

Business Request

A Bulgarian company specialized in trade with veterinary products and biocides is willing to act as a distributor

Summary

A Bulgarian veterinary pharmacy is offering its services as distributor to producers/distributors of veterinary products and tools, insecticides and biocides, identification chips for pets and livestock, etc. from Poland, Romania, Greece and Cyprus.

Creation Date	19 June 2015
Last Update	20 July 2015
Expiration Date	19 July 2016
Reference	BRBG20150617001

Details

Description

The Bulgarian company is trading with almost all kinds and brands of veterinary products offered in Bulgaria and in the same time is exclusive distributor of some Austrian, Polish and Greek producers of such products. As there is a big competition in this sector in Bulgaria, the company offers itself as a distributor to producers/distributors that still have not entered Bulgarian markets of veterinary products and equipment (excluding medical machines) or mainly:

- medicines for pets and livestock
- preparations for delousing
- feed additives and vitamins
- veterinary instrumentation
- product for animal care
- everything necessary for small and medium farmers

The company is interested in distribution cooperation with companies from Poland, Romania, Greece and Cyprus in order to expand its product range and offer new products to the Bulgarian market.

Technical Specification or Expertise Sought

The products should be at reasonable and competitive prices, as well as new for the Bulgarian market.

The potential partners are preferable to be small or medium enterprises who haven't yet entered the Bulgarian market with good knowledge on veterinary products marketing.

They should be able to provide suitable initial consultation about their products.

Keywords

Technology

07001009 Veterinary Medicine

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

M.75.0.0 Veterinary activities

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

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Dissemination

Restrict Dissemination to Specific Countries

Cyprus, Greece, Poland, Romania,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2010

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

French

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

The partner sought should be a company from Poland, Greece, Romania or Cyprus, that produces different veterinary products as medicines, tools, additives, etc. and is looking for distributors in Bulgaria.

Type of Partnership Considered

Distribution services agreement

Business Request

Manufacturers sought for birdhouses and bird feeders made of clay

Summary

A French company wants to outsource the production of bird feeders and birdhouses made of clay, declined in 5 different shapes.

Creation Date 07 February 2014
Last Update 24 February 2015
Expiration Date 30 August 2015
Reference BRFR20140207001

Details

Description

In order to widen its product range, a French company specialized in food and accessories for pets, cereal-grain and bird seeds, is looking for subcontractors able to manufacture bird feeders and birdhouses made of clay.

The manufacturers sought should be able to produce clay birdhouses and feeders (seed distributors) with cubic and conical shapes. The objects sought have to be between 30 cm and 160 cm high, they will be declined in 5 different shapes (specifications will be sent on demand). The production expected is 1000 unities for each item.

Advantages and Innovations

- Subcontracting opportunity for clay producers
- The company will provide specifications and pictures

Technical Specification or Expertise Sought

The production partner sought should have an expertise in products made of clay.

Keywords

Market

09004008 Other manufacturing (not elsewhere classified)
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.23.3.2

Manufacture of bricks, tiles and construction products, in baked clay

Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2000

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9001

Languages Spoken

English
French
Spanish

Client Country

France

Partner Sought

Type and Role of Partner Sought

The French company is seeking a manufacturer of clay products able to produce birdhouses and feeders (seed distributors) with cubic and conical shapes declined in 5 models (shapes). The production expected is 1000 unities for each model. Specifications will be provided on demand.

The tasks to be performed by the partner sought:

- Manufacture the finished product according to the French company's specifications
- Manufacture quality products with affordable prices
- The company is expecting a first prototype to be manufactured by May 2014.

Type and Size of Partner Sought

SME 11-50,SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Manufacturing agreement
Subcontracting

Business Request

French distribution company specialized in food packaging seeks European suppliers of plastic yoghurt pots and cream jars

Summary

This French company is specialized in food packaging imports and distributes yoghurt plastic pots to French farmers and dairies. It also sells cream's plastic jars and cheese cream's plastic pot. The yoghurt plastic pots are customizable. The company is currently experiencing strong growth and wants to find new partners suppliers in Europe. It therefore seeks a production plant in Europe capable to produce between 30 million/70 million pots of yoghurt per year, for manufacturing agreement.

Creation Date	12 September 2014
Last Update	18 May 2015
Expiration Date	23 September 2015
Reference	BRFR20140908001

Details

Description

This French company specialized in food packaging imports and distributes yoghurt plastic pots to French farmers and dairies. It also sells cream's plastic jars and cheese cream's plastic pot.

This French company imports today 30 000 000 plastic jars per year. It proposes customizable yoghurt plastic pots: the size of the pots are standard but the farmer and dairies can choose logos, brand name, color, design, typology... This creative French company assists also farmers and dairies to create serigraphy and attractive labelling.

The company is now experiencing a strong growth and wants to develop its activities. It is looking for new suppliers in Europe capable to produce between 30 million and 70 million plastic pots a year. Manufacturing agreement are sought.

Advantages and Innovations

To meet customer needs, this company became plastic yoghurt pot provider, distributor and logistician.

This French company offers a full integrated services to farmers and dairies.

The company can also manage the yoghurt pot's stock for its client .

This company has more than 30 years of very good experience in its field and a solid reputation.

This French company has a very good knowledge of its network (French farmers and dairies).

Technical Specification or Expertise Sought

The French company seeks a European partner able to produce between 30 million/ 70 million pots of yoghurt per year.

The plastic pots have to be made of thermoformed pure polypropylene (PP)

Sought size and weight standards are:

- Pot with 68 ml per 125 grams, 100 milliliters. The weight of each pot is 4.5 grams for yoghurt. Standard dimensions: 125 g capacity, height 70 mm, Ø 68 mm high, 10 mm no stacking. Packaging: 1,860 pots per carton

- Pot-opening 116 ml per 500 grams

- Pot with opening 95 ml to 25 cl

Keywords

Technology

07001001 Agriculture Machinery / Technology

08001003 Food Packaging / Handling

Market

07003002 Health food

07004008 Other consumer products

08003001 Machine tools, other metal working equipment (excl. numeric control)

08003007 Other industrial equipment and machinery

NACE

C.22.2.2 Manufacture of plastic packing goods

C.22.2.9 Manufacture of other plastic products

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1981

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

France

Partner Sought

Type and Role of Partner Sought

The sought partner:

- is a European supplier of plastic yoghurt pots and cream jars.
- has experience in the use of thermoformed pure polypropylene (PP)
- able to produce ideally between 30 million and 70 million plastic pots a year

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Manufacturing agreement

Business Request

Lithuanian company is expanding into fish breeding sector and is looking for a partner

Summary

Lithuanian company, specializing in building and engineering sectors is looking to expand its business into the fish breeding industry. The company has knowledge and engineering capabilities and needs a strong partner in order to ensure the strong process. The company is looking for a joint venture or merger (exchange of shares) partner, as well as being interested in subcontracting or reciprocal production.

Creation Date 21 March 2014
Last Update 20 April 2015
Expiration Date 03 November 2015
Reference BRLT20140304002

Details

Description

Company wants to expand and start activity related to fish sector. At the moment the main activities of the company are engineering services, management of the constructions, Greenfield projects investments. Company is expanding into: fish leather production and fish meal production. The plan is to install a re-circulating (closed) plant for fish breeding and rearing systems, which supplies salmon (*Salmo salar*) 2-3 thousand t/per year. Company requires the partner, who has possibility take part with his technologies and to invest, in order to help to build the desirable object.

Advantages and Innovations

Company has prepared the plot of the development of the new service. The plan is ready and company has all the necessary permissions from the government as well as necessary infrastructure. The idea is company's private property and they own the exclusive rights for this service/product development. The previous experience of the company gives advantages such as strong management capabilities, as well as strong engineering and construction knowledge. The company's main points of advantage: experience, know-how (within technical, engineering and constructional aspects) and the unique idea.

Stage of Development

Concept stage

IPR Status

Secret Know-how, Design Rights, Trade Marks, Exclusive Rights, Copyright, Other

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.03.2.1

Marine aquaculture

A.03.2.2

Freshwater aquaculture

Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2003

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Russian

Lithuanian

Client Country

Lithuania

Partner Sought

Type and Role of Partner Sought

Company is ready to various proposals, looking for investors, looking for joint venture or merger (exchange of shares) partner, as well as interested in subcontracting or reciprocal production.

Type of Partnership Considered

Subcontracting
Joint venture agreement
Reciprocal production

Business Request

Serbian agriculture machinery trader is willing to become a representative for the Serbian market.

Summary

A Serbian company specialized in trade of agriculture machinery is looking for quality producers to broaden their offer. It is willing to become a representative for the Serbian market.

Creation Date 08 December 2013
Last Update 02 June 2015
Expiration Date 16 December 2015
Reference 20101223103

Details

Description

A Serbian company specialized in trade of agriculture machinery is looking for quality producers to broaden their offer. It is willing to become a representative for the Serbian market.

The company has 5 mobile teams and a well-equipped warehouse, thus it can at any time respond to the needs of clients. They also have 12 dealers that provide on-site support to customers of their products.

Advantages and Innovations

A company with strong reputation in agricultural machinery trade. Reliable partner with good after sale & support service.

Technical Specification or Expertise Sought

Long-lasting cooperation with potential partners.

Keywords

Market

08003001 Machine tools, other metal working equipment (excl. numeric control)

NACE

G.46.6.1 Wholesale of agricultural machinery, equipment and supplies

Network Contact

Issuing Partner

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Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Cyprus, CzechRepublic, Denmark, Estonia,
Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Spain, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

2005

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Trade in all kind of agricultural machinery: tractors, loaders, plows, sowing machines, mowers, sprayers, collectors, balers, combine harvesters, silos, irrigation systems, mixers. Percentage of Trans-National Activity (defined as approximate of turnover): 0-9%

Languages Spoken

English
Serbian

Client Country

Serbia

Partner Sought

Type and Role of Partner Sought

Field of activities: Manufacturing
Type of partner: Company
Trans-National Co-Operation: Preferred

Type and Size of Partner Sought

SME 11-50,251-500,SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

A Polish company active in the field of fertilizers and agricultural chemicals offers distribution services

Summary

A Polish company experienced in the field of fertilizers and agricultural chemicals including substances which support the cultivation and breeding is looking for innovative producers of fertilizers, pesticides and construction chemicals who operate in the EU to distribute these products on the Polish market.

Creation Date 09 September 2014
Last Update 18 September 2014
Expiration Date 18 September 2015
Reference BRPL20140904001

Details

Description

The company was established as a response to the identified needs of the target groups such as farmers, growers and gardeners.

