interested in extending its business operations to other European countries as well.

The company production is available in variety of sizes and packages, ranging from 1 meter cut wood, split fire wood in bags, split burning sticks for fire starting in boxes, briquettes, europellets.

The burning sticks are completely ecological, produced from pine wood with no additional processing with chemicals. The sticks are available in packages of 0.5 kg and 1 kg. They can be cut in different sizes in accordance to the customer's preferences.

The briquettes are produced exclusively from high quality oak and are available in packages of 20 kg.

The cut wood is available in numerous packages: from 10 kg, 20 kg, in palettes, big bags, etc.

The company seeks to establish long-term and reliable contacts with wholesalers, distributors or commercial agents with well- established customer channels able to distribute its products abroad.

Stage of Development

Already on the market

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.16.2.9

Manufacture of other products of wood; manufacture of articles of cork, straw and plaiting materials

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2011

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

The company is looking for reliable foreign partners with well- established customer channels who are able to introduce and distribute their products. The company is looking for wholesalers, distributors or commercial agents who have the necessary contacts with chain stores, warehouses and the like.

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250,>500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement

Business Offer

Distributors sought for fresh anchovies and sardines

Summary

A Croatian fishing company is looking for distributors in Europe of fresh seawater small pelagic fish such as sardines and anchovies.

Creation Date 23 June 2015
Last Update 07 August 2015
Expiration Date 06 August 2016
Reference BOHR20150616001

Details

Description

The Croatian company active in the field of fish catching, has a long experience in catching and delivering fish to the foreign markets - today the company is selling 80% of the fish in Italy, and the rest (20%) to the factories in Croatia. The fishing boat the company owns has about 250 working days which allows them to meet the demands of the market.

The company mainly offers small blue fish, like sardines and anchovies.

They are looking for trade intermediaries - distributors, for their fresh seawater pelagic fish.

The company offers the possibility to deliver the fish directly to the customer. The possible quantities that can be delivered are 1t, 1,8t and 26t franco destination due to the company owns a vehicle fleet that allows them to deliver the fish quickly and directly to the customer.

Advantages and Innovations

They can provide customers also with a white fish, if needed.

Stage of Development

Already on the market

Keywords

Technology

07003002 Fish / Fisheries / Fishing Technology

Market

07003002 Health food

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.03.1.1

Marine fishing

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1994

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Croatian

Client Country

Croatia

Partner Sought

Type and Role of Partner Sought

The company is looking for trade intermediaries interested in distribution of fresh seawater fish (like sardines and anchovies). The partners could be wholesalers, supermarket chains or small fish markets.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement

Business Offer

A Polish plant breeding company offers seedlings of a modern potato varieties.

Summary

The plant breeding company from North West Poland offers seedlings of a modern potato varieties tested in crops in Europe and the USA. The company offers a variety of potato, for both edible and industrial purposes. The company is interested in cooperation based on license agreement.

Creation Date	17 July 2013
Last Update	01 July 2015
Expiration Date	11 January 2016
Reference	20120820009 BO

Details

Description

The Polish company has been present in breeding and potatoes seed business for over 60 years and employs 130 employees. In year 2012 the company recorded 4 new potato varieties. The company offers a variety of both edible and industrial potatoes.

The company offers the necessary technology and quality appropriate to the characteristics of varieties adapted to different requirements.

The enterprise has well qualified staff and modern laboratories.

The company is looking for partners interested in buying a license for the seedlings of a modern potato varieties tested in crops in Europe and the USA.

Advantages and Innovations

- modern technology-producing plants
- previous experience in international cooperation
- products already tested

Technical Specification or Expertise Sought

Reliability.
Solidity.
Professional attitude.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.6.1 Support activities for crop production

A.01.6.4 Seed processing for propagation

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

Contact Person

Nicolae Grosan

Phone Number

+40 743496018

Email

nicolae.grosan@aradcda.ro

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Portugal, Romania,
Slovakia, Slovenia, Spain, Sweden, UnitedKingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1950

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

- plant breeding - edible and industrial potatoes breedings - plants are precisely tested in various crops in Europe and the USA
Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Languages Spoken

English
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

Field of activities: Agriculture, plants breeding

Type of partner: The company seeks partners such as seeds/seedling sellers as well as those who are active in plants breeding (grain and potatoes)

Trans-National Cooperation: No Preference

Type and Size of Partner Sought

SME 11-50, SME <10,251-500, SME 51-250

Type of Partnership Considered

License agreement