Analysis of the European market shows that many new and innovative chemical products for agriculture and horticulture are available only in the country of manufacturer and are not available in other countries.

The company is looking for partners - manufacturers who would like to enter new markets. The company wants to import finished products and implement them on the Polish market as well as in other EU countries (mainly in the Central and Eastern Europe). Its offer also applies to manufacturers who have developed new types of fertilizers and agricultural chemicals.

Advantages and Innovations

The company was established by people with many years of experience in the agricultural and horticultural environment. If it's necessary, it has the organizational and financial facilities and can provide services of independent experts.

Keywords

Technology

07001005	Horticulture
07001006	Pesticides

Market

05009004 Plant health

NACE

C.20.1.4 Manufacture of other organic basic chemicals
C.20.1.5 Manufacture of fertilisers and nitrogen compounds
C.20.2.0 Manufacture of pesticides and other agrochemical products

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Bio Chem Tech

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2014

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

none

Languages Spoken

English
German
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for producers of fertilizers or chemicals that operate in the EU. The company is also interested in implementing new, innovative chemical technologies in different countries.

Type and Size of Partner Sought

SME 11-50, SME <10,>500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement

Business Request

Harvesting machines, low power tractors, seeding machines and other agricultural machinery requested by trade intermediaries

Summary

Russian company from Lipetsk, specialized in agricultural machinery's sale and service maintenance, looks for manufacturers of agricultural machinery from Russia, Germany, Turkey, the Czech Republic and China for conclusion of distribution agreement, commercial agency agreement and joint venture agreement.

Creation Date	28 July 2015
Last Update	30 July 2015
Expiration Date	29 July 2016
Reference	BRRU20150727001

Details

Description

The company's been working at the market from 1996 and has extensive network of suppliers, among which are agricultural machinery's manufacturers from Russia, Belarus, a large international group of companies. The company is interested in long-term partnership with manufacturers of harvesting machines, low power tractors, seeding machines and other agricultural machinery.

The company offers to conclude: 1. Distribution agreement. The company is ready to cooperate and represent agricultural machinery of a partner in Lipetsk region. 2. Commercial agency agreement. The company undertakes to find a buyer for unit on condition of compensation of 15-20% of unit's price. 3. joint venture agreement. The company offers to set up a limited liability company with equity participation for assembly and sale of agricultural machinery on the basis of a mutual equivalent contribution.

Advantages and Innovations

1. Convenient company's location in Central Federal District (Lipetsk).
2. Covered warehouse 6700 sq. m with covered railway and motor ramps.
3. Approach line.
4. Reliable sales channels in Lipetsk region.
5. Among clients are private companies and large holding companies.
6. Knowledge of the market and the needs in agricultural machinery.

Technical Specification or Expertise Sought

An agricultural machinery plant with good reputation that produces reliable machinery at reasonable prices. The company particularly interested in representation of the following

machinery: harvesting machines, low power tractors, seeding machines, but other machinery will be also considered.

Keywords

Technology

07001001 Agriculture Machinery / Technology

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.6.1 Wholesale of agricultural machinery, equipment and supplies

Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

2000

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Russia

Partner Sought

Type and Role of Partner Sought

Small, medium or large company eager to expand into a new market Agricultural machinery manufacturer

Type and Size of Partner Sought

SME 11-50, University, Inventor, R&D Institution, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement
Joint venture agreement

Business Request

A Serbian company engaged in import of fresh fruits and vegetables offers to act as the distributor

Summary

A Serbian company engaged in export, import, wholesale and distribution of fresh fruits and vegetables offers to act as the distributor for these products on the Serbian market. The company is looking for partners who want to export products on the Serbian market.

Creation Date	14 October 2014
Last Update	12 December 2014
Expiration Date	12 December 2015
Reference	BRRS20141014001

Details

Description

The company is established in 2000. Today, this company is a leader in fresh fruit and vegetables trade on the territory of West Serbia with over 1000 business partners in the country and abroad.

Aiming to offer quality service and regular supplying, fruit and vegetables are daily delivered to the clients (retailers and wholesalers) throughout the country.

The long term objective of the company's management is to keep the leading position on the fruit and vegetables market. In order to achieve that, the company constantly broadens its offer with the most quality kinds and sorts of fruit and vegetables imported from all continents and therefore seeks for a new producers and distributors abroad. The Company already imports the products from Macedonia, Greece, Italy, Spain, The Netherlands, Turkey, China, Canada, Argentina and South Africa.

Advantages and Innovations

The company has a good wholesale network throughout the country. The company has 14 years of experience in export- import business and more than 800 satisfied customers in country and abroad. The company has a very good knowledge of the Serbian agricultural sector and the current situation and opportunities on the Serbian market for agricultural products. The company operates according to HACCP (Hazard analysis and critical control points).

Technical Specification or Expertise Sought

The company has interest to import all kinds and sorts of fresh fruits and vegetables. The high quality of the products with favorable price/quality ratio required.

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.3.1

Wholesale of fruit and vegetables

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2000

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Serbian
Bosnian
Croatian

Client Country

Serbia

Partner Sought

Type and Role of Partner Sought

Potential partners should have experience in selling fruits and vegetables and ability to offer high quality fresh fruits and vegetables with favorable price/quality ratio.

Type and Size of Partner Sought

SME 11-50, SME <10,251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

Distribution of compost offered by a Serbian company

Summary

A company from Serbia, specialized in production and distribution of microbiological preparations (compost), offers to become a distributor of such products in Serbia.

Creation Date	26 November 2014
Last Update	16 December 2014
Expiration Date	16 December 2015
Reference	20110714015 BR

Details

Description

A company from Serbia was founded in 2005 and their main activities are related to production of microbiological preparations, mainly microbiological compost for the use in agriculture, viticulture and green production. A company is also involved in bioremediation - a process used in clearing the agriculture soil from oil spills. They are offering distribution of agricultural inputs in Serbia.

Advantages and Innovations

This company's main advantages are:

- innovative biotechnology
- highly educated staff
- experience in production and sale of biological substances
- developed brand name
- good market knowledge
- experience in production and sale of agriculture inputs

Technical Specification or Expertise Sought

The company is looking for producers of microbiological preparations and other agriculture inputs from: Slovakia, Romania, Turkey, Hungary, Slovenia, Montenegro, Bosnia and Herzegovina, Macedonia, Croatia and Bulgaria.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.6.1 Support activities for crop production
C.20.2 Manufacture of pesticides and other agrochemical products

Network Contact

Issuing Partner

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Dissemination

Restrict Dissemination to Specific Countries

BosniaandHerzegovina, Bulgaria, Croatia, Hungary,
Macedonia, TheformerYugoslavRepublicof, Montenegro, Romania, Slovakia,
Slovenia, Turkey,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2005

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

This Serbian company's main products include microbiological preparation, mainly microbiological compost, which is used in agriculture, green production and viticulture. Additionally, this company's activities are related to bioremediation - process used in clearing

the agriculture soil from oil spills. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Languages Spoken

English

Client Country

Serbia

Partner Sought

Type and Role of Partner Sought

The company is looking for foreign producers of microbiological preparations/compost since they would like to distribute or represent such products in Serbia.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

British partner sought for expanding market for hedge trimming

Summary

A Dutch company is searching for partners in UK who are offering a range of commercial landscaping services. The partners need to have a division which is involved in the trimming of hedges and trees. The Dutch company has developed a new type of hedge trimmer which is working more efficiently and is providing better quality compared to exiting trimming tools. The company is looking for a commercial agency agreement.

Creation Date	20 April 2015
Last Update	05 May 2015
Expiration Date	31 May 2016
Reference	BRNL20140401001

Details

Description

A Dutch company is looking for partners in UK who are interested in working more efficiently and providing better quality with a newly developed hedge trimmer. The company is specially interested in partners who are offering a range of commercial landscaping services.

The company sales, repairs and leases different kind of garden and landscaping equipment.

Their customers are facility companies of golf courses, camp sites, government, landscapers and many private property owners.

The company is looking for a commercial agency agreement.

Advantages and Innovations

In the UK, trimming is generally done with so-called flailhead mowers. Based on their experience with these kind of mowers the company has developed a new mower type. The quality and capacity of this mower shows structural better results compared to flailhead mowers. The trimmer offers faster working and better quality in less time.

Technical Specification or Expertise Sought

The partner is likely to have experience with a range of equipment which enables them to tackle all kinds of jobs from small domestic hedges up to mature trees and Leylandii.

Stage of Development

Already on the market

IPR Status

Patent(s) applied for but not yet granted

Profile Origin

Private (in-house) research

Keywords

Technology

07001001 Agriculture Machinery / Technology
07001005 Horticulture

Market

07006 Other Consumer Related (not elsewhere classified)
08003007 Other industrial equipment and machinery

NACE

A.02.4.0 Support services to forestry

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Materials

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1976

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
Dutch
German

Client Country

Netherlands

Partner Sought

Type and Role of Partner Sought

Distribution and sales of new hedge trimming equipment
The company is looking for a commercial agency agreement.

Type and Size of Partner Sought

SME 11-50, SME <10,251-500, SME 51-250

Type of Partnership Considered

Commercial agency agreement

Business Request

A Polish company is looking for suppliers of not genetically modified corn seeds.

Summary

A Poland based company specialized in distribution of certified seeds and agronomy consultancy for farmers is looking for suppliers of new varieties of not genetically modified corn seeds.

Creation Date 23 October 2014
Last Update 03 November 2014
Expiration Date 03 November 2015
Reference BRPL20141023001

Details

Description

The Polish company from Wielkopolska region specialized in distribution of seeds (agricultural plants and vegetables), plant protection products, mineral fertilizers, buying of consumer related grains and grains for feeding animals is looking for suppliers of new varieties of corn seeds, not genetically modified. The company would like to broaden its products range and offer the corn on the Polish market.

Advantages and Innovations

The company enjoys the confidence of local and regional farmers.

Technical Specification or Expertise Sought

The company is looking for the supplier of certified seeds.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.3.0 Plant propagation
A.01.6.1 Support activities for crop production

Network Contact

Issuing Partner

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Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, CzechRepublic, France, Hungary, Italy, Netherlands,
Romania, Slovakia, Switzerland,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German
Russian

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for reliable partners - producers of certified corn seeds which are not genetically modified.

Type of Partnership Considered

Distribution services agreement

Business Request

French company wishes to source new by-products or ingredients for the food and nutraceutical industries

Summary

French company leading in marine and natural ingredients for B2B sales, with a unique expertise in the sourcing and processing of natural ingredients for food, nutraceutical, cosmetic and feed applications seeks business partners in the food and nutraceutical industries. Reciprocal production is offered.

Creation Date	13 May 2014
Last Update	08 June 2015
Expiration Date	07 June 2016
Reference	BRFR20140401001

Details

Description

This French company has been producing and selling seaweeds, fish powders, fish oils and gellings for 25 years. They have a unique expertise in the sourcing and processing of natural ingredients for food, nutraceutical, cosmetic and feed applications.

Their food ingredients are mostly used in flakes or in powder form for their high nutritional value, vivid colours and tasteful flavours. From a marketing perspective, they are an ideal solution for Today's health-conscious cooking trend.

Their nutraceutical ingredients have a high and diverse content in important nutritional elements such as trace elements, minerals, vitamins, essential fatty acids, proteins.

Advantages and Innovations

Their R&D lab offers: a wide range of products in phase with the utmost innovative market tendencies, as well as customized developments according to specific needs (grinding, blending, titration, ...)

Their technological know-how combined with high-performance industrial machinery guarantees total commitment to safety, quality and traceability.

Technical Specification or Expertise Sought

The French company wishes to source new by-products or ingredients for the food and nutraceutical industries.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.2.0 Processing and preserving of fish, crustaceans and molluscs

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

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Dissemination

Send to Sector Group

Agrofood

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Croatia, Cyprus, CzechRepublic, Denmark,
Estonia, Finland, France, Germany, Greece, Hungary, Iceland,
Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands,
Norway, Poland, Portugal, Romania, Russia, Slovakia, Slovenia,
Spain, Sweden, Switzerland, Turkey, Ukraine, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1985

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

other

Languages Spoken

English

French

Client Country

France

Partner Sought

Type and Role of Partner Sought

Suppliers of new by-products or ingredients for the food and nutraceutical industries.

Type and Size of Partner Sought

SME 11-50, SME <10,251-500, SME 51-250

Type of Partnership Considered

Manufacturing agreement

Reciprocal production

Business Request

A French commercial agent is looking for foreign innovative products dedicated to agricultural and horticultural markets to be promoted in France

Summary

A French commercial agent, specialized in international business, is looking for foreign innovative products (equipment and supplies) in agriculture and horticulture for the French market. The French commercial agent is seeking Commercial Agency Agreements and offers trade intermediary services to foreign manufacturers.

Creation Date	27 April 2015
Last Update	12 May 2015
Expiration Date	11 May 2016
Reference	BRFR20150408001

Details

Description

A French commercial agent is looking for innovative products for the agriculture and horticulture, to be represented in France, such as:

- Equipment for buildings (cattle and pigs breeding and welfare of animals, except products for hygiene and nutrition feed/premixes),
- Equipment for agriculture (spare parts for machinery, tractors, used tractors or used agricultural machinery...)
- Equipment and supplies for horticultural production above ground (tomatoes, strawberries...)

Regarding a range of products and a geographic zone, the French sales agent's work consist in:

- Identification of all the companies involved in this market (distributors, distribution channel, competitors...)
- Organisation of distribution network
- Referencing negotiation with the distribution channel

Thus, he focuses on the increase of the business volume and turnover:

- Training regarding the company's products
- Technical supports provided to clients
- Trials, demonstration with products

The French commercial agent will look into business cooperation offered from foreign company interested in developing their innovative products on the French market. Trade intermediary services are offered to foreign manufacturers.

Technical Specification or Expertise Sought

The potential partner should be willing to develop their sales on the French market, offer quality products, and supply the promotion materials (brochure, demonstration products, etc) required to actively promote their range.

Stage of Development

Already on the market

Profile Origin

Other

Keywords

Market

09003004

Distributors, imports and wholesalers

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.6.1

Wholesale of agricultural machinery, equipment and supplies

G.46.7.6

Wholesale of other intermediate products

Network Contact

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Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Other

Year Established

2013

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The French commercial agent with strong experience in technical products (equipment and supplies) has good knowledge of the French retail network. He knows well international business, as he worked for 8 years in China manufacturing products for foreign companies, sourcing and auditing Chinese companies.

Languages Spoken

English
Chinese
French

Client Country

France

Partner Sought

Type and Role of Partner Sought

The potential partner should be an industrial manufacturing company with innovative products dedicated to others professional companies (B2B) in agriculture and horticulture sectors.

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250

Type of Partnership Considered

Commercial agency agreement

Business Request

A Polish company active in the field of fertilizers and agricultural chemicals is looking for licensors and franchisors

Summary

A Polish company experienced in the field of fertilizers and agricultural chemicals is looking for innovative producers of fertilizers, pesticides and construction chemicals who operate in the EU in order to obtain license or franchise and start production in Poland.

Creation Date	02 December 2014
Last Update	10 December 2014
Expiration Date	10 December 2015
Reference	BRPL20141202002

Details

Description

The company was established as a response to the identified needs of the target groups such as farmers, growers and gardeners.

Analysis of the European market shows that many new and innovative chemical products for agriculture and horticulture are available only in the country of manufacturer and are not available in other countries.

The company is looking for foreign manufacturers in order to start a franchise or licensed production in Poland.

Advantages and Innovations

The company was established by people with many years of experience in the agricultural and horticultural environment. If it's necessary, it has the organizational and financial facilities and can provide services of independent experts.

Technical Specification or Expertise Sought

Request applies to manufacturers who have developed new types of fertilizers and agricultural chemicals as well.

Stage of Development

Already on the market

Keywords

Technology

07001005	Horticulture
07001006	Pesticides

Market

05009004	Plant health
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NACE

C.20.1.3	Manufacture of other inorganic basic chemicals
C.20.1.4	Manufacture of other organic basic chemicals
C.20.1.5	Manufacture of fertilisers and nitrogen compounds

Network Contact

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Dissemination

Send to Sector Group

Bio Chem Tech

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2014

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for producers of fertilizers or chemicals that operate in the EU. The company is also interested in implementing new, innovative chemical technologies in different countries.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

License agreement
Manufacturing agreement
Franchise agency agreement

Business Request

Turkish company based in Antalya specialized in producing processed/unprocessed meat (especially turkey) is requesting manufacturing agreement to buy turkey feed from all partner country companies (wholesalers/producers) for its turkey farms

Summary

A Turkish company based in Antalya, from the meat products sector is specialized in production of unprocessed turkey meat from different parts of turkeys and various types of chilled ready Turkish specialities. Turkeys to be processed are raised in special farms of the company. The company requests manufacturing agreements from companies (wholesalers or manufacturers) of turkey feed (corn, wheat, soya, etc.) that can offer competitive prices for turkey feed for its turkey farms.

Creation Date	08 July 2014
Last Update	23 July 2015
Expiration Date	22 July 2016
Reference	BRTR20140704002

Details

Description

The Turkish company, based in Antalya, has been operating in Antalya Organized Industrial Zone since 1996. It is in production of meat and meat products sector with NACE code 10.13.01. The company produces 24 types of unprocessed turkey meat from different parts of the animal (including internal organs such as kidney, heart, liver, etc.) and 10 types of processed chilled meat balls as Turkish specialities both as retail products and catering products. It also produces for certain companies under subcontracting agreements.

The turkeys are raised in special farms of the company that also has slaughter houses and processing units. So, the turkeys raised by the company are cut (50000 turkeys cut per month) and divided into different parts also by the company to be packaged as different unprocessed turkey products. For Turkish speciality types, the veal is processed to make ready Turkish meals and sold as chilled food in boxes with special packaging. The company is ISO 9001:2008 and ISO 22000:2005 certified and works with food engineers and vets to ensure the product quality for the health of end-users.

The company is already involved in transnational activities. It wants to cooperate with companies internationally and create sustainable business relations especially in the long run. Since the company raises the turkeys to be processed in its own turkey farms, it wants to buy

turkey feed at competitive prices from all partner country companies in poultry feed sector. The company requests manufacturing agreement from reliable companies of poultry feed sector producing or wholesaling turkey feed such as corn, wheat, soya, etc. The potential partners should be turkey feed producers or wholesalers who want to sell their products to the company in question in Turkey at competitive prices.

Advantages and Innovations

The company has 18 years of experience in food sector and has remarkable sales force since it works with 15 distributor companies. The company is experienced in transnational activities. It has a very wide range of products. The company has expertise in chilled meat meals production and especially turkey meat production because to produce turkey products, the turkeys are raised and cut by the company to ensure meat quality guaranteed by quality controls done by food engineers and vets. Having a manufacturing agreement with the company on turkey feed can offer reciprocal profits. While the company is reducing its costs thanks to the competitive prices offered by the potential partners, the partners can increase their profits by taking a crucial step to break into Turkish market by means of a potential agreement because in case of satisfaction, they will have the reference of the company to find more customers in Turkey. So, cooperating with the company can help the potential partners address new consumers within the Turkish market to enlarge customer portfolio.

Technical Specification or Expertise Sought

The potential partners need to be reliable companies from poultry feed sector (especially turkey feed) as producers or wholesalers. Since they are expected to sell turkey feed to the Turkish company, they require experience in transnational activities. To carry out manufacturing agreements with producers, they should have experience in the turkey feed production and financial infrastructure and production capacity to be able to produce demanded quantity of products by the company at demanded time. For the wholesalers, they should have wholesaling experience in poultry feed sector and logistics capacity to be able to send demanded quantity of turkey feed to the Turkish company at demanded time.

Stage of Development

Already on the market

Keywords

Market

05009001	Food & feed ingredients
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.1.2	Processing and preserving of poultry meat
C.10.1.3	Production of meat and poultry meat products
C.10.9.1	Manufacture of prepared feeds for farm animals

Network Contact

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Dissemination

Restrict Dissemination to Specific Countries

Albania, Republic of, Armenia, Austria, Belgium, Bosnia and Herzegovina, Brazil, Federative Republic of, Bulgaria, Canada, Chile, Croatia, Cyprus, Czech Republic, Denmark, Egypt, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, India, Republic of, Ireland, Israel, Italy, Japan, Latvia, Lithuania, Luxembourg, Macedonia, The former Yugoslav Republic of, Malta, Mexico, Moldova, Montenegro, Morocco, Kingdom of, Netherlands, Norway, Poland, Portugal, Romania, Russia, Serbia, Slovakia, Slovenia, South Korea, Spain, Sweden, Switzerland, Tunisia, Turkey, Ukraine, United Kingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry 250-499

Year Established

1996

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9001:2008
ISO 22000:2005

Languages Spoken

Turkish
English

Client Country

Turkey

Partner Sought

Type and Role of Partner Sought

Type of partners:

- Companies working as wholesalers in poultry feed sector in order to buy turkey feed from them for turkey farms of the company via manufacturing agreements at competitive prices
- Companies producing poultry feed in order to buy turkey feed from them for turkey farms of the company via manufacturing agreements at competitive prices

Field of activities: Trade (Buying/Selling), Production

Area of expertise of the partner sought: To be able to sign manufacturing agreements to buy turkey feed from potential partners, the wholesalers should have wholesale experience in poultry feed sector and the producers should have experience and also expertise in poultry feed sector.

Trans-National Co-operation Experience: Required

Type and Size of Partner Sought

SME 11-50, SME 51-250

Type of Partnership Considered

Manufacturing agreement

Business Request

Cosmetics manufacturer looking for wholesalers / suppliers of organic macadamia oil

Summary

A French company manufacturing organic cosmetic products inspired by aromatherapy and colour therapy is looking for suppliers of organic macadamia oil. They offer everyday care products, the cosmetic action of which is based on totally natural ingredients, entirely free of man-made molecules. They are seeking to establish services agreements with wholesalers capable of supplying organic macadamia oil to be used as the basic ingredient for a specific line of massage oils.

Creation Date	25 June 2015
Last Update	07 August 2015
Expiration Date	06 August 2016
Reference	BRFR20150618001

Details

Description

The French company develops, produces and provides a range of cosmetics made of totally natural and organic essential oils for both well-being / body care professionals and private customers. Based on an original concept associating colours and perfumes, the company's range of products is made up of six lines coming in 14 colours: Eaux de parfum, serums, body oils, bath salts, scrubs and fragrances.

Some of their best seller products, for which there is an increasing demand, contain organic macadamia oil as their basic ingredient. In view of the scarcity of this raw material, the French company is looking to establish services agreements with reliable wholesalers capable of ensuring a constant supply to meet their manufacturing needs.

Advantages and Innovations

Committed to principles and ethics such as environmental protection, animal welfare and rehabilitation of the disabled, the company manufactures certified organic cosmetics based on an original concept. They have an excellent sales record in both the domestic and international markets (Belgium, Denmark, Switzerland, United Arab Emirates, Qatar, Bahrein etc.) where there is an increasing demand for their products. As a result, there will be a permanent need for macadamia oil as a raw material in their manufacturing process.

Technical Specification or Expertise Sought

The company is a certified organic cosmetics manufacturer. As such, they are exclusively looking for organic macadamia oil to meet their production standards.

Their supply needs amount to an estimated minimum quantity of 1.2 ton per year divided for logistics reasons in 4 to 6 orders of 200kg to 300kg each given the company's stocking capacities.

This is a low-end estimate as the corresponding finished products are best sellers for which there is an increasing demand. Consequently, the company may very well need larger quantities. The oil should ideally be conditioned in 25kg containers but the company is flexible as to this point and will consider other conditioning solutions.

IPR Status

Trade Marks

Keywords

Market

07003002	Health food
07004002	Health and beauty aids
09003004	Distributors, imports and wholesalers
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.20.4.2	Manufacture of perfumes and toilet preparations
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Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2007

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German
French
Spanish

Client Country

France

Partner Sought

Type and Role of Partner Sought

The company is looking for reliable wholesalers.
The right partners should be able to ensure a constant supply of macadamia oil. Extra pure, exclusively organic macadamia oil is sought (organic certification required).

Type of Partnership Considered

Services agreement

Business Request

A French company specialized in agricultural information database is looking for a subcontractor

Summary

A French company compiling and selling information about crop protection products and seeds is looking for a partner which could read text automatically and extract information in a structured way from these texts. The envisaged cooperation is under subcontracting.

Creation Date	06 March 2015
Last Update	01 June 2015
Expiration Date	31 May 2016
Reference	BRFR20150306001

Details

Description

The company compiles information about crop protection products and seeds for about 80 countries.

It gives access to detailed information about:

- approved and expired crop protection products, all translated in English.
- existing and future Maximum Residue Levels (MRLs).

The database covers all crops including ornamentals, some non-agricultural uses and biological products. It is updated constantly.

The company is looking for a partner which could read text automatically and extract information in a structured way from these texts.

Technical Specification or Expertise Sought

The company shall have or develop a program which could read text automatically and extract information from these texts.

IPR Status

Secret Know-how

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

M.72.2.0

Research and experimental development on social sciences and humanities

Network Contact

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Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1988

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9000

Languages Spoken

English
German
French
Spanish
Italian

Client Country

France

Partner Sought

Type and Role of Partner Sought

The company is looking for a long-term and serious relationship.

Type of Partnership Considered

Subcontracting

Business Request

Looking for a supplier of extruded tubular nets for mussels growth

Summary

A french SME is looking for a supplier partner able to manufacture a specific extruded tubular net for mussels growth.

Creation Date 03 October 2014
Last Update 15 October 2014
Expiration Date 15 October 2015
Reference BRFR20141003002

Details

Description

A french SME is looking for a supplier partner able to manufacture a specific extruded tubular net for mussels growth.

The elasticity of the mesh of the net allows to keep the mussels from falling and grow without being drowned. The net is placed over the mussels stakes to avoid damages caused by migratory birds or sea breams over production areas.

The sought product is not a rigging net (also known as "catinage net"). The mainly differences between both are :

- the size of each mesh
- the elasticity of the net

The supplier must be located into Europe in order to have short procurement lead-times. The firm could have extra needs regarding extruded tubular net for other fields (fruits and vegetables, seafood packaging).

Technical Specification or Expertise Sought

The mesh is composed of extruded plastic (polyethylene).
Size :148 x 12 millimetres
Colour : Black
Weight : 62 grams
Packaging : 100 metres
The product must be approved for food contact and UV protection.

Keywords

Technology

02002014	Extrusion
02007014	Plastics, Polymers
07003001	Aquaculture

Market

09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products
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NACE

C.13.9.4	Manufacture of cordage, rope, twine and netting
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Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Maritime Industry and Services

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1957

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
French

Client Country

France

Partner Sought

Type and Role of Partner Sought

Kind of partner sought : Industry

Field of activity : packing/packaging industry

Task of the partner : to provide extruded tubular nets adapted to the needs of the french firm

Type and Size of Partner Sought

SME 11-50,SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Manufacturing agreement

Business Request

Trade intermediary in the UK searching for credible partner to supply corn oil via a distribution agreement

Summary

A UK based trade intermediary is looking to go into a distribution agreement with a suitable partner to import refined corn oil. Packing should be in polyethylene terephthalate (PET), plastic pouch, drums and in bulk (flexi-tanks). The client is looking for partners who can supply large volumes for exportation to Europe, Asia and Africa.

Creation Date	10 July 2015
Last Update	17 July 2015
Expiration Date	16 July 2016
Reference	BRUK20150710001

Details

Description

The UK based trade intermediary is searching for partners for distribution agreements to import and distribute corn oil. The company prides itself on delivering a strong international supply chain and providing unsurpassed service at every stage. It procures the highest quality products but takes a flexible approach and ensures the correct financial and credit instruments are in place.

The client is currently servicing the South Asian market and has opened a local office in India. They are looking to secure distribution agreements with reliable European suppliers to provide quality corn oil to supply to their clients.

Corn oil specification and SGS or equivalent laboratory test report will be required from suppliers (certificates and reports must be within 6-8 weeks of the date given).

Upon certain client preferences, samples may be required.

Advantages and Innovations

The client has strong experience of sales into international markets and is looking to generate economies of scale through bulk buying. This client also offers preferential payment terms to both its suppliers and buyers once a relationship has been established. When it comes to transportation and logistics, the client seeks to effectively mitigate all preventable risks. Furthermore, the client will help to negotiate a safe passage through the unfamiliar bureaucracy that awaits in any new market and gain the necessary clearances.

Technical Specification or Expertise Sought

The company seeks a reliable and experienced producer/supplier of corn oil, with experience of exporting practices. Corn oil specification and SGS or equivalent laboratory test report will be required from suppliers. (Certificates and reports must be within 6-8 weeks of the date given)

Upon certain client preferences, samples may be required.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.9.0 Non-specialised wholesale trade

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Agrofood

Restrict Dissemination to Specific Countries

BosniaandHerzegovina, Brazil,FederativeRepublicof, Bulgaria, Chile, China, Croatia, Cyprus, CzechRepublic, Denmark, Egypt, Estonia, Greece, Hungary, India,Republicof, Israel, Italy, Japan, Malta, Mexico, Morocco,Kingdomof, Romania, Russia, SouthKorea, Spain, Sweden, Tunisia, Turkey, Ukraine, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2012

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

The company seeks a reliable and experienced producer/supplier of corn oil, with experience of exporting practices. Corn oil specification and SGS or equivalent laboratory test report will be required from suppliers. (Certificates and reports must be within 6-8 weeks of the date given)

Upon certain client preferences, samples may be required.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

Brazilian dairy producer and distributor of dairy and food products is looking for spices suppliers

Summary

Brazilian dairy company and distributor of food products in looking for suppliers of spices and condiments such as olive oils, canned palm hearts, sun dried tomatoes, mushrooms, olives, tuna, all kinds of cheeses, dairy products and hams and smoked hams to distribute in the state of Bahia, Brazil.

Creation Date 17 October 2014
Last Update 05 February 2015
Expiration Date 05 February 2016
Reference BRBR20140923001

Details

Description

Founded in 1996, the Federicci family brought to Bahia state commitment distribution of the best cheeses from the best manufacturers in Brazil and abroad.

At the same year they founded a focused dairy production of specialty cheeses in the city of Belmonte / BA and subsequently acquired a dairy in Nazarene / MG.

Manufactures gorgonzola cheese type, brie, gouda, provolone, ricotta, and fresh cheese.

The owner has worked for 18 years in the Bahia market also stands out as the advanced business marketing, distribution of selected products, fast delivery and personalized attention to its select clients.

The company has trademarked and recognized name in the field of dairy.

Distributes other 2000 products since 1993 in the city of Salvador as oils, canned palm hearts, sun dried tomatoes, mushrooms, olives, tuna, condiments, domestic and imported cheeses, dairy products in general, and smoked hams.

Wants to negotiate with the EU exporter of spices whose purpose is to increase the revenue of fine cheeses seasoned produced and also distribute these spices in the state of Bahia.

The company is looking for spices, innovative products.

Distribution services agreement are interesting.

Advantages and Innovations

The company has an advanced distribution system, which includes:

- Five cold-cooling to 35,6F, a total of 400 sqm;
- Own fleet and equipped with cooling devices on their chests isothermal
- Highly capable team to distribution services
- Daily deliveries.
- Physical structure engendered storage and free from contamination of products protective atmosphere, the company

Technical Specification or Expertise Sought

The provider must offer selected spices, certified and proven quality products for the following products: olive oils, canned palm hearts, sun dried tomatoes, mushrooms, olives, tuna, condiments, domestic and imported cheeses, dairy products in general, and hams smoked.

Stage of Development

Already on the market

IPR Status

Trade Marks

Keywords

Market

07004008	Other consumer products
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.5.1	Operation of dairies and cheese making
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Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry >500

Year Established

1990

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

Portuguese
Spanish

Client Country

Brazil, Federative Republic of

Partner Sought

Type and Role of Partner Sought

The company is looking for spices, innovative products. Distribution services agreement are considered.

The company wants to negotiate with the EU exporter of spices trade agreement through the following products: oils, canned palm hearts, sun dried tomatoes, mushrooms, olives, tuna, condiments, domestic and imported cheeses, dairy products in general, and smoked hams and other products correlates.

Type and Size of Partner Sought

>500 MNE, 251-500

Type of Partnership Considered

Distribution services agreement

Business Request

UK based trade intermediary looking to source crude and refined sunflower oil is seeking partners for distribution agreements

Summary

A UK based trade intermediary is looking for reliable suppliers to provide crude and refined sunflower oil in all forms of packaging (PET, plastic pouch, drums) and in bulk (flexi-tanks). The client is looking for partners for distribution agreements, for the procurement of large volumes of refined sunflower oil for exportation to countries in Europe and Asia.

Creation Date	13 May 2015
Last Update	25 June 2015
Expiration Date	24 June 2016
Reference	BRUK20150513001

Details

Description

The UK based trade intermediary prides itself on delivering a strong international supply chain and providing unsurpassed service at every stage. It procures the highest quality products but takes a flexible approach and ensures the correct financial and credit instruments are in place.

The client is currently servicing the South Asian market and has opened a local office in India. They are looking to secure distribution agreements with reliable European suppliers to provide quality crude and sunflower oil to supply to their clients.

Crude and refined sunflower oil specification and SGS or equivalent laboratory test report will be required from suppliers. (Certificates and reports must be within 6-8 weeks of the date given)

Upon certain client preferences; samples may be required.

Advantages and Innovations

The client has strong experience of sales into international markets and is looking to generate economies of scale through bulk buying. This client also offers preferential payment terms to both its suppliers and buyers once a relationship has been established. When it comes to transportation and logistics, the client seeks to effectively mitigate all preventable risks. Furthermore, the client will help to negotiate a safe passage through the unfamiliar bureaucracy that awaits in any new market and gain the necessary clearances.

Technical Specification or Expertise Sought

Crude and refined sunflower oil specification and SGS or equivalent laboratory test report will be required from suppliers. (certificates and reports must be within 6-8 weeks of the date given).
The potential partner should have experience of export practices.

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.9.0 Non-specialised wholesale trade

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Agrofood

Restrict Dissemination to Specific Countries

Bulgaria, China, Croatia, Hungary, Italy, Portugal, Romania, Russia,
Spain, Turkey, Ukraine,

Client

Type and Size of Organisation Behind the Profile

Industry SME \leq 10

Year Established

2012

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

All suppliers of crude and refined sunflower oil have to be ISO, CE, EU or equivalent certified.

Languages Spoken

English

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

Reliable producer/supplier of sunflower oil sought with experience of exporting practices.

Type and Size of Partner Sought

SME 11-50, SME <10 , >500 MNE, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

Czech syrups and jams producer is looking for suppliers of cranberries, sea-buckthorn and aronia

Summary

The Czech manufacturer of herbal and fruit syrups and jams/marmalades is seeking suppliers of raw ingredients - cranberries, sea-buckthorn (lat. Hippophae Rhamnoides) and aronia.

Creation Date	21 July 2014
Last Update	27 July 2015
Expiration Date	26 January 2016
Reference	BRCZ20140718001

Details

Description

The Czech family business is specialised in home and hand-made production of herbal and fruit syrups and jams/marmalades. These are predominantly made from sea-buckthorn (lat. Hippophae Rhamnoides), lemon balm (lat. Melissa officinalis) and amelanchier.

The company is looking for a partner who wishes to establish a reliable long-term partnership and is able to supply with cranberries, sea-buckthorn and aronia in the requested quantity during the whole year.

The company has an ambition to scale up the required volumes of crops in case of the satisfactory cooperation.

Advantages and Innovations

Organic hand made products consisting of a high percentage of fruit (superfruit) and a low amount of sugar.

Technical Specification or Expertise Sought

Required volumes and forms of delivery:

Sea-buckthorn: about 200 kg per 2-3 months, deep frozen.

Cranberries: about 50 kg per month in various forms.

Aronia: about 50 kg per month, deep frozen juice/flesh, in fruit picking time as a raw fruit.

Stage of Development

Already on the market

Keywords

Market

05009001 Food & feed ingredients
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9 Other processing and preserving of fruit and vegetables
C.11.0.7 Manufacture of soft drinks; production of mineral waters and other bottled waters

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

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Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2014

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
German
Slovak
Czech

Client Country

Czech Republic

Partner Sought

Type and Role of Partner Sought

The Czech company is looking for reliable supplier(s) of organic food products; long term relationship is preferred with an ambition of scaling up the volumes.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250, >500

Type of Partnership Considered

Subcontracting

Business Request

Belgian company is looking for suppliers of fabric, tie and sewing thread ethically and ecologically produced

Summary

A Belgian company is looking for suppliers of fabric, tie and sewing thread required to manufacture bags in order to conclude manufacturing agreements. In order to be in line with the Belgian company values, the material should have been produced according at least to fair-trade certifications and if possible to bio certifications. Moreover, the partner should prove that the production steps have been done in an ethical way respecting well-being at work.

Creation Date	23 February 2015
Last Update	24 April 2015
Expiration Date	23 April 2016
Reference	BRBE20150223001

Details

Description

In order to launch the making of bags dedicated to a specific project , a Belgian company is looking for suppliers of the components of these bags i.e. fabric, tie and sewing thread. These components in ramie, cotton, hemp or blend of different fibers could be provided by different partners but all the material should have been produced according to fair-trade certification at each step of the production process. Moreover, for the Belgian company, it is of great importance that the partner(s) shares its ethical values and gives ethical guarantees about the respect of workers and the environmental prescriptions.

Market sensing about the project has been done at small scale providing promising potential. Moreover, real life tests done with prototypes are meeting technical and practical expectations in 100% of occurrences. As a consequence, project will materialize when convenient partners will be found.

Technical Specification or Expertise Sought

The specifications of the different pieces are the following :

Fabric :

- Weight : 50 - 65gr/m² (maximum 80gr/m²)
- Natural fibers : ramie, hemp, cotton, blend of different natural fibers including linen,.. other proposals are considered
- Weaving : heavy duty (as much as possible, bearing in mind light weight)
- Dyeing : natural
- Colors : none (natural) or tinctures with or without pattern
- Width : various, as available
- Length : minimum 200m to start with ; later : 1000m or more (yards)

Tie :

- Natural fibers: cotton or blend of different natural fibers,.. other proposals
- Diameter : maximum 2 mm
- Dyeing : natural
- Colors : natural or tinted
- Length : minimum 1000 meters
- Resisting to washing at 40°C and to dryer (colors, shrinking, damages)
- Observation : no primers or additives

Sewing thread

- Natural fibers : cotton, hemp, blend of different natural fibers including linen,.. other proposals
 - Colors: white, off-white or colored
- Must be suitable for thin fabrics

Keywords

Market

07004001	Clothing, shoes and accessories (including jewellery)
09004003	Textiles (synthetic and natural)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.13.1.0	Preparation and spinning of textile fibres
C.13.2.0	Weaving of textiles
C.13.3.0	Finishing of textiles

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Textile and Fashion

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2002

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Dutch

German

French

Portuguese

Client Country

Belgium

Partner Sought

Type and Role of Partner Sought

Manufacturer/supplier of fair-trade fabrics

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Manufacturing agreement

Business Request

A Spanish company specialized in the distribution of animal product such as medicines and toiletries, food and accessories, for both, pets and farm animals, is offering to distribute the products of foreign partners.

Summary

A Spanish company specialized in the distribution of animal product such as medicines and toiletries, food and accessories, for both, pets and farm animals, is offering to distribute the products of foreign partners.

Creation Date	02 December 2013
Last Update	17 April 2015
Expiration Date	12 November 2015
Reference	20121130015

Details

Description

A Spanish company specialized in the distribution of animal product such as medicines and toiletries, food and accessories, for both, pets and farm animals, is offering to distribute the products of foreign partners.

The company located in the Canary Islands offers a solid customer base, pet shop and veterinary clinics, experience of 15 years of work and an excellent reputation in this sector. The company is looking for new products to incorporate into their catalog to exclusive distribution.

Advantages and Innovations

Excellent location for distribution, solid reputation and experience. Extensive sales network and logistics. Currently the company's clients and products include prestigious brands in this market.

Technical Specification or Expertise Sought

Partners producing above mentioned products, willing to reach Spanish market. High turnover or exclusive products.

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.7

Other specialised wholesale

Network Contact

Issuing Partner

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Denmark, Estonia, Finland, France, Germany, Greece, Hungary,
Ireland, Italy, Japan, Korea, Democratic Peoples Republic of, Latvia,
Lithuania, Luxembourg, Malta, Mexico, Netherlands, Norway, Poland,
Portugal, Romania, Russia, Slovakia, Slovenia, Spain, Sweden,
United Kingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2000

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

Wholesale of any products for pets and farm animals. Commercialization and distribution of animal products such as medicines and toiletries, food and accessories, for both, pets and farm animals. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Languages Spoken

English
Spanish

Client Country

Spain

Partner Sought

Type and Role of Partner Sought

Field of activities: Manufacturing, Trade (Buying/Selling), Services
Type of partner: Company
Trans-National Co-Operation: No Preference

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

French SME is looking for a provider of raw wood-wool balls.

Summary

The French company is a family business making wood-wool packing products. The SME is currently looking for a supplier of wood-wool balls for subcontracting agreement.

Creation Date	07 January 2015
Last Update	23 March 2015
Expiration Date	22 March 2016
Reference	BRFR20150107001

Details

Description

The SME has been operating since 1938. This is a family business, and recently, they developed a business of eco-packing products.

Wood-wool is used as a packing material to package fragile products, and lies at the origin of the company in 1938. Nowadays, applications are more varied: bedding for poultry, insulation for nursery gardeners, packing of crustaceans, lining for gift boxes, lining for fruit and vegetable boxes, etc.

The company is looking for a provider of raw wood-wool for subcontracting agreement

Advantages and Innovations

The French company has over 60 years of experience in the wood-wool field and possesses a wide range of clients on the national market. The company manufactures only biodegradable products.

Technical Specification or Expertise Sought

The company seeks a wood-wool supplier which would be able to supply balls of 30, 20 or 10 kilos. The provider must also be able to process the wood-wool and to produce 50 to 90 metrics tons per year.

Keywords

Market

08005

Other Industrial Products (not elsewhere classified)

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.02.1.0

Silviculture and other forestry activities

C.16.2.9

Manufacture of other products of wood; manufacture of articles of cork, straw and plaiting materials

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Materials

Restrict Dissemination to Specific Countries

Bulgaria, Croatia, CzechRepublic, Estonia, Finland, Germany, Hungary,
Italy, Romania, Russia, Serbia, Slovakia, Slovenia, Sweden,
Tunisia, Turkey, Ukraine, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1938

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

PEFC

Languages Spoken

English

French

Italian

Client Country

France

Partner Sought

Type and Role of Partner Sought

The partner must have a good providing capacity and must be reliable.

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Subcontracting

Business Request

German manufacturer of sausages is looking for suppliers of casings and spices

Summary

A German manufacturer of sausages made of pork meat is looking for suppliers of natural and artificial casings as well as spices for the production of its award-winning sausages with Protected Designation of Origin (PDO).

Creation Date	23 September 2014
Last Update	06 November 2014
Expiration Date	06 November 2015
Reference	BRDE20140923001

Details

Description

The German company is a medium-sized enterprise, focussed on the processing of pork meat. Founded in 1991, the company is specialized in the production of pork meat and sausages. It offers the whole range and a wide variety of high quality meat products, like saucages, ham, black pudding, roast pork, saddle steaks etc.

With over 200 employees, the company annually processes 25,000 pigs and produces approx. 10 million sausages.

Its products are traded and distributed by a chain of local stores, by delis, speciality retailers, cash & carry markets and gourmet food stores.

The company is IFS certificated and its products are traded and sold across Europe.

Advantages and Innovations

All the processed meat stems from locally bred pigs of the race DUROC. This pork meat is characterized by

- an aromatic and delicate taste
- only little loss of weight when grilled/barbecued
- a high percentage of intramuscular fat and a high content of iron.

All processed animals have been fed with cereals grown within the company's local area and controlled by independent laboratories.

Technical Specification or Expertise Sought

Casings should comply with IFS standards and be supplied in different callibrations.

Keywords

Technology

08002003 Safe production methods

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.1.1 Processing and preserving of meat

Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1991

Turnover

20 - 50M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

German
Client Country
Germany

Partner Sought

Type and Role of Partner Sought

The company is looking for reliable suppliers of natural and artificial casings as well as spices for the production of its sausages.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Manufacturing agreement
Commercial agency agreement

Business Request

The Polish company with long tradition in the trade of agriculture machines, spare parts and accessories offers its distribution services.

Summary

The Polish company specialized in the trade of agriculture machines, spare parts and a large range of accessories offers its trade intermediate services. The cooperation based on the distribution service agreement is considered.

Creation Date 08 May 2014
Last Update 27 October 2014
Expiration Date 27 October 2015
Reference 20090513029

Details

Description

The medium sized Polish company is active on the market for over thirty years specializing in trade of machines and facilities for agro-food sector. The company offers trade intermediary services as distributor of agricultural machines.

The cooperation based on the distribution service agreement is considered.

Advantages and Innovations

Multi-years expertise in trade activity, experienced staff, well developed network of outlets (nearly 20 points in the country). The company runs also online purchase via the internet.

Technical Specification or Expertise Sought

The suitable products could be all types of agriculture machines, tools and accessories.

Keywords

Market

08003007 Other industrial equipment and machinery

NACE

G.46.6.1 Wholesale of agricultural machinery, equipment and supplies

Network Contact

Issuing Partner

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Restrict Dissemination to Specific Countries

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Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia,
Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Spain, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1975

Turnover

50 - 100M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

The Polish company specializes in trade of agriculture machines from tractors to smaller devices, spare parts for them and large range of accessories. It runs a network of outlets within the country mainly in Central Poland region. Percentage of Trans-National Activity (defined as approximate of turnover) : 0-9%

Languages Spoken

English
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

Type of partner: Industrial company

Field of activities: Manufacturing of agricultural machines

Role of the partner: To supply products (machines, spare parts, accessories and fulfill provisions of cooperation agreement.

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

Horses in therapeutic use to improve rehabilitation of prisoners

Summary

An SME from Northern Sweden is developing an organisation for physical and mental rehabilitation of prisoners with the help of competences within medicine, psychology, criminology and cognitive therapy. The concept includes horses and associated environmental applications. The company wants to find partners working in this field for exchanging experiences and future joint venture cooperation.

Creation Date	30 March 2015
Last Update	28 May 2015
Expiration Date	31 May 2016
Reference	BRSE20131021001

Details

Description

An SME from Northern Sweden needs help in developing an organisation for physical and mental rehabilitation of prisoners, based on the handling of horses. Swedish research shows that persons handling a horse in their youth develop competences for handling personnel and businesses as grownups.

The rehabilitation is based on competences within medicine, psychology, criminology and cognitive therapy. The concept includes horses and associated environmental applications. The Company wants to find partners working in this field for exchanging experiences and future cooperation.

A joint venture or technical and managerial consultancy is requested

Advantages and Innovations

New concept for holistic rehabilitation, emotional and physical, with the aim of giving prisoners an education and a future professional career both within and outside the horse industry.

Technical Specification or Expertise Sought

The concept and education is based on scientific ground.

Stage of Development

Concept stage

Comments Regarding Stage of Development

The concept has been tested in Italy and USA with proven good results

Profile Origin

Other

Keywords

Market

05003001	Therapeutic services
07005004	Education and educational products and materials
07005006	Other consumer services (including photo processing)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.7.0	Hunting, trapping and related service activities
M.74.9.0	Other professional, scientific and technical activities n.e.c.
M.75.0.0	Veterinary activities
Q.86.9.0	Other human health activities
Q.87.9.0	Other residential care activities

Network Contact

Issuing Partner

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Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, BosniaandHerzegovina, Bulgaria, Chile, Croatia,
Cyprus, CzechRepublic, Denmark, Estonia, Finland, France, Germany,
Greece, Hungary, Iceland, Ireland, Italy, Latvia, Lithuania,
Luxembourg, Netherlands, Norway, Poland, Portugal, Romania,
Russia, Serbia, Slovakia, Slovenia, Spain, Switzerland,
UnitedKingdom, USA,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2013

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Experience Comments

The Company holds competence within horse related rehabilitation with reference to horse and rider/driver, applied equine podiatry, bit related problem behaviour and equine touch, which are specified definitions in rehabilitation therapy.

Certification Standards

none

Languages Spoken

English
Swedish

Client Country

Sweden

Partner Sought

Type and Role of Partner Sought

Organisation working with horses as a tool for rehabilitation.
The partner must be open-minded and progress oriented.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250

Type of Partnership Considered

Joint venture agreement

Business Request

Manufacturers of individual shaped, robust plastic tanks as housings for small wastewater treatment plants are sought

Summary

This well established company from the North of Germany is looking for manufacturers of individual shaped, robust plastic tanks for assembling small wastewater treatment plants in Europe.

Creation Date 14 October 2014
Last Update 16 December 2014
Expiration Date 27 October 2015
Reference BRDE20140808001

Details

Description

This German Company is on the market since more than 20 years, they offer pre-assembled easy-to-install waste-water-treatment-plants for private households, holiday cottages, hotels, camping grounds, agriculture (farms) and small communities.

The sewage treatment plants are based on a biological treatment system using the so-called SBR (Sequencing Batch Reactor) technology. All equipment is certified and fully compliant with European laws.

The whole plant will be delivered and installed in a special shaped plastic tank, therefore these tanks must be from high, durable composites.

Manufacturers of these tanks with competitive prices are sought for a long term business relation.

Advantages and Innovations

Years of experience in the construction and installation of sewage treatment plants, mature technology with high reliability and the sale of thousands of small treatment plants SBR (Sequencing Batch Reactor).

Technical Specification or Expertise Sought

Stable plastic tanks ready for earth-placement, minimum capacity 3.000l, two chambers, water-protected and corrosion-prevented, stability against ground-water (1 meter).

Keywords

Market

08004003 Water treatment equipment and waste disposal systems
08005 Other Industrial Products (not elsewhere classified)

NACE

E.36.0.0 Water collection, treatment and supply
E.37.0.0 Sewerage

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Environment

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Croatia, CzechRepublic, Denmark, Estonia,
Greece, Hungary, Ireland, Italy, Latvia, Lithuania,
Macedonia, TheformerYugoslavRepublicof, Netherlands, Norway, Poland,
Portugal, Romania, Serbia, Slovenia, Spain, Sweden, Turkey,
Ukraine,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1991

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Since 1991 the company is working in the field of clean technology, specialized in engineering, manufacturing and distributing innovative secondary small sewage systems (SBR -Sequencing Batch Reactor) and wastewater treatment techniques. The professional R & D-division ensures ongoing enhancements to meet market requirements and legal guidelines.

Certification Standards

EN 12566-3:2005

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

Reliable, experienced manufacturers as component suppliers for the plastic tanks are sought, all works and products have to be in accordance with European standards.

Type and Size of Partner Sought

SME 11-50,SME 51-250

Type of Partnership Considered

Manufacturing agreement

Business Request

Russian company is looking for suppliers of pump equipment or assembly service in Asia and Europe.

Summary

A Russian company specialized in building-block design and assembly of varied pump equipment (horizontal double-entry pumps; centrifugal pumps, single and multi-stage; slurry pumps of series: EN(R); ANNE, Z, ZGB, SPu others) is looking for partners for co-production. Also the company is interested in promotion of products of foreign manufacturers in Russian market, as under its own brand and shared on mutually beneficial conditions.

Creation Date	15 September 2014
Last Update	29 September 2014
Expiration Date	29 September 2015
Reference	BRRU20140915001

Details

Description

The Russian manufacturing company is specialized in production and complex deliveries of a wide spectrum of industrial pump equipment for different branches of industry, energy, water management and utilities (horizontal double-entry pumps; centrifugal pumps one or more stages; slurry pumps of series: EN(R); ANNE, Z, ZGB, SPu others). The company operates in the market for over 10 years. The company is looking for foreign suppliers from Asia and Europe for joint activity on the terms of dealer agreements and joint production.

The company has the capability to manufacture the pumps according to the drawings of European manufacturers with application of new technologies. As a result, products have a high efficiency, reduced weight and increased resource of work. The company also has the ability to manufacture pumps tower. On customer request the direction of rotation of the rotor can be both right and left.

Advantages and Innovations

Manufacturing area,
the possibility of production facilities expansion,
high professional staff.

The company offers various options of the materials for working bodies of pumps and housing manufacture:

- lining of a flowing part of a ceramic coating
- material performance - malleable iron
- material performance - steel 20X13
- material performance - stainless steel
- manufacture of the impeller in the bronze version
- explosion-proof construction

Technical Specification or Expertise Sought

Industrial pump equipment and related products (valves, tubes, etc) for enterprises and public utilities, agriculture, oil companies, metallurgical companies, mining and other industries.

Stage of Development

Already on the market

IPR Status

Other

Keywords

Market

08003007 Other industrial equipment and machinery

NACE

C.28.1.3 Manufacture of other pumps and compressors

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Services and Retail

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2004

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

GOST R

Languages Spoken

English
Russian

Client Country

Russia

Partner Sought

Type and Role of Partner Sought

As potential partners could be considered companies, specializing in the manufacture of pumping equipment and which are going to realize their products, as well as companies that are ready to organize a joint production with the purpose of promotion of production in the Russian market.

Type of partnership:

Type and Size of Partner Sought

>500 MNE, 251-500, >500

Type of Partnership Considered

Services agreement
Distribution services agreement
Commercial agency agreement
Joint venture agreement

Business Request

Distributor of agricultural equipment

Summary

A Serbian company established in 1960 is specialized in selling equipment, tools and accessories for agriculture. It has a long tradition in supplying agricultural producers in region. The company offers trade intermediary services in Serbia, acquisition of a complete company or a part of it.

Creation Date	28 November 2014
Last Update	12 December 2014
Expiration Date	12 December 2015
Reference	BRRS20141128001

Details

Description

The company's products are equipment, tools and accessories for agriculture: mechanical equipment, equipment for winery, spare parts for agricultural machinery, pumps, chemicals for agriculture, motor oils, packaging etc. The main objective of the company is to provide farmers technical support, quality selection of machinery, tools and equipment for agriculture and therefore remain one of the leading suppliers of agricultural producers in region.

Advantages and Innovations

The company has a long tradition in wholesale of agricultural equipment. Since 1960 the company has created brand in southern Serbia.

Technical Specification or Expertise Sought

The potential partner could be producer or distributor of equipment, tools and accessories for agriculture. The Serbian company is looking for products to complement its existing product range.

Keywords

Market

08003007 Other industrial equipment and machinery

NACE

G.46.1.1 Agents involved in the sale of agricultural raw materials, live animals, textile raw materials and semi-finished goods

G.46.6.1 Wholesale of agricultural machinery, equipment and supplies

Network Contact

Issuing Partner

ASOCIATIA CENTRUL DE DEZVOLTARE ARAD

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Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1960

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Serbia

Partner Sought

Type and Role of Partner Sought

The company is interested in establishing distribution agreement with producers or distributor of agricultural equipment, tools and accessories. The company offers trade intermediary services in Serbia, acquisition of a complete company or a part of it.

Type of Partnership Considered

Distribution services agreement
Acquisition agreement

Business Request

Belgian company is looking for organic-certified elder flowers suppliers

Summary

A Belgian company active in the production and distribution of organic certified honey products is looking for organic-certified elder flowers in order to give specific flavour to some of its products. The company is looking for a manufacturing agreement

Creation Date	21 April 2015
Last Update	04 June 2015
Expiration Date	03 June 2016
Reference	BRBE20150421001

Details

Description

Elder flowers are used to give a specific taste to food and drinks.

It can also give flavour to honey products.

For that purpose, a Belgian company active in the production and distribution of single-flower organic honey products is looking for suppliers of elder flowers.

The Belgian company is active on the Belgian market and has its products present in more than 100 shops, delicatessen or shops dedicated to organic products.

As the products of the company are all organic-certified according to the European regulation on organic farming, elder flowers should be also organic certified.

Technical Specification or Expertise Sought

Elder flowers should be

-organic-certified according to the European regulation on organic farming;

- fresh;

- delivered frozen.

The Belgian company is looking annually for around 30 kg of organic elder flowers. The company intends to be responsible for transportation.

Keywords

Market

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.8.9

Manufacture of other food products n.e.c.

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2004

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Dutch

French

Client Country

Belgium

Partner Sought

Type and Role of Partner Sought

The Belgian company works already with suppliers of organic products from Italy, Greece, France and Spain. The company is still looking for reliable and certified suppliers either in order to develop new products or to guarantee its volumes of production against by example the weather change consequences on organic production.

In particular, the Belgian company is looking for a supplier of elder flowers in order to feed a specific production process. This supplier and its elder flowers should be organic-certified.

Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

Type of Partnership Considered

Manufacturing agreement

Business Request

A UK SME is seeking automated apple pressing machinery

Summary

This highly successful UK family business was established over 40 years ago to supply apples. They grow their own apples as well as sourcing apples from local growers. The company is now diversifying and involving the business in cider production. They now seek a partner to supply new apple pressing machinery. An outsourcing agreement would be ideal for the main apple pressing equipment and any associated machinery. A services agreement would cover maintenance and on-going advice.

Creation Date	04 March 2015
Last Update	04 August 2015
Expiration Date	14 July 2016
Reference	BRUK20150223001

Details

Description

This family business, based in the UK, was established over 40 years ago to supply apples.

Apples are sourced from their own orchards and other local growers. They specialise in the Bramley variety of apple which suits the local climate and is ideal for both cooking and cider production.

The business is seasonally focused (summer and autumn) but cold storage facilities are also used.

Until recently most of the product has been transported in bulk bins to wholesalers for further distribution. However in the past year attempts at diversification have included pressing apples for cider for a local producer and they have also begun packing apples for sales in poly-trays.

The increasing diversification to pressing apples on the premises means that the company now requires a high quality apple press with an input capacity of at least 1 tonne per hour.

In this case a negotiated outsourcing agreement would be ideal. This would probably involve supply and commissioning of the press and the supply of any associated equipment and accessories, The training of personnel, on-going advice and maintenance could be covered by a services agreement.

The supplier may be the manufacturer of the apple press or a well established approved distributor /agent for such machinery.

Technical Specification or Expertise Sought

The apple pressing machinery must comply with European food safety regulations and also have safety features to protect operatives in the vicinity.

The press must have an input capacity of at least 1 tonne per hour.

The company should also be able to supply any associated equipment (e.g. pre-pressing mills, etc.).

Full or partial automation is expected and the press should be user friendly and easily maintained.

Stage of Development

Already on the market

Comments Regarding Stage of Development

Only readily available equipment is sought. Equipment at a development stage is of no interest.

Comment Regarding IPR status

If the offering company is the manufacturer of the apple press full documentation should be available relating to any claimed IPR.

Keywords

Technology

03002	Process Plant Engineering
08001004	Food Processing
08002003	Safe production methods

Market

08003007	Other industrial equipment and machinery
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.3.9	Other processing and preserving of fruit and vegetables
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Issuing Partner

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Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1973

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Certification Standards

other

Languages Spoken

English

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

The automated apple pressing equipment is sought from a manufacturer or supplier (distributor /agent) with long established expertise in this sector.

An initial visit should be accommodated to inspect current models and preferably see endorsements from satisfied clients.

The equipment offered should be available for demonstration or a video provided.

The supplier should arrange for commissioning of the press and the supply of any associated

equipment and accessories required. They will provide any training necessary.
A commitment to regular parts replacement and maintenance will probably be required.

Type and Size of Partner Sought

SME 11-50,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Services agreement

Business Request

A French company looking for manufacturers of outdoor wooden pet houses

Summary

A French company active in the field of pet accessories is requesting new lines of products to distribute locally. The SME is looking for producers of pet houses, hutches and coops made of wood to establish partnerships under manufacturing agreement.

Creation Date	23 March 2015
Last Update	28 April 2015
Expiration Date	27 April 2016
Reference	BRFR20150323001

Details

Description

The French company has been active for more than 25 years on the pet articles market. It started its business in the distribution of foods and accessories for cats, dogs and rodents in private use. It has developed several product lines under own brands. These brands are sold in garden retail stores, pet stores and specialized websites and delivered in France.

The company has also designed a range of chicken coops, rabbit hutches, rodent cases and dog houses in several materials (plastics, wood, wire) to meet different client needs and extend the product offer. The design of the products is made in-house, and the manufacturing is entrusted to selected suppliers.

For a specific line of rot-proof pet housing, the French company is willing to source companies with manufacturing capacity to establish relationships under a manufacturing agreement.

Advantages and Innovations

The company has more than 25 years of reknown leadership and expertise on the market of pet housing for domestic use.

It handles in-house creation and product development to anticipate the market evolutions and meet the needs expressed by their clients. The company is able to design, order the production and sell particular lines of products according to specific customer request e.g. ranges of toys for extra-small dogs.

The flexibility of the status of SME enables a quicker response to client needs.

Technical Specification or Expertise Sought

Keywords

Market

07002005	Other retailing
07004006	Garden and horticultural products
07006	Other Consumer Related (not elsewhere classified)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.47.7.6	Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialised stores
G.47.7.8	Other retail sale of new goods in specialised stores

Network Contact

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Dissemination

Send to Sector Group

Services and Retail

Restrict Dissemination to Specific Countries

Bulgaria, Croatia, CzechRepublic, Estonia, Hungary, Latvia, Lithuania,
Poland, Romania, Slovakia, Ukraine,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1988

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

FSC COC The company can provide FSC wood products for animals upon request

Certification Standards

FSC

Languages Spoken

English
French
Spanish

Client Country

France

Partner Sought

Type and Role of Partner Sought

The partnership considered is an industry partnership for the manufacturing of pet houses based on specific requirements. Thus the partners sought are outdoor wooden pet products manufacturer.

Apart from the production of the requested ranges designed by the French SME, the partner shall be a source of proposals and innovations.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250

Type of Partnership Considered

Manufacturing agreement

Business Request

A Polish company is looking for suppliers of agricultural machinery.

Summary

The small company from Poland deals in sales of agricultural machinery of the world's leading producers, as well as spare parts and consumables to them, since 1998. It is looking for producers of agricultural machinery that can be used in agricultural crops and field crops, interested in entering the Polish market.

Creation Date	04 August 2015
Last Update	18 August 2015
Expiration Date	17 August 2016
Reference	BRPL20150326001

Details

Description

The small Polish company deals in sales of agricultural machinery, spare parts and consumables to them since 1998. The company is experienced in sales and maintenance of cultivators, seeders, spreaders, sprayers, harrows, mowers, wrappers. It collaborates with five producers from abroad and distributes their products on the Polish market. It is looking for opportunities to develop its business by expanding the network of suppliers of agricultural machinery.

Currently the company's offer includes wide range of agricultural equipment, ranging from tractors, loaders, seeders, sprayers, and any other small equipment used in agricultural work. In terms of spare parts the company offers full service in selection and delivery of high-quality components for almost all models. Based on years of experience in the industry, provides also comprehensive support services.

The company is looking for producers of agricultural machinery that can be used in agricultural crops and field crops, wanting to enter the Polish market with their products. The company wants to be a distributor of machinery supplied by producers.

Advantages and Innovations

The company has a great experience in selling of agricultural machinery of a five global brands. It is experienced in collaboration with foreign partners and has a proven network of regular customers. Experienced team of professionals provides full service in the field of selection and delivery of high-quality components for the offered models.

Technical Specification or Expertise Sought

The company is looking for reliable partner, who is open for long term cooperation in the area of distribution.

Stage of Development

Already on the market

Keywords

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.6.1 Support activities for crop production

Network Contact

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Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1998

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Polish
Client Country
Poland

Partner Sought

Type and Role of Partner Sought

The company is looking for manufacturers of agricultural equipment that can be used in agricultural crops and field crops such as cultivators, seeders, spreaders, sprayers, harrows, mowers and wrappers. The Polish company is looking for partners which are interested in entering the Polish market with its products.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement

Business Request

Romanian importer and distributor of forestry accessories is looking for products to distribute

Summary

A Romanian company specialized in the import and distribution of professional articles for the forestry sector, topography, construction and special applications is looking for foreign manufactures interested in promoting and selling their products on the Romanian market.

Creation Date	26 January 2015
Last Update	07 May 2015
Expiration Date	06 May 2016
Reference	BRRO20140110001

Details

Description

Established in 2004, in Transylvania, the Romanian company is specialized in the import and distribution of professional articles for the forestry sector, topography, construction and special applications.

Located in an area with tradition in woodworking, the Romanian company offer to its clients complete solutions, both classicized products, and innovative and the latest technology products.

The company's philosophy is to bring on the Romanian market quality products of some famous brands worldwide at affordable prices. Moreover, the quality of the products (guaranteed by major brands reputation) and the professionalism are key elements in the development strategy of the company.

The company imports and distributes a wide range of products, as follows:

- marking: chalk for forest, chalk for notes on rubber, chalk for notes on skin, fluorescent chalk, graphite pencils, plastic plates, paints for forest, etc.;
- measuring: standard and electronic instruments for measuring the diameter of forest trees (forest compass), dendrometers, tapes, rangefinders, analyzers, etc.;
- anti-cracking: metal and plastic profiles;
- tools: various profiles and pliers, splitting wedges, felling wedges, axes, cant hooks, etc.;
- accessories: strapping tapes, binoculars, drills, forestry chains, cards and tables cubing, chalk holders, etc.

Willing to complete its range of products, the Romanian company is looking for a foreign manufacturer of professional articles for the forestry sector interested to promote and sell its products on the Romanian market.

Technical Specification or Expertise Sought

With more than 10 years of experience in the import and distribution of professional articles for the forestry sector, topography, construction and special applications, the company ensures

permanent adaptation of supply to market requirements based on its good knowledge of the Romanian market.

Keywords

Market

08005	Other Industrial Products (not elsewhere classified)
09004008	Other manufacturing (not elsewhere classified)
09005	Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.1.3	Agents involved in the sale of timber and building materials
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Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2004

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Percentage of Trans-National Activity (defined as approximate of turnover): >50%

Certification Standards

ISO 9001

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

As the Romanian company is looking for professional articles for the forestry sector, topography, construction and special applications to distribute, the potential partner could be a reliable foreign producer interested to promote and sell its products on the Romanian market. The potential partner should be reliable and interested in long term co-operation!

Type of Partnership Considered

Distribution services agreement

Business Request

A Romanian wholesaler of flower bulbs, fruit shrubs and trees, flower and vegetables seeds offers trade intermediary services (distribution)

Summary

The Romanian company is involved in selling flower bulbs, fruit shrubs and trees, flower and vegetables seeds and is offering to distribute the products of foreign partners. The company is looking for a supplier of quality planting material.

Creation Date	06 March 2015
Last Update	17 June 2015
Expiration Date	16 June 2016
Reference	BRRO20140214001

Details

Description

The Romanian company is a distributor of flower bulbs (amaryllis, iris, lily, narcissus, tulip, crocus), fruit shrubs (raspberry, gooseberry, red currant, black currant), fruit trees, roses, flower and vegetables seeds.

Suppliers of quality planting materials for cultivation and sale planting materials in Romania are sought for.

Willing to increase the variety of its flowers and plants, the Romanian company is requesting distributors to complement its range of products.

Advantages and Innovations

- large portfolio of Romanian clients;
- own website for on-line selling;
- reliability.

Technical Specification or Expertise Sought

Good quality products, competitive prices, short delivery terms

Keywords

Market

07004006 Garden and horticultural products

09003004 Distributors, imports and wholesalers
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.2.2 Wholesale of flowers and plants

Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2013

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The potential partner should be a producer and wholesaler of plants. Great assortment of flower bulbs.

Type and Size of Partner Sought

SME 11-50, SME <10

Type of Partnership Considered

Distribution services agreement

Business Request

Austrian trader of food is looking for partners to cooperate with.

Summary

Austrian trader of food is offering its know-how and distribution network to companies which would like to enter with their food products the Austrian or German market (as well as CEE). Also is offered counselling food related companies concerning innovations and product development.

Creation Date 05 December 2014
Last Update 19 December 2014
Expiration Date 19 December 2015
Reference BRAT20141205001

Details

Description

The Austrian retailer focuses on the trade in foods and on the sale of food industry products with added value, as well as on the successful implementation of sales concepts in the western European market, primarily in Austria and Germany.

The company is offering its know-how and distribution network to companies which would like to enter with their food products the Austrian or German market (as well as CEE).

Advantages and Innovations

They have a special expertise for allergy friendly products.

Technical Specification or Expertise Sought

This business request aims at producers of allergy friendly products (e.g. gluten free, lactose free), dried fruit and tinned food.
The products should be organic.

Keywords

Market

07003002 Health food
09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

G.46.3.9 Non-specialised wholesale of food, beverages and tobacco

Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2011

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German
French

Client Country

Austria

Partner Sought

Type and Role of Partner Sought

The Austrian company is looking for reliable manufacturing companies which are producing allergy friendly food products, dried fruit or tinned food and want to expand their export activities in Austria.

Type of Partnership Considered

Distribution services agreement

Business Request

A Dutch horticultural company is offering distribution services for suppliers of seeds for tropical plants and palms

Summary

A Dutch horticultural company is specialized in supplying seeds for the professional market worldwide. The focus of the company lies on tropical or subtropical plants. The seeds are used to cultivate indoor plants in temperate zones and outdoor plants in (sub)tropical zones. The Dutch company is interested to expand its portfolio and seeking contact with suppliers of seeds for ornamental tropical plants and palms for cooperation in the frame of distribution services agreements.

Creation Date	08 June 2015
Last Update	07 July 2015
Expiration Date	06 July 2016
Reference	BRNL20150518001

Details

Description

The Dutch horticultural company is a supplier of seeds for the professional market, with a focus on palms, cycads, e.g. plants that resemble palms or tree-ferns in overall appearance, and ornamental tropical plants, like e.g. coffee plants. The seeds are used for nurseries and further trade. Direct contact with suppliers of seeds gives the Dutch company a strong position both for high quality standards and prices. The worldwide network also ensures up-to-date information about new seeds which offers customers of the Dutch company future business opportunities. The company is interested to expand its portfolio of seeds and is seeking contact with suppliers of seeds for ornamental tropical plants and palms for cooperation in the frame of distribution services agreements.

Technical Specification or Expertise Sought

Seeds for palms and tropical ornamental plants, like e.g. Chamaedorea plants.

Stage of Development

Already on the market

Keywords

Technology

07001004 Crop Production
07001005 Horticulture

Market

09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

A.01.3.0 Plant propagation

Network Contact

Issuing Partner

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Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2000

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Dutch

Client Country

Netherlands

Partner Sought

Type and Role of Partner Sought

- Type of partner sought: Horticultural company, R&D institution in the field of tropical plants
- Specific area of activity of the partner: seed production for tropical plants, palms, ornamental plants; research related to related to tropical plants
- Task to be performed by the partner sought: cooperation in the frame of a distribution services agreement, e.g. the delivery of seeds to the Dutch partner.

Type and Size of Partner Sought

SME 11-50, R&D Institution, SME <10, SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

Suppliers of fresh and frozen fish are sought.

Summary

A medium-sized company from North-West Poland operates in fishing industry. The manufacturer of a wide range of marinated fish products is looking for suppliers of fresh or frozen fish for current production - primarily it is interested in the Atlantic herring fillets or flaps suitable for marinades. Single supply volume includes several to tens tons of fish. Long term cooperation in a form of services agreements is offered.

Creation Date	01 December 2014
Last Update	25 June 2015
Expiration Date	09 December 2015
Reference	BRPL20141106001

Details

Description

The Polish manufacturer from West Pomeranian region operates on the fish product market since 1991.

In its offer there are a variety of fish products (mainly herring): roasted, marinated in vinegar or oil, in variety of sauces and salads. All products contains only natural ingredients. The company has IFS (Food Standard International) certificate.

The producer is looking for partners who would like to become its supplier. It is interested mainly in Atlantic herring fillets or flaps, both fresh and frozen. A partner should be able to provide several to tens tons of fish in single supply.

The company would like to establish long term cooperation in a form of services agreement.

Technical Specification or Expertise Sought

- mainly Atlantic herring
- fish should be available in a form of fillets or flaps
- fresh or frozen fish
- single supply volume is from several to several dozen of tons

Stage of Development

Already on the market

Keywords

Market

07003002

Health food

09005

Agriculture, Forestry, Fishing, Animal Husbandry & Related Products

NACE

C.10.2.0

Processing and preserving of fish, crustaceans and molluscs

Network Contact

Issuing Partner

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Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1991

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Certification Standards

other

Languages Spoken

English

Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

Specific area of activity of the partner: fishing industry

Type of partner sought: fish farms, wholesalers and processing plants

Task to be performed by the partner sought: to supply fish for further production

Type of Partnership Considered

Services agreement